INPUT

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April 1996

Dear Colleague:

Enclosed is the **Outsourcing Awards Database** for the first quarter of 1996. The information was obtained from public information and a copy was sent to the appropriate vendors for verification.

The database is divided into two sections. The first section is a list, by year, of the major contracts; the second is a list of the most recent outsourcing awards with an indication of the scope of the contract. The database is enclosed in hard copy and electronic formats.

The electronic format is Microsoft Excel 5.0. There is one Excel file with two spreadsheets on the enclosed disk: the general database (Full List) and the new contract spreadsheet (New Contracts). You will be receiving a new version of the database at the beginning of July.

INPUT views the **Outsourcing Awards Database** as a living entity that is constantly changing with the events of the outsourcing market. We welcome your comments and suggestions on the database, and would appreciate knowing if there are any contracts now listed that should be removed from the list. We also welcome any other comments on INPUT's Outsourcing program.

Sincerely,

Wilson Haddow
Vice President

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Distribution Report

As of 4/11/96

Commercial Unit

Project	Company Name	Name	Product Type	Quantity
Outsourcing Awards Database				
Order #			Dikhnai G2	
111303	ANDERSEN CONSULTING	Martha Jameson	Report	2
121214	AT&T SOLUTIONS	Phil Hornthal	Report	2
3000855	COMDISCO, INC	Sandra Stevens	Report	2
120816	DIGITAL EQUIPMENT CORPORATION	Spitbrook Library	Report	1
120814	DIGITAL EQUIPMENT CORPORATION	Elise McMullin	Report	1
120813	DIGITAL EQUIPMENT CORPORATION	Jane Lincoln	Report	1
120812	DIGITAL EQUIPMENT CORPORATION	Tracey Dyson	Report	2
120810	DIGITAL EQUIPMENT CORPORATION	Andy Breeding	Report	1
120503	ERNST & YOUNG	Elizabeth L. Nowak	Report	1
120503	ERNST & YOUNG LLP	Dale L. Wartluft	Report	1
3000748	FUJITSU	Yoshikazu Hoshi	Report	2
120290	GSI	Mike Russo	Report	1
120290	GSI - FM	Beatrice Brechignac	Report	1
120126	HEWLETT-PACKARD	Rebecca Lee	Report	1
120126	HEWLETT-PACKARD COMPANY	Brooks Esser	Report	1
111568	IBM CORPORATION	Ilse Ruckert	Report	2
121132	LOCKRIDGE & COMPANY	Louise Brochert	Report	1
121264	SAIC	John Kelly	Report	2
121034	SHL SYSTEMHOUSE INC	Rick Gray	Report	2
120739	UNISYS CORPORATION	Elizabeth Schwatka	Report	1

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Distribution Report

As of 4/11/96

Commercial Unit

Project	Company Name	Name	Product Type	Quantity
120675	UNISYS CORPORATION	Paul G. Robertson	Report	1
120751	UNISYS LIMITED	Tony Locke	Report	1
111024	Z.. INTERNAL - COMMERCIAL	ATTEN: JUDY Sales Miner Library	Report	1
112521	Z.. INTERNAL - COMMERCIAL	Bob Goodwin	Report	1
111027	Z.. INTERNAL - COMMERCIAL	Library	Report	2
111028	Z.. INTERNAL - FRANCE	Library - Sales	Report	1
111038	Z.. INTERNAL - GERMANY	Frank Solbach	Report	5
111034	Z.. INTERNAL - JAPAN	Library	Report	2
111029	Z.. INTERNAL - NEW JERSEY	Office Manager	Report	2
111030	Z.. INTERNAL - UK	Library/Stock	Report	2
111031	Z.. INTERNAL - VIRGINIA	Norm Berthaut	Report	2
111063	Z.. INTERNAL REG. OF COPYRIGHT	Dep & Acq Div-LM438C	Report	2
	Internal	Hill		1
			Total:	~~50~~ 51

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Vice President

INPUT OUTSOURCING
FULL LIST

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Health Care	NA	ABR Information Services	NA	5	95		BUSINESS OPER
Cross Industry	TRW Space & Electronics Group	ACS	50.0	NA	95		APPL OPER
Disc Mfg	Hexcel Corporation	ACS	NA	NA	96		APPL OPER
Disc Mfg	Hexcel Corporation	ACS	NA	NA	96		APPL OPER
Disc Mfg	Huntsman Packaging	ACS	5.0	8	92		
Disc Mfg	IBM	ACS	400.0	7	95		DESKTOP SVCS
Disc Mfg	Zebco (Division of Brunswick Corp)	ACS	NA	3	95		
Finance	Austin Municipal Federal Credit Union, TX	ACS	1.0	NA	92		
Finance	Banco de Credito del Peru	ACS	NA	NA	96		APPL MGT
Finance	Bank of America	ACS	150.0	6	89		
Finance	Community Sate Bank, (The) in Iola, TX	ACS	2.0	NA	92		
Finance	First National Bank of Trenton, TX	ACS	2.0	NA	92		
Finance	North Dallas Bank & Trust Co.	ACS	2.0	5	92		
Finance	Security Federal Savings and Loan	ACS	NA	NA	93		
Health Care	American Medical Association	ACS	NA	NA	96		APPL OPER
Health Care	Casemark	ACS	88.0	10	93		
Health Care	Takecare Corp	ACS	1.2	5	91		
Proc Mfg	Hexcel Corporation	ACS	NA	NA	95		BUSINESS OPER
Proc Mfg	Pope & Talbot	ACS	6.0	5	94		
Retail	Associated Stationers	ACS	84.0	10	92		
Retail	Southland Corp	ACS	130.0	10	94		
Retail	Morningstar Group	ACS	8.0	10	89		
State/Local	Los Angeles - County of	ACS	15.0	5	91		
State/Local	Maryland Benefits System	ACS	25.0	5	91		
Telecom	NYNEX	ACS	16.0	3	94		
Telecom	Transportation National Communications	ACS	4.5	5	92		
Telecom	US Long Distance	ACS	5.5	6	90		
Transportation	Greyhound	ACS	40.0	10	92		
Transportation	Harper Group, (The)	ACS	15.0	7	94		
Wholesale	Gold Coast Beverage	ACS	4.6	7	93		
Insurance	All State Insurance	Acxiom	NA	5	93		
Insurance	Claims Solutions Group (ADP)	Acxiom	NA	NA	95		
Services	Guideposts Associates Inc	Acxiom	NA	8	89		
Services	M/A/R/C	Acxiom	NA	5	89		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
NA					X	
TRW Space & Electronics Group		X				
Hexcel Corporation		X				X
Hexcel Corporation		X				
Huntsman Packaging						
IBM				X		
Zebco (Division of Brunswick Corp)		X				
Austin Municipal Federal Credit Union, TX						
Banco de Credito del Peru						
Bank of America						
Community Sate Bank, (The) in Iola, TX						
First National Bank of Trenton, TX						
North Dallas Bank & Trust Co.						
Security Federal Savings and Loan						
American Medical Association		X				X
Casemark						
Takecare Corp						
Hexcel Corporation					X	
Pope & Talbot	X					
Associated Stationers						
Southland Corp						
Morningstar Group						
Los Angeles - County of						
Maryland Benefits System						
NYNEX						
Transportation National Communications						
US Long Distance						
Greyhound						
Harper Group, (The)						
Gold Coast Beverage	X	X				
All State Insurance	X					
Claims Solutions Group (ADP)		X				
Guideposts Associates Inc		X				
M/A/R/C	X					

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Services	Polk Company (The)	Acxiom	16.0	NA	95		APPL OPER
Services	Transportation Union of Chicago	Acxiom	125.0	10	94		
Services	Transportation Union of Chicago	Acxiom	200.0	10	92		
Disc Mfg	Ford New Holland Inc.	Advantis	8.0	3	93		
Finance	Capital Bank	Advantis	0.8	NA	94		
Finance	First Interstate Bank	Advantis	10.0	3	93		
Finance	First National Bank, Inc	Advantis	22.0	3	93		
Retail	Sears Technology Svcs (STS)	Advantis	NA	NA	92		
Services	BICC Cables Corp	Advantis	NA	5	92		
Finance	GATX Capital Corporation	Affiliated Computer Services	NA	NA	96		APPL OPER
Utility	Louisiana Electric Company Inc.	Affiliated Computer Services, Inc.	NA	NA	96		BUSINESS OPER
Finance	Banco Inverlat, S.A.	Alltel Information Services	NA	NA	95	Mexico	
Finance	Bank Leumi Trust Company of NY	Alltel Information Services	NA	NA	96		NETWORK MGT
Finance	KeyCorp	Alltel Information Services	NA	NA	96		BUSINESS OPER
Finance	Rockland Trust Company	Alltel Information Services	NA	NA	96		APPL OPER
Foreign	Metropolitan Bank & Trust Company	Alltel Information Services	NA	NA	95	Philippines	APPL OPER
Telecom	Citizens Utilities	Alltel Information Services	NA	10	94		
Disc Mfg	IBM	Ameritech	200.0	7	95		DESKTOP SVCS
Foreign	Canadian Airlines	AMR	2000.0	20	93	Canada	
Services	Alaska Airlines	AMR Info Systems	5.0	10	92		
Federal	US Department of Interior - MMS	AMS	54.0	NA	91		
Disc Mfg	Apple Computer	Andersen Consulting	3.5	1	93		
Disc Mfg	CISA	Andersen Consulting	6.0	2.5	92	Argentina	
Disc Mfg	LTV Corporation	Andersen Consulting	350.0	10	95		APPL OPER
Disc Mfg	Marsulex	Andersen Consulting	7.2	5	90	Canada	
Disc Mfg	Siderca	Andersen Consulting	2.1	3	91	Argentina	
Disc Mfg	Timken (Ball Berrings)	Andersen Consulting	125.0	NA	91		
Disc Mfg	Villares	Andersen Consulting	4.5	3	91	Brazil	
Finance	AISG	Andersen Consulting	1.5	3	90		
Finance	Continental Bank Corp.	Andersen Consulting	175.0	10	91		
Finance	Financial Services Company	Andersen Consulting	72.0	NA	95		APPL MGT
Finance	Financial Services Company	Andersen Consulting	0.3	NA	95	Argentina	APPL MGT
Finance	SCOR	Andersen Consulting	1.0	3	91		
Foreign	BP Exploration - UK	Andersen Consulting	100.0	5	95	UK	
Foreign	H.J. Heinz Co - UK	Andersen Consulting	10.0	NA	90	UK	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Polk Company (The)	X	X				
Transportation Union of Chicago		X				
Transportation Union of Chicago		X				
Ford New Holland Inc.						
Capital Bank						
First Interstate Bank						
First National Bank, Inc						
Sears Technology Svcs (STS)						
BICC Cables Corp						
GATX Capital Corporation	X	X				
Louisiana Electric Company Inc.					X	
Banco Inverlat, S.A.						X
Bank Leumi Trust Company of NY			X	X		X
KeyCorp					X	
Rockland Trust Company	X	X	X			
Metropolitan Bank & Trust Company	X	X				X
Citizens Utilities		X				
IBM				X		
Canadian Airlines						
Alaska Airlines						
US Department of Interior - MMS						
Apple Computer	X	X	X			
CISA		X				
LTV Corporation	X	X	X	X		
Marsulex		X				
Siderca		X				
Timken (Ball Berrings)						
Villares	X	X				
AISG	X		X			
Continental Bank Corp.						
Financial Services Company						X
Financial Services Company						
SCOR		X				
BP Exploration - UK					X	
H.J. Heinz Co - UK						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Govt	Canada Post	Andersen Consulting	2.0	3	90	Canada	
Govt	Depart of Planning/Devel/Victoria	Andersen Consulting	NA	5	95	Australia	
Health Care	Centenary Hospital	Andersen Consulting	1.7	3	90	Canada	
Health Care	John L. Doyne Hospital	Andersen Consulting	14.0	4	91		
Health Care	Voluntary Hospital of America	Andersen Consulting	50.0	10	90		
Insurance	CSB Insurance	Andersen Consulting	3.5	3	94	Brazil	
Proc Mfg	Americhem	Andersen Consulting	2.0	3	95		APPL MGT
Proc Mfg	Ashland Chemical	Andersen Consulting	10.5	NA	89		
Proc Mfg	BP Exploration Operation Company	Andersen Consulting	NA	5	95	UK	
Proc Mfg	British Petroleum	Andersen Consulting	120.0	10	96		BUSINESS OPER
Proc Mfg	Conoco	Andersen Consulting	NA	NA	95	UK	
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting	10.0	4	90		
Proc Mfg	FMI	Andersen Consulting	25.0	5	89		
Proc Mfg	Geon	Andersen Consulting	1.7	3	95		APPL MGT
Proc Mfg	LTV Corporation	Andersen Consulting	350.0	10	95		
Proc Mfg	Maxus	Andersen Consulting	17.0	6	89		
Proc Mfg	Maxus Energy Corp.	Andersen Consulting	17.0	6	89		
Proc Mfg	New Holland	Andersen Consulting	240.0	10	95	Italy	BUSINESS OPER
Proc Mfg	O Globo	Andersen Consulting	2.5	2	94	Brazil	
Proc Mfg	Quantum Chemical	Andersen Consulting	1.0	2	95		APPL MGT
Proc Mfg	Revlon	Andersen Consulting	9.5	3	92		
Proc Mfg	Schuller Intl (FKA manville Sales)	Andersen Consulting	16.5	3	92		
Proc Mfg	Stanchem	Andersen Consulting	6.1	5	91	Canada	
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting	154.0	10	90		
Proc Mfg	Sunoco	Andersen Consulting	4.7	4	92	Canada	
Retail	Filene's Basement	Andersen Consulting	10.0	5	94		
Retail	Sears Plc	Andersen Consulting	535.0	NA	96	UK	BUSINESS OPER
Service	Sky Chefs	Andersen Consulting	9.9	3	94		
State/Local	State of Nebraska	Andersen Consulting	7.8	3	95		APPL MGT
State/Local	State of Texas	Andersen Consulting	NA	NA	93		
Telcom	Nynex	Andersen Consulting	37.0	5	95		APPL MGT
Telcom	Sky Shop	Andersen Consulting	6.1	7	95	Brazil	NETWORK MGT
Transportation	PRA Solutions	Andersen Consulting	125.0	5	93		
Transportation	Yellow Freight	Andersen Consulting	1.5	3	93		
Utilities	BC Gas	Andersen Consulting	7.5	5	92		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Canada Post	X	X	X			
Depart of Planning/Devel/Victoria					X	
Centenary Hospital		X				
John L. Doyne Hospital					X	
Voluntary Hospital of America					X	
CSB Insurance	X	X				
Americhem						X
Ashland Chemical						
BP Exploration Operation Company					X	
British Petroleum					X	
Conoco					X	
Dial corp - consumer Products Division		X	X			
FMI		X				
Geon						X
LTV Corporation					X	
Maxus	X	X	X			
Maxus Energy Corp.						
New Holland				X	X	
O Globo	X	X				
Quantum Chemical					X	X
Revlon		X	X			
Schuller Intl (FKA manville Sales)	X	X				
Stanchem	X	X	X			
Sun Regining & Marketing Co.	X		X			
Sunoco	X	X				
Filene's Basement		X				
Sears Plc					X	
Sky Chefs	X	X	X			
State of Nebraska						X
State of Texas						
Nynex						X
Sky Shop			X			
PRA Solutions					X	
Yellow Freight		X				
BC Gas						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Utilities	Florida Power	Andersen Consulting	35.0	5	94		
Utilities	Wood Group	Andersen Consulting	0.5	1	95	UK	BUSINESS OPER
Utility	Thames Water	Andersen Consulting	NA	NA	95	UK	BUSINESS OPER
Miscellaneous	McDermott International, Inc.	AT & T	24.0	5	96		NETWORK MGT
Telecomm	CSX Transportation	AT & T	NA	10	96		NETWORK MGT
Federal	DOT/FAA	AT&T	80.0	NA	89		
Federal	DOT/FAA	AT&T	850.0	NA	91		
Insurance	Metropolitan Life Insurance	AT&T	115.0	4	93		
Finance	Chase Manhattan Bank	AT&T (AMS)	NA	NA	94		
Retail	Southland Corp	AT&T Accumaster Mgmt	5.0	5	93		
Foreign	Worldspand Travel Information Services	AT&T Istel	50.0	NA	93		
Finance	Great Western Bank	AT&T Solutions	160.0	7	95		
Transportation	CSX Transportation	AT&T Solutions	250.0	10	95		NETWORK MGT
Disc Mfg	General Dynamics	ATI	1.5	NA	89		
Transportation	Delta Airlines	ATT-GIS	2800.0	10	94		
Health Care	Methodist Healthcare System	Baxter Healthcare Corporation	NA	NA	96		APPL OPER
Transportation	USAIR	Bell Atlantic	140.0	5.5	95		
Finance	Greater Bethlehem Savings & Loan	Bisys	2.0	NA	92		
Disc Mfg	Gillette Co.	British Telecom	16.0	NA	92		
Retail	Pitman-Moore	British Telecom	NA	NA	92		
Telecom	JP Morgan & Co.	British Telecom	20.0	5	92		
Services	Dialog Information Services	BT North America	17.5	NA	93		
Proc Mfg	NJ, State of - Dept of Treasury	Bull HN Info Sys	15.5	NA	92		
Federal	US Department of State	CAC	48.0	5	92		
Proc Mfg	Ralcorp Holding, Inc.	CAP Gemini America	100.0	5	95		
Proc Mfg	Total Petroleum	CAP Gemini America	6.0	5	93		
Federal	Department of Transportation	CBIS	41.0	5	93		
Telecom	Ameritech	CBIS	50.0	4	93		
Telecom	Centennial Cellular Corporation	CBIS	17.0	5	94		
Telecom	McCaw Cellular Communication	CBIS	600.0	5	94		
Telecom	Unitel Communications of Toronto	CBIS	8.5	NA	NA		
Federal	Walson Air Force Hospital	CIS Technologies	NA	NA	92		
Services	Advertising Checking Bureau Inc.	Compusource	NA	NA	93		
Proc Mfg	Freeport McMoran	Computerland	NA	5	92		
Insurance	Sun Alliance Group plc	Continuum Company	NA	5	95		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Florida Power		X			X	
Wood Group				X	X	
Thames Water				X	X	
McDermott International, Inc.			X			
CSX Transportation			X			
DOT/FAA						
DOT/FAA						
Metropolitan Life Insurance						
Chase Manhattan Bank						
Southland Corp						
Worldspand Travel Information Services						
Great Western Bank			X			
CSX Transportation			X			
General Dynamics						
Delta Airlines	X	X	X	X		
Methodist Healthcare System		X				
USAIR			X			
Greater Bethlehem Savings & Loan						
Gillette Co.						
Pitman-Moore						
JP Morgan & Co.						
Dialog Information Services						
NJ, State of - Dept of Treasury						
US Department of State						
Ralcorp Holding, Inc.		X				
Total Petroleum						
Department of Transportation						
Ameritech		X				
Centennial Cellular Corporation		X				
McCaw Cellular Communication		X				
Unitel Communications of Toronto		X				
Walson Air Force Hospital						
Advertising Checking Bureau Inc.						
Freeport McMoran						
Sun Alliance Group plc					X	

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Insurance	Independent Order of Foresters (IOF)	Continuum Company, Inc.	16.0	3.5	96		APPL OPER
Disc Mfg	AMFUEL	CSC	NA	5	94		
Disc Mfg	British Aerospace	CSC	1500.0	10	93	U.K.	
Disc Mfg	Ford of Europe	CSC	NA	5	94	U.K.	
Disc Mfg	General Dynamics	CSC	3000.0	10	91		
Disc Mfg	Guiness Brewing Great Britain	CSC	NA	10	95	UK	
Disc Mfg	Hughes Aircraft	CSC	1500.0	8	95		
Disc Mfg	James River Corporation	CSC	200-300	7	95		
Disc Mfg	Polaroid	CSC	10.0	5	95		
Disc Mfg	Sun Micro Systems	CSC	27.0	3	93		
Disc. Mfg	ICI Paints	CSC	NA	5	95	UK	APPL OPER
Federal	Defense Commissary Agency	CSC	58.1	8	95		
Federal	Department of Defense	CSC	90.0	6	95		APPL OPER
Federal	Department of Labor	CSC	50.0	4	93		
Federal	Environmental Protection Agency	CSC	302.0	5	92		
Federal	Federal Aviation Administration	CSC	207.1	5	95		
Federal	FEMA - WYO	CSC	48.6	4.3	94		
Federal	General Services Administration (GSA)	CSC	157.0	4	94		
Federal	Nasa langley	CSC	200.0	8	93		
Federal	NASA, Ames Research Center	CSC	220.0	NA	89		
Federal	National Weather Services	CSC	30.5	5	95		
Federal	SEMCOR,Inc.	CSC	11.0	NA	95		
Federal	US Department of Education	CSC	12.0	5	92		
Federal	US Environmental Protection Agency	CSC	30.0	NA	91		
Federal	US Navy Command & Control Ocean Surv.	CSC	13.0	5	94		
Federal	US Navy Command & Control Ocean Surv.	CSC	38.6	5	94		
Federal	US Small Business Administration	CSC	45.0	7	90		
Federal	US Space & Naval Warfare System Command	CSC	21.3	5	95		
Finance	Mutual Life Insurance Company (The) of New York (MONY)	CSC	NA	7	94		
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC	1500.0	10	92	Australia	
Foreign	British Home Stores	CSC	NA	NA	92	UK	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Independent Order of Foresters (IOF)		X				X
AMFUEL	X	X	X	X		
British Aerospace	X	X	X			
Ford of Europe	X	X				
General Dynamics						
Guiness Brewing Great Britain		X		X		
Hughes Aircraft	X	X	X	X		
James River Corporation		X				
Polaroid	x					
Sun Micro Systems	X	X				
ICI Paints		X				
Defense Commissary Agency			X			
Department of Defense		X				
Department of Labor						
Environmental Protection Agency						
Federal Aviation Administration		X				
FEMA - WYO	X				X	
General Services Administration (GSA)		x				
Nasa langley						
NASA, Ames Research Center						
National Weather Services	x					
SEMCOR,Inc.		X				
US Department of Education						
US Environmental Protection Agency						
US Navy Command & Control Ocean Surv.	X	X	X			
US Navy Command & Control Ocean Surv.	X	X	X			
US Small Business Administration						
US Space & Naval Warfare System Command		X				
Mutual Life Insurance Company (The) of New York (MONY)	X	X	X	X		
Australian Mutual Provident Society, Sydney, Australia						
British Home Stores						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Foreign	ICI Agrochemicals	CSC	10.0	3	92		
Foreign	Inland Revenue	CSC	NA	3	95		
Govt	Fema	CSC	79.4	5	96		BUSINESS OPER
Health Care	American Medical Response	CSC	55.0	7	94		
Health Care	Health Care Financing Administration	CSC	58.1	5	95		
Health Care	John Hopkins Health Systems	CSC	NA	5	96		APPL OPER
Health Care	National Health Service in Scotland	CSC	160.0	3	95	UK	
Health Care	United Healthcare Corporation	CSC	NA	NA			
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC	NA	10	93	Australia	
Proc Mfg	Ampol	CSC	NA	3	96	Australia	APPL OPER
Proc Mfg	ICI PAINTS	CSC	50.0	5	95		
Proc Mfg	Scott Paper Company of Philadelphia	CSC	30.0	1+	94		
Proc Mfg	WCI Steel	CSC	64.0	10	92		
Retail	BhS	CSC	200.0	11	93	U.K.	
Retail Dist	British Home Stores	CSC	100.0	4	95	UK	
Service	RAET	CSC	90.0	5	93	Holland	
Services	Autoglass	CSC	50.0	10	95		
Services	Standared Register Corporation	CSC	50.0	10	95		
State/Local	NY - State of - Medicaid	CSC	149.0	7	91		
Telecom	CommNet Cellular Inc.	CSC	20.0	5	96		BUSINESS OPER
Telecom	Grupo Iusacell	CSC	50.0	5	94		
Telecom	Southern New England Telecommunications	CSC	200.0	7	95		
Telecom	US West	CSC	50.0	5	95		
Telecomm	CommNet Cellular	CSC	20.0	5	96		BUSINESS OPER
Utilities	San Diego Gas & Electric	CSC		10	94		
Utilities	United Illuminating Company	CSC	26.7	10	93		
Wholesale	Watlee Burpee & Co	CSC	1.8	5	92		
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)	25.0	5	95		
Federal	Resolution Trust Corp	CSC - Logic Subsidiary	15.0	5	92		
Health Care	Major Health Care	CSC Partners	20.0	NA	90		
Health Care	EPIC Healthcare Group	Data General	10.0	5	91		
Disc Mfg	GE Aircraft Engines	Digital	NA	NA	94		
Disc Mfg	Microsoft	Digital	NA	5	94		
Disc Mfg	Packard Hughes Interconnect	Digital	1.8	3	93		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
ICI Agrochemicals						
Inland Revenue				X		
Fema				X		
American Medical Response	X	X	X			
Health Care Financing Administration	X					
John Hopkins Health Systems		X				
National Health Service in Scotland		X				
United Healthcare Corporation					X	
Australian Mutual Provident Society, Sydney, Australia	X		X			
Ampol		X				
ICI PAINTS	X	X	X	X		
Scott Paper Company of Philadelphia	X	X				
WCI Steel						
BhS	X	X	X	X		
British Home Stores		X				
RAET	X		X			
Autoglass	X	X	X	X		
Standared Register Corporation		X				
NY - State of - Medicaid						
CommNet Cellular Inc.					X	
Grupo Iusacell					X	
Southern New England Telecommunications	x	x				
US West						
CommNet Cellular					X	
San Diego Gas & Electric	X					
United Illuminating Company	X					
Watlee Burpee & Co						
US ARMY		X				
Resolution Trust Corp						
Major Health Care						
EPIC Healthcare Group						
GE Aircraft Engines	X			X		
Microsoft			X	X		
Packard Hughes Interconnect						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Foreign	Optus Communications, Australia	Digital	1000.0	10	92		
Foreign	Transportationalta Utilities (Alberta, Canada)	Digital	150.0	5	93		
Services	AMC Entertainment Inc. Kn City, MO	Digital	50.0	10	92		
Wholesale	Earle M Jorgensen Co	Digital	16.0	5	92		
Proc Mfg	Imperial Oil, LTD	Digital - Canada	8.0	NA	92		
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore	NA	NA	92		
Govt	U.S. Department of the Treasury	Dynamics Research Corporation	200.0	1	96		APPL OPER
Construction	Bechtel	EDS	NA	NA	95		DESKTOP SVS
Disc Mfg	Amdahl	EDS	NA	10	94		
Disc Mfg	Anchor Glass	EDS	30.0	NA	92		
Disc Mfg	Bechtel	EDS	NA	NA	95		
Disc Mfg	Bethlehem Steel	EDS	500.0	10	93		
Disc Mfg	Campbell Taggart	EDS	NA	1	94		
Disc Mfg	Cummins Engine	EDS	90.0	10	90		
Disc Mfg	Frigidaire	EDS	NA	10	93		
Disc Mfg	General Motors	EDS	NA	5	91		
Disc Mfg	Hughes Space & Communications	EDS	NA	5	94		
Disc Mfg	Memorex Telex Corp.	EDS	12.0	NA	92		
Disc Mfg	Meredith Corporation	EDS	25.0	8	91		
Disc Mfg	Northrop Corp	EDS	20.0	NA	92		
Disc Mfg	Portable Computer 1	EDS	250.0	NA	95		DESKTOP SVS
Disc Mfg	Pyramid Technology	EDS	NA	10	94		
Disc Mfg	Rank Xerox Hong Kong	EDS	NA	9	95	Hong Kong	APPL OPER
Disc Mfg	Rolls-Royce Aerospace Group	EDS	900.0	10	95	UK	APPL OPER
Disc Mfg	Tandem Computers	EDS	NA	5	94		
Disc Mfg	Vereinigte Schmiedewerke	EDS	NA	10	94	Germany	
Disc Mfg	Xerox	EDS	3200.0	10	94		
Disc. Mfg	Microsoft Corporation	EDS	NA	3	96		NETWORK MGT
Federal	DOT/FAA	EDS	500.0	NA	92		
Federal	US Defense Communications Agency	EDS	55.0	NA	91		
Federal	US Department of Commerce - NOAA	EDS	26.4	5	90		
Federal	US Department of Education	EDS	NA	6	95		
Finance	American Express	EDS	350.0	10	94		
Finance	Banc One - Texas	EDS	50.0	NA	92		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Optus Communications, Australia						
Transportationalta Utilities (Alberta, Canada)						
AMC Entertainment Inc. Kn City, MO						
Earle M Jorgensen Co						
Imperial Oil, LTD						
Compagnie Generale Maritime SA (CGM)						
U.S. Department of the Treasury		X			X	
Bechtel				X		
Amdahl						
Anchor Glass						
Bechtel			X	X		
Bethlehem Steel						
Campbell Taggart	X	X				
Cummins Engine						
Frigidaire						
General Motors						
Hughes Space & Communications				X		
Memorex Telex Corp.						
Meredith Corporation						
Northrop Corp						
Portable Computer 1				X		
Pyramid Technology					X	
Rank Xerox Hong Kong		X				
Rolls-Royce Aerospace Group		X				
Tandem Computers				X	X	
Vereinigte Schmiedewerke	X					
Xerox	X		X	X		
Microsoft Corporation			X			
DOT/FAA						
US Defense Communications Agency						
US Department of Commerce - NOAA						
US Department of Education					X	
American Express	X	X				
Banc One - Texas						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Finance	California Medicaid Program	EDS	399.0	4	91		
Finance	CC-Banque - Belgium	EDS	NA	NA	92	Belgium	
Finance	CLS Corp	EDS	NA	5	94		
Finance	Denver Credit Union	EDS	6.0	5	91		
Finance	District Government Employees Credit Union	EDS	4.5	NA	91		
Finance	Federal Home Loan Bank of Seattle	EDS	8.0	5	90		
Finance	First City Bancorp - Houston, TX	EDS	600.0	10	90		
Finance	First Fidelity Bancorp, NJ	EDS	450.0	10	92		
Finance	Girobank	EDS	NA	NA	95	UK	BUSINESS OPER
Finance	Household Credit Services/GM	EDS	500.0	NA	92		
Finance	Los Angeles County Teachers Credit Union	EDS	4.0	NA	90		
Finance	Motorola Credit Union-West	EDS	15.0	NA	91		
Finance	National Account Service Company	EDS	250.0	NA	96		APPL OPER
Finance	Nevada Credit Union	EDS	2.0	NA	93		
Finance	Orange County Federal Credit Union	EDS	22.5	NA	91		
Finance	Republic National Bank of New York	EDS	22.0	NA	93		
Finance	Republic Services Corp	EDS	NA	17	93		
Finance	River Forest Bancorp.	EDS	13.0	5	91		
Finance	Signet Bank Corp	EDS	300.0	10	91		
Finance	Texas Credit Union	EDS	12.0	8	91		
Finance	United New Mexico Financial Corp	EDS	5.0	NA	92		
Finance	US Central Credit Union - KS	EDS	5.0	NA	92		
Finance	Washington State Employees Federal Credit Union	EDS	8.0	NA	91		
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS	40.0	NA	90		
Finance	Bank El Paso	EDS	15.0	NA	91		
Foreign	Agroman	EDS	NA	10	95	Spain	APPL OPER
Foreign	Atlas Copco Airpower NV - Belgium	EDS	NA	NA	92	Belgium	
Foreign	Bertin and CIE - Europe	EDS	NA	NA	92		
Foreign	British Nuclear Fuels Ltd	EDS	NA	NA	92	UK	
Foreign	British Petroleum Exploration (BPX)	EDS	NA	NA	93	UK	
Foreign	Chausson (Renault/Peugeot)	EDS	10.0	NA	91		
Foreign	Compagnie Generale Maritime SA (CGM)	EDS	NA	NA	93		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
California Medicaid Program						
CC-Banque - Belgium						
CLS Corp					X	
Denver Credit Union						
District Government Employees Credit Union						
Federal Home Loan Bank of Seattle						
First City Bancorp - Houston, TX						
First Fidelity Bancorp, NJ						
Girobank		X			X	
Household Credit Services/GM						
Los Angeles County Teachers Credit Union						
Motorola Credit Union-West						
National Account Service Company		X				
Nevada Credit Union						
Orange County Federal Credit Union						
Republic National Bank of New York						
Republic Services Corp			X			
River Forest Bancorp.						
Signet Bank Corp						
Texas Credit Union						
United New Mexico Financial Corp						
US Central Credit Union - KS						
Washington State Employees Federal Credit Union						
Westwood Equities Corp - LA, CA - Terminated						
Bank El Paso						
Agroman		X				
Atlas Copco Airpower NV - Belgium						
Bertin and CIE - Europe						
British Nuclear Fuels Ltd						
British Petroleum Exploration (BPX)						
Chausson (Renault/Peugeot)						
Compagnie Generale Maritime SA (CGM)						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Foreign	Credit Lyonnais	EDS	NA	5	91		
Foreign	DataNet	EDS	NA	51/2	95	Argentina	APPL OPER
Foreign	Distribuidora Benedetti - Venezuela	EDS	NA	NA	92	Venezuelia	
Foreign	Grupo Mazon - Mexico	EDS	NA	NA	92		
Foreign	Grupo Santander (Madrid, Spain)	EDS	100.0	10	93		
Foreign	Kloeckner-Humboldt-Deutz	EDS	NA	NA	91		
Foreign	Lagoven (Petroleos de Venezuela)	EDS	NA	5	91		
Foreign	Midland Bank PLC - UK	EDS	NA	7	91	UK	
Foreign	National Rubber Co	EDS	NA	NA	93		
Foreign	Nederlandse Spoorwegen (NS)	EDS	NA	10	95	Netherlands	APPL OPER
Foreign	Pilkington PLC	EDS	NA	NA	92		
Foreign	Polska Telefonia Komorkona	EDS	NA	NA	92		
Foreign	Repsol	EDS	NA	NA	95	Spain	BUSINESS OPER
Foreign	SAAB - Stockholm	EDS	360.0	10	90		
Foreign	Sasse Seguros - Brazil	EDS	NA	NA	92		
Foreign	Shell Brasil S.A.	EDS	50.0	4	90		
Foreign	Time Life U.K.	EDS	NA	NA	93	U.K.	
Foreign	Toronto Metro	EDS	NA	5	91		
Foreign	UK Ministry of Defence	EDS	NA	NA	95	UK	APPL OPER
Foreign	United Kingdom Dept of Social Security	EDS	NA	5	91		
Foreign	United Kingdom Dept of Social Security	EDS	1.0	10	95		
Foreign	Whitehall Insurance Holding Ltd	EDs	35.0	12	90		
Govt	Borough of Brent	EDS	75.0	8	95	UK	BUSINESS OPER
Govt	Dutch Railways	EDS	1.0	10	95	Netherlands	
Govt	General Motors Corporation	EDS	500.0	9	95		APPL OPER
Govt	INS	EDS	300.0	5	94		
Govt	Istituto Nazionale Delle Assicurazioni	EDS	400.0	10	94		
Govt	Michigan End User Computer	EDS	300.0	NA	95		
Govt	South Austrailia Government	EDS	600.0	9	94	Australia	APPL OPER
Govt	UK Inland Revenue	EDS	1500.0	10	93	U.K.	
Govt	US Navy PC-Lan	EDS	332.0	1	95		
Health	California Medicaid (Medical)	EDS	250.0	NA	92		
Health	Texas Medicaid (Title XIX)	EDS	500.0	NA	89		
Health Care	Blue Cross & Blue Shield of MD	EDS	NA	NA	93		
Health Care	Delaware Health and Social Services	EDS	NA	NA	95		BUSINESS OPER

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Credit Lyonnais						
DataNet		X				
Distribuidora Benedetti - Venezuela						
Grupo Mazon - Mexico						
Grupo Santander (Madrid, Spain)						
Kloeckner-Humboldt-Deutz						
Lagoven (Petroleos de Venezuela)						
Midland Bank PLC - UK						
National Rubber Co						
Nederlandse Spoorwegen (NS)		X				
Pilkington PLC						
Polska Telefonia Komorkona						
Repsol					X	
SAAB - Stockholm						
Sasse Seguros - Brazil						
Shell Brasil S.A.						
Time Life U.K.					X	
Toronto Metro						
UK Ministry of Defence		X				
United Kingdom Dept of Social Security						
United Kingdom Dept of Social Security						
Whitehall Insurance Holding Ltd						
Borough of Brent					X	
Dutch Railways						
General Motors Corporation	X	X	X			X
INS	X	X	X	X		X
Istituto Nazionale Delle Assicurazioni	X	X	X	X	X	X
Michigan End User Computer			X	X		
South Austrailia Government	X	X	X	X		
UK Inland Revenue	X	X				
US Navy PC-Lan			X	X	X	
California Medicaid (Medical)	X	X	X	X	X	X
Texas Medicaid (Title XIX)	X	X	X	X	X	X
Blue Cross & Blue Shield of MD	X		X			
Delaware Health and Social Services					X	

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Health Care	Diversified Pharmaceutical Services, Inc.	EDS	NA	7	94		
Health Care	Georgia - State of - Medicaid	EDS	77.9	5	91		
Health Care	Health Management Alternatives	EDS	8.0	NA	92		
Health Care	NASCO	EDS	NA	NA	95		APPL OPER
Health Care	State of Mississippi/Medicaid	EDS	NA	1	96		BUSINESS OPER
Insurance	Blue Cross & Blue Shield of MD	EDS	12.0	10	93		
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS	800.0	10	92		
Insurance	Blue Cross/Blue Shield of Arkansas	EDS	NA	8	94		
Insurance	Blue Shield of California	EDS	NA	6	95		DESKTOP SVS
Insurance	Blueshield of CA	EDS	120.0	10	91		
Insurance	Freemont General Corp.	EDS	10.0	10	92		
Insurance	Fremont Pacific Insurance Group	EDS	NA	10	92		
Insurance	Indiana - State of - Medicaid	EDS	20.0	4	91		
Insurance	Industrial Risk Insurers (IRI)	EDS	NA	5	95		APPL OPER
Insurance	Jackson National Life Insurance Co.	EDS	200.0	10	86		
Insurance	Mississippi Medicaid	EDS	NA	2.8	94		
Insurance	National Account Service Company	EDS	250.0	5	96		APPL OPER
Insurance	Security Mutual Life of NY	EDS	30.0	12	90		
Insurance	Hartford Underwriters Insurance Co.	EDS	NA	2	95		
Proc Mfg	Anheuser Busch, Inc.	EDS	NA	5	96		NETWORK MGT
Proc Mfg	Enron Corp.	EDS	750.0	4	90		
Proc Mfg	Favorite Brands International	EDS	NA	NA	96		APPL OPER
Proc Mfg	Fresenius	EDS	NA	2.75	94	Germany	
Proc Mfg	General Electric	EDS	500.0	10	91		
Proc Mfg	Hunt Energy Corp	EDS	28.0	5	90		
Proc Mfg	Mohawk Oil	EDS	NA	NA	95	Canada	DESKTOP SVS
Proc Mfg	Moore Corp Ltd	EDS	700.0	10	94	Canada	
Proc Mfg	North American Phillips (Signetics)	EDS	100.0	10	91		
Proc Mfg	Permian Corp/Permian Partners	EDS	20.0	10	90		
Proc Mfg	Placid Oil Co.	EDS	20.0	5	90		
Proc Mfg	PPG	EDS	34.0	10	91		
Proc Mfg	Presidents Baking	EDS	NA	5	93		
Proc Mfg	United States Borax and Chemical Corp	EDS	10.0	NA	92		
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS	35.0	10	90		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Diversified Pharmaceutical Services, Inc.	x		x			
Georgia - State of - Medicaid						
Health Management Alternatives						
NASCO		X				
State of Mississippi/Medicaid					X	
Blue Cross & Blue Shield of MD						
Blue Cross/Blue Shield - Massachusetts						
Blue Cross/Blue Shield of Arkansas						
Blue Shield of California				X		
Blueshield of CA						
Freemont General Corp.						
Fremont Pacific Insurance Group						
Indiana - State of - Medicaid						
Industrial Risk Insurers (IRI)		X				
Jackson National Life Insurance Co.						
Mississippi Medicaid						
National Account Service Company		X				
Security Mutual Life of NY						
Hartford Underwriters Insurance Co.						X
Anheuser Busch, Inc.			X	X		X
Enron Corp.						
Favorite Brands International		X				X
Fresenius	X					
General Electric			X	X		
Hunt Energy Corp						
Mohawk Oil				X		
Moore Corp Ltd	X	X	X	X		
North American Phillips (Signetics)						
Permian Corp/Permian Partners						
Placid Oil Co.						
PPG						
Presidents Baking						
United States Borax and Chemical Corp						
Westmoreland Coal Co - Valley Forge, PA						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Proc. Mfg	Fujitsu's Gresham Manufacturing	EDS	NA	10	95		APPL OPER
Retail	Bruno's	EDS	20.0	10	92		
Retail	Harris Teeter	EDS	NA	9.9	94		
Retail	Kooperative Forbundet (KF Group)	EDS	1100.0	10	93	Sweden	
Retail	London Fog	EDS	NA	NA	94		
Retail	Montgomery Ward & Co.	EDS	100.0	NA	92		
Retail	Pearle Vision	EDS	20.0	NA	91		
Retail	RJR-MacDonald Inc.	EDS	45.0	3	91		
Retail	Smith's Food & Drug Center	EDS	160.0	10	92		
Retail	Southland Corp	EDS	NA	10	93		
Services	Amusement & Music Operator Assoc	EDS	NA	10	94		
Services	ASK Computer Systems	EDS	53.0	10	90		
Services	Capitol Records-EMI Music	EDS	35.0	3	91		
Services	Emergency Networks Corp	EDS	10.0	NA	92		
Services	HFS Brands (Hotel Chain)	EDS	200.0	15	91		
Services	Hospitality Franchise Systems Inc	EDS	88.0	10	91		
Services	Loews Anatole Hotel, Dallas, TX	EDS	4.5	10	90		
Services	Marine Spill Response Corp.	EDS	5.0	5	91		
Services	National Car Rental	EDS	500.0	10	91		
Services	NielsenMarketing Research	EDS	400.0	10	93		
Services	Postal Buddy Corp	EDS	50.0	9	91		
Services	United Inns inc (Days Inn)	EDS	10.0	10	92		
Services	Video Lottery Technology	EDS	NA	10	94		
State/Local	Arkansas Medical Services	EDS	NA	7	96		BUSINESS OPER
State/Local	Charlotte-Mecklenburg Police Dept	EDS	NA	7	95		BUSINESS OPER
State/Local	City of Chicago	EDS	40.0	5+	90		APPL OPER
State/Local	City of Chicago/Parking Program	EDS	40.0	5	92		
State/Local	Florida, State of	EDS	8.0	NA	93		
State/Local	Massachusetts Registry of Motor Vehicles	EDS	NA	12	84		APPL OPER
State/Local	Michigan Department of Natural Resources	EDS	NA	5	94		
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS	2.5	5	91		
State/Local	New York City Department of Transportation	EDS	NA	NA	93		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Fujitsu's Gresham Manufacturing		X	X	X		
Bruno's						
Harris Teeter						
Kooperative Forbundet (KF Group)	X	X	X	X	X	
London Fog	X	X	X		X	
Montgomery Ward & Co.						
Pearle Vision						
RJR-MacDonald Inc.						
Smith's Food & Drug Center						
Southland Corp			X	X		
Amusement & Music Operator Assoc						
ASK Computer Systems						
Capitol Records-EMI Music						
Emergency Networks Corp						
HFS Brands (Hotel Chain)						
Hospitality Franchise Systems Inc						
Loews Anatole Hotel, Dallas, TX						
Marine Spill Response Corp.						
National Car Rental						
NielsenMarketing Research	X				X	
Postal Buddy Corp						
United Inns inc (Days Inn)						
Video Lottery Technology						
Arkansas Medical Services					X	
Charlotte-Mecklenburg Police Dept					X	
City of Chicago	X	X				
City of Chicago/Parking Program						
Florida, State of						
Massachusetts Registry of Motor Vehicles	X	X				
Michigan Department of Natural Resources					X	
Michigan, Dept of Social Services Medical Services Administration						
New York City Department of Transportation						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
State/Local	North Carolina Wildlife Resources	EDS	NA	NA	96		APPL OPER
State/Local	Texas - State of	EDS	20.0	NA	90		
State/Local	Texas Comptroller's Office	EDS	15.0	6	91		
State/Local	WI, State of	EDS	40.0	NA	92		
Telecom	Advanced Telecommunications Corp.	EDS	NA	7	91		
Telecom	Ameritech-Empower	EDS	550.0	10	95		
Telecom	Fujitsu Network Transmission Systems	EDS	NA	10	95		
Telecom	LDDS Communications	EDS	NA	NA	92		
Telecom	Lenfest Group PA	EDS	5.0	NA	92		
Telecom	Neodata Services and Information	EDS	5.0	10	91		
Telecom	Singapore Cablevision PTE, LTD	EDS	NA	NA	92		
Telecom	Western Union Corp	EDS	250.0	10	90		
Telecomm	Alcatel	EDS	NA	8	95	Switzerland	APPL OPER
Telecomm	DDB Needham Worldwide	EDS	NA	1	96		APPL OPER
Transportation	Aeromexico Airlines	EDS	NA	10	96	Mexico	APPL OPER
Transportation	Bulk Materials Inc (BMI)	EDS	NA	NA	93		
Transportation	Continental Airlines Holding	EDS	2100.0	10	91		
Transportation	Cunard Line Limited	EDS	NA	5	96		NETWORK MGT
Transportation	Cunard Lines Limited	EDS	NA	5	96		APPL OPER
Transportation	Lufthansa German Airline	EDS	NA	10	95	Germany	
Transportation	USTravel	EDS	800.0	10	94		
Utilities	Wahington Water Power	EDS	50.0	10	92		
Wholesale	Del Monte Foods	EDS	150.0	10	92		
	Computer Resource Nucleus-CORN	EDS	500.0	NA	92		
	CSC Corp	EDS	NA	5	94		
	Small Multi-user Computer	EDS	800.0	NA	90		DESKTOP SVS
	Unified Local Area Network Architecture II	EDS	700.0	NA	94		
Foreign	Lever Nederland BV	EDS	NA	3	91		
Services	Hitachi Data systems North America	EDS	20.0	NA	90		
Services	World Cup USA	EDS	6.0	NA	94		
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada	5.0	5	90	Canada	
Disc Mfg	AVL	EDS Austria	NA	10	96	Austria	APPL OPER
Proc Mfg	Nettingsdorfer PapierFabrik AG	EDS Austria	NA	10	96		APPL OPER
Proc Mfg	Cyprus Minerals	EDS Energy Division	16.0	10	90		
Disc Mfg	Microsoft Corporation	Entex Information Services	40.0	3	95		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
North Carolina Wildlife Resources		X				
Texas - State of						
Texas Comptroller's Office						
WI, State of						
Advanced Telecommunications Corp.						
Ameritech-Empower						
Fujitsu Network Transmission Systems						X
LDDS Communications						
Lenfest Group PA						
Neodata Services and Information						
Singapore Cablevision PTE, LTD						
Western Union Corp						
Alcatel		X				
DDB Needham Worldwide		X				
Aeromexico Airlines					X	X
Bulk Materials Inc (BMI)						
Continental Airlines Holding						
Cunard Line Limited						X
Cunard Lines Limited		X				X
Lufthansa German Airline		X				
USTravel		X	X	X	X	
Wahington Water Power						
Del Monte Foods						
Computer Resource Nucleus-CORN						
CSC Corp						
Small Multi-user Computer				X		
Unified Local Area Network Architecture II			X	X		
Lever Nederland BV						
Hitachi Data systems North America						
World Cup USA						
CAMI Automotive Inc - Toronto Canada						
AVL		X	X			X
Nettingsdorfer PapierFabrik AG		X				
Cyprus Minerals						
Microsoft Corporation			X	X		

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Retail	Software Maintenance Specialists	Esprit de Corporation	25.0	NA	96		APPL OPER
Telecom	DunsNet	Eunetcom	NA	NA	94		NETWORK MGT
Finance	Chase Manhatten Bank	FIServ	40.0	12	95		
Finance	Community Federal Savings & Loan	FIServ	12.0	NA	91		
Finance	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ	30.0	NA	92		
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ	13.0	NA	91		
Other	Dobbs Houses Inc	FIServ	10.0	6	92		
State/Local	NY State Dept of Taxation	Fleet Fin	197.0	10	94		
Finance	Eastman Kodak Credit Corp	General Electric	NA	NA	92		
Disc Mfg	Earle M. Jorgensen	Genis	12.0	5	94		
Disc Mfg	AM General Division of LTV Corp	Genix	30.0	3	93		
Disc Mfg	Armco Advanced Materials Co	Genix	5.0	5	93		
Disc Mfg	Bailey Controls - Cleveland	Genix	4.0	NA	90		
Disc Mfg	Comshare	Genix	NA	3	94		
Disc Mfg	Crain Communications	Genix	1.0	2	95		
Disc Mfg	Duracell Inc, Bethel, CT	Genix	11.0	5	90		
Disc Mfg	Handleman Company	Genix	100.0	5	95		
Disc Mfg	Jervis B Webb Company	Genix	100.0	1	94		
Disc Mfg	Libbey=Owens Ford	Genix	NA	3	93		
Disc Mfg	New York Daily News	Genix	6.2	5	93		
Disc Mfg	Remington Arms	Genix	5.0	5	95		
Disc Mfg	Tran Company, (The)	Genix	14.0	3	93		
Disc Mfg	United Technologies Automotive	Genix	14.5	5	93		
Disc Mfg	UTA	Genix	14.5	5	93		
Education	Community College of Philadelphia	Genix	4.0	6	93		
Insurance	Royal Insurance of Charlotte	Genix	NA	NA	94		
Other	Scripps Howard	Genix	15.0	NA	92		
Proc Mfg	American Tobacco	Genix	5.5	5	90		
Proc Mfg	Bordon	Genix	12.0	5.5	93		
Proc Mfg	Copperweld Corp	Genix	8.0	5	93		
Proc Mfg	Dravo Corporation	Genix	1.0	2	95		
Proc Mfg	Heinz USA	Genix	10.0	7	89		
Proc Mfg	Michcon	Genix	30.0	NA	92		
Proc Mfg	Ralcorp Holdings, Inc.	Genix	NA	5	95		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Software Maintenance Specialists		X				
DunsNet			X			
Chase Manhatten Bank						
Community Federal Savings & Loan						
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)						
Federal Home Loan Bank - Milwaukee, WI						
Dobbs Houses Inc						
NY State Dept of Taxation	X	X				
Eastman Kodak Credit Corp						
Earle M. Jorgensen						
AM General Division of LTV Corp						
Armco Advanced Materials Co						
Bailey Controls - Cleveland						
Comshare	X		X	X		
Crain Communications						
Duracell Inc, Bethel, CT						
Handleman Company	X					
Jervis B Webb Company		X				
Libbey=Owens Ford						
New York Daily News						
Remington Arms						
Tran Company, (The)	X					
United Technologies Automotive	X					
UTA						
Community College of Philadelphia	X					
Royal Insurance of Charlotte	X		X		X	
Scripps Howard						
American Tobacco						
Bordon	X					
Copperweld Corp						
Dravo Corporation						
Heinz USA						
Michcon						
Ralcorp Holdings, Inc.						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Proc Mfg	Whelling - Pittsburgh Steel Corp	Genix	70.0	NA	91		
Retail	Gantos	Genix	11.0	NA	92		
Services	Computer Technology Management	Genix	25.0	5	91		
Services	Master Data Center, Inc	Genix	0.8	3	92		
Health Care	Maricopa County Health Care Systems	HBO and Company	70.0	5	95		
State/Local	North General Services Corporation of NY	HBO and Company		7	95		
Disc Mfg	Ford Motor Company	Hewlett-Packard	18.0	3	95		
Disc Mfg	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard	3.0	NA	94		
Disc Mfg	Trumph	Hewlett-Packard	3.3	5	95		NETWORK MTG
Health Care	Fox Meyer Health Corporation	Hewlett-Packard	0.8	3	95		
Miscel Industry	Thyssen-Schachtbau	Hewlett-Packard	1.0	5	95		NETWORK MTG
Proc Mfg	Alcoa	Hewlett-Packard	150.0	5	95		DESKTOP SVS
Proc Mfg	Bridgestone-Firestone Europe	Hewlett-Packard	NA	NA	95		
Proc Mfg	Cott Corporation	Hewlett-Packard	6.5	5	95	Canada	
Proc Mfg	Keramag AG	Hewlett-Packard	NA	NA	95	Germany	
Retail	Shiseido	Hewlett-Packard	NA	1	95	Japan	NETWORK MTG
Telecom	Northern Telecom	Hewlett-Packard	12.0	NA	89		
Foreign	IBM Canada	Hoskyns Group	NA	NA	92		
Foreign	Bank of England	Hoskyns Group PLC	6.0	3	92	UK	
Foreign	Granada Group PLC	Hoskyns Group PLC	50.0	5	92		
Telecom	Opel-Vauxhall	Hughes Olivetti Telecom	NA	7	95	Europe	NETWORK MTG
Disc Mfg	LSI Logic	I-NET	NA	5	94		
Proc Mfg	Continental AG	IBM	NA	NA	95	Germany	
Proc Mfg	Schneider	IBM	NA	NA	95	Germany	
Cross Industry	Ceridian Corp	IBM (ISSC)	100.0	10	95		
Cross Industry	Lurgi	IBM (ISSC)	NA	7	95	Germany	
Disc Mfg	Kodak	IBM (ISSC)	NA	5	95		
Disc Mfg	McDonnell Douglas	IBM (ISSC)	3000.0	10	93		
Disc Mfg	NTN	IBM (ISSC)	NA	5	95	Japan	
Disc Mfg	United Technologies	IBM (ISSC)	1000.0	10	91		
Fiance	Long Island Savings	IBM (ISSC)	NA	NA	95		
Finance	Bank of America	IBM (ISSC)	NA	7	96		APPL OPER
Finance	Bank South Corp.	IBM (ISSC)	120.0	10	90		
Finance	California, State of - Social Services	IBM (ISSC)	80.0	NA	92		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Whelling - Pittsburgh Steel Corp						
Gantos						
Computer Technology Management						
Master Data Center, Inc						
Maricopa County Health Care Systems					X	
North General Services Corporation of NY						
Ford Motor Company			x			
GE Industrial and Power Systems (GE Power Systems)	x			X		
Trumph			X			
Fox Meyer Health Corporation						
Thyssen-Schachtbau			X			
Alcoa				X		
Bridgestone-Firestone Europe			X			
Cott Corporation			X			
Keramag AG			X			
Shiseido			X			
Northern Telecom						
IBM Canada						
Bank of England						
Granada Group PLC						
Opel-Vauxhall			X			
LSI Logic	X		X			
Continental AG		X				
Schneider		X				
Ceridian Corp		X				
Lurgi						
Kodak			X			
McDonnell Douglas						
NTN			x			
United Technologies						
Long Island Savings						
Bank of America		X		X		X
Bank South Corp.						
California, State of - Social Services						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Finance	Capital Bank	IBM (ISSC)	NA	5	91		
Finance	Chase Manhattan Bank of CT	IBM (ISSC)	10.0	NA	91		
Finance	Comdata	IBM (ISSC)	120.0	10	91		
Finance	Commerce Bancshares-Inc	IBM (ISSC)	25.0	10	91		
Finance	Continental Bank Corp.	IBM (ISSC)	700.0	10	91		
Finance	First American National	IBM (ISSC)	NA	10	91		
Finance	First Boston	IBM (ISSC)	900.0	7	91		
Finance	First Tennesse Bank	IBM (ISSC)	150.0	10	90		
Finance	Hibernia National Bank	IBM (ISSC)	150.0	9	89		
Finance	Riggs National Bank Corp.	IBM (ISSC)	150.0	10	90		
Finance	Southeast Banking Corp - Miami	IBM (ISSC)	25.0	10	91		
Foreign	Colombia Pension Systems	IBM (ISSC)	NA	NA	95	Columbia	
Foreign	Equifax Europe	IBM (ISSC)	35.0	5	92		
Health Care	El Camino Hospital	IBM (ISSC)	NA	NA	93		
Health Care	Health Dimensions Inc	IBM (ISSC)	20.0	5	92		
Health Care	Kaiser Permanente (Oakland, CA)	IBM (ISSC)	70.0	NA	93		
Health Care	MetraHealth Companies, Inc.	IBM (ISSC)	NA	10	96		APPL OPER
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)	52.0	5	92		
Insurance	Equifax	IBM (ISSC)	650.0	10	93		
Proc Mfg	Allied Signal Aerospace	IBM (ISSC)	NA	3	94		
Proc Mfg	Armco Steel Corp	IBM (ISSC)	18.0	10	93		
Proc Mfg	Campbell Soup Company	IBM (ISSC)	NA	10	95		
Proc Mfg	Freeport McMoran	IBM (ISSC)	18.0	5	92		
Proc Mfg	Georgia Pacific	IBM (ISSC)	NA	NA	95		
Proc Mfg	Goodyear Tire & Rubber Company	IBM (ISSC)	NA	7	95		
Proc Mfg	Rhone-Poulenc	IBM (ISSC)	NA	5	95		
Proc Mfg	Texaco, Inc.	IBM (ISSC)	NA	5	95		
Retail	American's Favorite Chicken Co	IBM (ISSC)	110.0	10	94		
Retail	Cullum Companies Inc	IBM (ISSC)	60.0	NA	91		
Retail	Flagstar Companies, Inc.	IBM (ISSC)	323.0	10	95		APPL OPER
Retail	Harvest Foods	IBM (ISSC)	20.0	10	92		
Retail	Hook Superx	IBM (ISSC)	70.0	NA	93		
Retail	Jack EckerdCorp.	IBM (ISSC)	320.0	10	93		
Retail	Miresel, Inc.	IBM (ISSC)	NA	5	94		
Retail	Owen & Minor Inc.	IBM (ISSC)	45.0	4	94		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Capital Bank						
Chase Manhattan Bank of CT						
Comdata						
Commerce Bancshares-Inc						
Continental Bank Corp.						
First American National						
First Boston						
First Tennesse Bank						
Hibernia National Bank						
Riggs National Bank Corp.						
Southeast Banking Corp - Miami						
Colombia Pension Systems					X	
Equifax Europe						
El Camino Hospital	X			X		
Health Dimensions Inc						
Kaiser Permanente (Oakland, CA)						
MetraHealth Companies, Inc.		X				
Blue Cross & Blue Shield of NJ						
Equifax	X		X			
Allied Signal Aerospace	X		X			
Armco Steel Corp						
Campbell Soup Company		X				
Freeport McMoran						
Georgia Pacific						
Goodyear Tire & Rubber Company			X	X		
Rhone-Poulenc						
Texaco, Inc.				X		
American's Favorite Chicken Co	X	X	X			
Cullum Companies Inc						
Flagstar Companies, Inc.		X				
Harvest Foods						
Hook Superx						
Jack EckerdCorp.						
Miresel, Inc.	X					
Owen & Minor Inc.	X			X		

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Retail	Supermarkets General Corp	IBM (ISSC)	75.0	NA	91		
Retail	Thrifty Drug	IBM (ISSC)	100.0	10	93		
Retail	United Retail Group	IBM (ISSC)	25.0	NA	92		
Retail	Zale Corp	IBM (ISSC)	200.0	10	92		
Services	Hertz Corp	IBM (ISSC)	80.0	NA	93		
State/Local	New York City Transportationit Authority	IBM (ISSC)	50.0	NA	91		
Telecom	Ameritech	IBM (ISSC)	200.0	7	95		DESKTOP SVS
Transportation	Amtrak	IBM (ISSC)	500.0	10	94		
Transportation	Matson Navigation Co.	IBM (ISSC)	10.0	NA	91		
Transportation	Southern Pacific RR	IBM (ISSC)	415.0	10	93		
Transportation	Worldspan	IBM (ISSC)	50.0	NA	92		
Utilities	Peco Energy	IBM (ISSC)	450.0	10	94		
Utilities	Public Service Company of Colorado	IBM (ISSC)	500.0	10	95		
Utilities	Texas Utilities	IBM (ISSC)	NA	5	94		
Utilities	Yankee Gas Services Co	IBM (ISSC)	5.0	NA	91		
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC0	NA	6	94		
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil	22.0	5	92	Brazil	
Foreign	Oficina de Normalizacion Previsional	IBM Peru	2.3	1	95	Peru	
Proc Mfg	Continental Tire	IBM(ISSC)	NA	NA	95	Europe	
Proc Mfg	DSM Resins	IBM(ISSC)	NA	NA	95	Europe	
Foreign	Alberta Energy Company Ltd	ISM Information Manage	8.0	NA	93		
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager	34.0	10	92		
Foreign	AGT	ISM Information Systems	200.0	5	93		
Foreign	Shell Canada	ISM Information Systems	NA	NA	93		
Disc. Mfg	Carrier Corporation	Keane, Inc.	NA	NA	94		APPL MGT
Retail	Addis & Dey - Syracuse, NY	Litton	15.0	NA	90		
Retail	Brooks Brothers - NY	Litton	12.0	NA	90		
Services	Quotron	Litton	10.0	5	91		
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS	150.0	5	91		
Federal	Veterans Affairs	Lockheed Integrated Solutions	153.0	NA	91		
Retail	Melville Corporation	Lockheed Martin	244.0	10	95		APPL OPER
State/Local	Washigton, City of - Parking Ticket Processing	Lockheed-IMS	30.0	11	92		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Supermarkets General Corp						
Thrifty Drug	X	X	X			
United Retail Group						
Zale Corp						
Hertz Corp						
New York City Transportationit Authority						
Ameritech				X		
Amtrak	X		X	X		
Matson Navigation Co.						
Southern Pacific RR	X	X	X	X		
Worldspan						
Peco Energy	X	X	X	X		
Public Service Company of Colorado		X				
Texas Utilities					X	
Yankee Gas Services Co						
Bethship (Subsidiary of Bethlehem Steel)	X	X		X		
Chase Manhattan Bank - Brazilian Data Center						
Oficina de Normalizacion Previsional					X	
Continental Tire			X			
DSM Resins						
Alberta Energy Company Ltd						
Consumers Glass (of Consumer Packaging Inc)						
AGT						
Shell Canada						
Carrier Corporation					X	
Addis & Dey - Syracuse, NY						
Brooks Brothers - NY						
Quotron						
New York, City of - Parking Violations Bureau						
Veterans Affairs						
Melville Corporation		X	X	X		
Washigton, City of - Parking Ticket Processing						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Disc Mfg	Hewlett-Packard	Logistix	NA	NA	95		BUSINESS OPER
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services	6.0	NA	92		
Finance	IBJ Schroder Baqnk & Trust Co	M&I Data Services	2.0	10	92		
Federal	US Department of Housing & Urban Dev	Martin Marietta	525.0	10	91		
Retail	BKDA (Burger King)	Martin Marietta	15.0	NA	93		
State/Local	Utah, State of, Department of Employment Security	Martin Marietta	6.8	5	92		
Wholesale	J P Food Service	Martin Marietta	15.0	NA	93		
Wholesale	Monarch Foods	Martin Marietta	20.0	5	91		
Finance	J.P. Morgan	MCI	80.0	5	93		
Finance	Merrill Lynch & Co.	MCI	150.0	5	90		
State/Local	Minnesota, State of	MCI	150.0	8	92		
Services	NASDAQ Stock Market	MCI Communications	150.0	6	93		
Telecom	Microsoft	MCI Communications	150.0	5	95		BUSINESS OPER
Proc Mfg	National Steel Company	Mellon Bank - Financial	300.0	NA	92		
Finance	Bank of Oklahoma	Mellon Bank Corp	5.0	NA	92		
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp	30.0	6	90		
Finance	First Eastern Bank	Mellon Bank Corp	5.0	NA	92		
Proc Mfg	BP Oil Co.	Mellon Bank Corp	20.0	NA	92		
	DXI Inc	Mellon Bank Corp.	10.0	NA	92		
Finance	Bank of Baltimore	Mellon Info Services	5.0	5	92		
Retail	Southland Corp	Micro Solutions	1.7	5	93		
Disc. Mfg	Entex	Microsoft	250.0	3	96		DESKTOP SVS
Disc. Mfg	Entex Information Services	Microsoft	50.0	3	96		DESKTOP SVS
Disc. Mfg	Vanstar Corp	Microsoft	250.0	3	96		DESKTOP SVS
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc	7.0	5	93	Canada	
State/Local	TN, State of	Motorola Comm Sys Div	55.0	NA	90		
Telecom	Hewlett-Packard	National Techteam, Inc.	10.0	1	95		
Finance	Commonwealth Bank	NCR	NA	3	96		DESKTOP SVS
Finance	3 New Jersey Savings Banks	NCR Data Center	1.2	NA	90		
Finance	Broad National Bank	Newtrend	NA	7	93		
Finance	Financial Information Trust	Newtrend	40.0	NA	92		
Foreign	Daikyaku Life Insurance	Nomura Research Institute	NA	5	92		
Telecom	Telefonica (Spain)	Olivetti	NA	NA	95	Spain	DESKTOP SVS
Financial	Commercial Credit	Olivetti North America	NA	NA	95		DESKTOP SVS

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Hewlett-Packard					X	
D&N Bank (S/O D&N Financial Corp)						
IBJ Schroder Baqnk & Trust Co						
US Department of Housing & Urban Dev						
BKDA (Burger King)						
Utah, State of, Department of Employment Security						
J P Food Service						
Monarch Foods						
J.P. Morgan						
Merrill Lynch & Co.						
Minnesota, State of						
NASDAQ Stock Market						
Microsoft						
National Steel Company						
Bank of Oklahoma						
Dollar Dry Dock Bank - White Plains, NY						
First Eastern Bank						
BP Oil Co.						
DXI Inc						
Bank of Baltimore						
Southland Corp						
Entex				X		
Entex Information Services				X		
Vanstar Corp				X		
BP Canada Inc (Talisman Energy as of 1/1/93)						
TN, State of						
Hewlett-Packard					X	
Commonwealth Bank			X	X		
3 New Jersey Savings Banks						
Broad National Bank						
Financial Information Trust						
Daikyaku Life Insurance						
Telefonica (Spain)				X		
Commercial Credit				X		

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Financial	InterWest Bank	Olivetti North America	NA	NA	95		DESKTOP SVS
Financial	Magnolia Federal Bank for Saving	Olivetti North America	NA	NA	95		DESKTOP SVS
Financial	Middlesex Saving Bank	Olivetti North America	NA	NA	95		DESKTOP SVS
Foreign	Canadian Post Office - Toronto	PC Service Partners	8.0	5	90		
Disc Mfg	Volkswagen of America	Perot Systems	100.0	10	91		
Foreign	East Midlands Electricity	Perot Systems	650.0	12	92		
Foreign	Europcar	Perot Systems	450.0	10	92		
Finance	First American Bankshares	Perot systems Corp	400.0	10	92		
Finance	NCNB Cor - Dallas	Perot Systems Corp	200.0	10	92		
Finance	SBC Warburg	Perot Systems Corp	NA	NA	95	Swiss	
Insurance	Robert Plan Corp.	Perot Systems Corp	100.0	10	91		
Health Care	American Medical Intl Inc.	Perot Systems Corp.	100.0	5	90		
Insurance	Farmers Insurance Group	Policy Management Systems	6.0	NA	93		
Education	University of Tennessee	Pomeroy Computer Resources	13.0	NA	95		
Disc Mfg	Loffland Brothers	Power Computing	2.0	NA	90		
Health Care	EPIC Healthcare Group	Power Computing	12.0	5	93		
Proc Mfg	Apache Corp	Power Computing	7.2	5	91		
Proc Mfg	Cincinnati Milacron	Power Computing	12.0	NA	92		
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing	2.5	NA	91		
Proc Mfg	ORYX Energy Company	Power Computing	6.0	3	92		
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing	2.5	3	93		
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing	15.0	NA	90		
Disc Mfg	Black & Decker	PRC	20.0	5	91		
Federal	FBI	PRC	75.0	8	94		
Federal	U.S. Navy Space & Warfare Command	PRC	77.0	5	95		APPL MGT
Foreign	British Petroleum Co.	SAIC	NA	NA	93	UK	
Education	Fairfield University	SCT	17.0	7	93		
Education	Florida Institute of Tech	SCT	8.0	7	92		
Education	George Washington Univ	SCT	42.0	5	91		
Education	Norwich University - VT	SCT	8.0	5	92		
Education	Unidentified University	SCT	13.0	5	92		
Education	University of the Pacific, CA	SCT	14.6	7	91		
State/Local	City of Indianapolis/Marion County	SCT	NA	NA	95		APPL OPER
State/Local	Peoria County, IL	SCT	16.0	7	92		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
InterWest Bank				X		
Magnolia Federal Bank for Saving				X		
Middlesex Saving Bank				X		
Canadian Post Office - Toronto						
Volkswagen of America						
East Midlands Electricity						
Europcar						
First American Bankshares						
NCNB Cor - Dallas						
SBC Warburg		X				
Robert Plan Corp.						
American Medical Intl Inc.						
Farmers Insurance Group						
University of Tennessee		X				
Loffland Brothers						
EPIC Healthcare Group						
Apache Corp						
Cincinnati Milacron						
Ocean Drilling & Exploration Co						
ORYX Energy Company						
Third Party Claims Management/Millennium Healthcare Inc.						
American Ultramar Ltd - Terrytown, NJ						
Black & Decker						
FBI		X				
U.S. Navy Space & Warfare Command						X
British Petroleum Co.						
Fairfield University						
Florida Institute of Tech						
George Washington Univ						
Norwich University - VT						
Unidentified University						
University of the Pacific, CA						
City of Indianapolis/Marion County	X	X		X		X
Peoria County, IL						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
State/Local	Tooele County, UT	SCT	5.0	10	91		
State/Local	TX, Dallas, County of	SCT	35.0	7	91		
Foreign	British Petroleum Co.	Sema Group	NA	NA	93	UK	
Finance	American Saving Bank	SHL	NA	5	95		NETWORK MGT
State/Local	City of Gloucester	SHL	NA	3	96	UK	APPL OPER
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse	3.5	NA	91		
Disc. Mfg	National Steel Corporation	SHL Systemhouse	70.0	7	95		
Education	National Education Corp.	SHL Systemhouse	6.0	3	92		
Federal	US Department of Treasury	SHL Systemhouse	13.9	5	90		
Federal	US Postal Service	SHL Systemhouse	270.0	5	91		
Finance	Royal Bank of Canada	SHL Systemhouse	5.0	3	95	UK	
Foreign	The Student Loan Company	SHL Systemhouse	NA	3	95		
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse	90.0	5	92		
Foreign	Central Guaranty Trust company (Halifax, Nova Scotia)	SHL Systemhouse			92		
Foreign	Mexican Finance Ministry	SHL Systemhouse	500.0	10	92		
Foreign	Nova Scotia Government	SHL Systemhouse	50.0	7	92		
Foreign	Petro-Canada, LTD	SHL Systemhouse	2.0	NA	92	Canada	
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse	100.0	7	92		
Foreign	Transportation Canada	SHL Systemhouse	NA	10	93		
Foreign	TRW Steering Systems, Ltd	SHL Systemhouse	NA	3	95		
Foreign	Ultramar Corporation	SHL Systemhouse	75.0	5	93		
Foreign	Vons Companies, The	SHL Systemhouse	NA	10	94		
Health Care	IBAX Healthcare Sol - NY	SHL Systemhouse	40.0	7	92		
Health Care	McGaw, Inc.	SHL Systemhouse	4.0	3	92		
Other	Fluor Daniel	SHL Systemhouse	30.0	5	92		
Proc. Mfg	FMC Corp	SHL Systemhouse	100.0	7	95		
Retail	Carl's Jr.	SHL Systemhouse	10.0	3	95		
Retail	Eagle Food Centers, Inc.	SHL Systemhouse	50.0	NA	96		APPL OPER
Retail	Safeway	SHL Systemhouse	12.0	NA	92		
Services	Browning-Ferris Industries	SHL Systemhouse	6.0	5	92		
State/Local	California Unemployment Insurance Appls Brd	SHL Systemhouse	2.5	NA	92		
State/Local	California, LA, County Superior Court	SHL Systemhouse	6.0	NA	92		
State/Local	MD, Sate of, Dept of H.R.	SHL Systemhouse	20.7	NA	90		
State/Local	Northampton County, PA	SHL Systemhouse	47.0	10	95		APPL OPER

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Tooele County, UT						
TX, Dallas, County of						
British Petroleum Co.						
American Saving Bank			X			
City of Gloucester		X	X			
Pneumo Abex Corp.						
National Steel Corporation		X				
National Education Corp.						
US Department of Treasury						
US Postal Service						
Royal Bank of Canada	X					
The Student Loan Company						
AMOCO Petroleum Co, Calgary, Alberta						
Central Guaranty Trust company (Halifax, Nova Scotia)						
Mexican Finance Ministry						
Nova Scotia Government						
Petro-Canada, LTD						
Pro. Nova Scotia/MTT						
Transportation Canada						
TRW Steering Systems, Ltd		X				
Ultramar Corporation						
Vons Companies, The	X			X		
IBAX Healthcare Sol - NY						
McGaw, Inc.						
Fluor Daniel						
FMC Corp			X			
Carl's Jr.			X			
Eagle Food Centers, Inc.		X	X			X
Safeway						
Browning-Ferris Industries						
California Unemployment Insurance Appls Brd						
California, LA, County Superior Court						
MD, Sate of, Dept of H.R.						
Northampton County, PA		X	X		X	X

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Telecom	Motorola - Chicago	SHL Systemhouse	6.0	NA	92		
Finance	CIBC/Wood Gundy	SHL Systemhouse	NA	5	94	Canada	
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse	37.0	7	94	Canada	
Govt	Canada Post	SHL Systemhouse	1000.0	10	93	Canada	
Transportation	Greyhound of Canada	SHL Systemhouse	27.0	5	94	Canada	
Disc Mfg	AdobeAir	SMS	NA	5	94		
Disc Mfg	Esprit	SMS	NA	NA	95		
Disc Mfg	Rohr Inc.	SMS	12.0	NA	95		
Disc Mfg	Varian Associates, Inc.	SMS	NA	3	95		
Telecom	Cox Communications	SMS	NA	NA	95		APPL OPER
Disc Mfg	Rohr Aero Services Inc.	Software Maintenance Specialist	NA	5	96		APPL OPER
Disc. Mfg	Applied Magnetics	Software Maintenance Specialist	NA	5	95		APPL OPER
Disc. Mfg	Mattel Inc.	Software Maintenance Specialist	NA	2	95		APPL OPER
Disc. Mfg	RainBird Sprinkler Manufacturing Co	Software Maintenance Specialist	NA	3	94		APPL OPER
Finance	Avco Financial Services Inc.	Software Maintenance Specialist	NA	NA	96		PLATFORM OPER
Health Care	Allergan, Inc.	Software Maintenance Specialist	NA	3	94		APPL OPER
Health Care	McGaw, Inc.	Software Maintenance Specialist	NA	3	93		PLATFORM OPER
Proc Mfg	Nestle, Inc	Software Maintenance Specialist	NA	16 months	95		APPL MGT
Transportation	Rockwell Space Systems Division	Software Maintenance Specialist	NA	2	94		APPL OPER
Retail	Sizzler International	Software Maintenance Specialists	NA	NA	96		APPL OPER
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp	2.0	NA	91		
Foreign	Regional Municipality of Peel	STM Systems Corp	1.7	NA	90		
Foreign	Supply & Services Canada	STM Systems Corp	5.2	4	90		
Foreign	Supply & Services Canada	STM Systems Corp	3.5	5	90		
Foreign	Transportation Canada	STM Systems Corp	0.8	4	90		
Retail	Woodwards Limited	STM Systems Corp	9.0	5	90		
Federal	Department of Labor	Sungaurd Computer	12.0	5	92		
Disc Mfg	Playtex Apparel	Sungaurd Computer Service	17.0	5	92		
Foreign	British Petroleum Co.	Syncordia	12.0	5	93	UK	
Finance	Anchor Savings Bank Fsb	Systematics	8.0	6	92		
Finance	Bank of A. Levy	Systematics	5.0	5	90		
Finance	Chittenden Bank	Systematics	1.0	5	91		
Finance	Federal Home Loan Bank of San Francisco	Systematics	80.0	5	91		
Finance	First Los Angeles Bank	Systematics	7.0	5	90		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Motorola - Chicago						
CIBC/Wood Gundy					X	
Alberta Municipal Affairs Dept	X	X				
Canada Post	X	X	X	X		
Greyhound of Canada	X	X	X	X		
AdobeAir	X	X				
Esprit		X				
Rohr Inc.						
Varian Associates, Inc.						
Cox Communications		X	X			X
Rohr Aero Services Inc.		X				
Applied Magnetics		X	X	X		X
Mattel Inc.		X				
RainBird Sprinkler Manufacturing Co		X				
Avco Financial Services Inc.	X					
Allergan, Inc.		X				
McGaw, Inc.	X					
Nestle, Inc						X
Rockwell Space Systems Division		X				
Sizzler International		X	X		X	
Canadian Dept of Energy, Mines & Resources						
Regional Municipality of Peel						
Supply & Services Canada						
Supply & Services Canada						
Transportation Canada						
Woodwards Limited						
Department of Labor						
Playtex Apparel						
British Petroleum Co.						
Anchor Savings Bank Fsb						
Bank of A. Levy						
Chittenden Bank						
Federal Home Loan Bank of San Francisco						
First Los Angeles Bank						

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Finance	Guaranty Fed Savings bank	Systematics	4.0	5	92		
Finance	Integra Bank	Systematics	8.0	5	91		
Finance	Liberty National Bancorp	Systematics	20.0	3	92		
Finance	Nationsbanc	Systematics	8.0	5	92		
Finance	Prudentil Bank & Trust - Atlanta, GA	Systematics	10.0	NA	90		
Finance	Republic Bank	Systematics	16.0	NA	91		
Finance	Republic National Bank of New York	Systematics	NA	NA	93		
Finance	San Francisco Federal S&L	Systematics	4.0	NA	90		
Finance	San Francisco Home Loan Bank	Systematics	80.0	5	92		
Finance	Terre Haute First National Bank	Systematics	3.0	NA	92		
Finance	Western Farm Credit Bank	Systematics	NA	5	94		
Health Care	Beverly Enterprises	Systematics	50.0	7	92		
State/Local	California Federal Bank	Systematics	5.0	NA	92		
Telecom	GTE Corp	Systematics	NA	10	93		
Federal	Ministry of Finance	Systematics/Gervassi	500.0	10	92		
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuim Company	10.6	4	92		
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.	25.0	10	93		
Finance	Nationsbank Forp	Total System Services			92		
Finance	Prudential Bank	Total Systems	35.0	5	93		
State/Local	NY, NY City HSNG/Presearvation/Dev	UKN	3.0	NA	92		
Federal	Department of Justice	Unisys	100.0	5	94		
Finance	Banco Espirioto Santo	Unisys	4.4	NA	94		
Finance	Banco Espiroto Santo	Unisys	4.4	NA	94		
Finance	Chase Manhattan Bank	Unisys	8.0	NA	94		
Finance	Chemical Bank	Unisys	NA	3	95		
Finance	Co-operative Bank	Unisys	NA	10	94		
Finance	Coutts & Co. AG	Unisys	16.0	3	95	Swiss	
Finance	Midland Bank	Unisys	15.0	5	95	UK	
Finance	Mitsui & Co.	Unisys	2.0	3	94		
Finance	People's Bank of Connecticut	Unisys	1.6	NA	95		
Finance	Savings Bank of Utica	Unisys	3.9	5	95		BUSINESS OPER
Finance	TSB Bank	Unisys	23.0	3	95	UK	
Foreign	Ferro AB of Sweden	Unisys	13.0	5	92	Sweden	
Govt	South Australia	Unisys	500.0	9	95	Australia	

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Guaranty Fed Savings bank						
Integra Bank						
Liberty National Bancorp						
Nationsbanc						
Prudentil Bank & Trust - Atlanta, GA						
Republic Bank						
Republic National Bank of New York						
San Francisco Federal S&L						
San Francisco Home Loan Bank						
Terre Haute First National Bank						
Western Farm Credit Bank	X	X				
Beverly Enterprises						
California Federal Bank						
GTE Corp						
Ministry of Finance						
Four Insurance CCS. (Financial Holding Corp)						
Allianz Life Insurance Co of North America						
Nationsbank Forp						
Prudential Bank						
NY, NY City HSNG/Presearvation/Dev						
Department of Justice	X		X			
Banco Espirioto Santo		X				
Banco Espiroto Santo		X				
Chase Manhattan Bank	X	X				
Chemical Bank				X		
Co-operative Bank	X	X			X	
Coutts & Co. AG		X				
Midland Bank						X
Mitsui & Co.		X			X	
People's Bank of Connecticut				X		
Savings Bank of Utica					X	
TSB Bank				X		
Ferro AB of Sweden						
South Australia	X		X	X		X

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S	OUTSOURCING TYPE
Govt	Swedish National Police	Unisys	3.5	3	95	Sweden	DESKTOP SVS
Insurance	Associated Group (The)	Unisys	100.0	5	96		APPL OPER
Insurance	Target Life	Unisys	9.0	5	94		
Proc Mfg	BASF Corporation	Unisys	4.4	5	95		APPL OPER
Proc Mfg	Rexene Products Co.	Unisys	6.0	2	92		
Retail	Bass Taverns	Unisys	3.9	NA	94		
Retail	Circle K Corporation	Unisys	NA	5	94		
Retail	Cole National Corporation	Unisys	90.0	10	95		APPL OPER
Retail	Dairy Mart Convenience Stores, Inc	Unisys	NA	5	94		
Retail	Redbook Florist Services	Unisys	10.6	3	96		DESKTOP SVS
Retail	Supermercado Zona Sul	Unisys	2.5	5	94		
Services	Pitney Bowes	Unisys	2.2	NA	95	France, UK	
State/Local	California Republic Bank	Unisys	56.0	10	92		
State/Local	Chicago Parks	Unisys	8.0	7	94		
State/Local	Oklahoma Health Care Authority	Unisys	35.0	5	96		BUSINESS OPER
State/Local	State of Ohio	Unisys	50.0	1	95		DESKTOP SVS
State/Local	U.S. Department of Treasury	Unisys	107.0	9	95		
Telecom	AG Telecom	Unisys	NA	NA	95	Brazil	
Transporattion	Mexicana Airlines	Unisys	NA	5	95	Mexico	
Transportation	Ford Motor Co.	Unisys	30.0	5	92		
Transportation	Subaru of America	Unisys	7.0	7	92		
State/Local	Florida's Health Care Administration	Unisys (Health Inform Mgnt Unit)	86.0	4	95		
Federal	Nasa - Larc	Unisys (SMG)	20.0	5	90		
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)	47.0	10	94		
Insurance	The Associated Group	Unisys Corporation	100.0	5	96		APPL OPER
Telecom	Continental Bank Corp.	Wiltel Comm Systems	70.0	5	92		
Transportation	GE Aerospace	Wiltel Comm Systems	20.0	7	92		
Transportation	Delta Airlines (Reservation Systems)	Worldspan	40.0	1	94		

CUSTOMER	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Swedish National Police				X		
Associated Group (The)		X				
Target Life	X					
BASF Corporation		X				
Rexene Products Co.						
Bass Taverns		X				
Circle K Corporation	X	X	X	X		
Cole National Corporation		X	X			X
Dairy Mart Convenience Stores, Inc	X	X				
Redbook Florist Services				X		
Supermercado Zona Sul	X	X	X			
Pitney Bowes				X		
California Republic Bank						
Chicago Parks				X		
Oklahoma Health Care Authority		X				X
State of Ohio				X		
U.S. Department of Treasury		X				
AG Telecom					X	
Mexicana Airlines		X				
Ford Motor Co.						
Subaru of America						
Florida's Health Care Administration					X	
Nasa - Larc						
McDonnell Douglas	X		X	X		
The Associated Group		X				
Continental Bank Corp.						
GE Aerospace						
Delta Airlines (Reservation Systems)	X	X				

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S
Disc Mfg	Hexcel Corporation	ACS	NA	NA	96	
Finance	Banco de Credito del Peru	ACS	NA	NA	96	Peru
Finance	GATX Capital Corporation	ACS	NA	NA	96	
Health Care	American Medical Association	ACS	NA	NA	96	
Health Care	Scripps Health	ACS	NA	3	96	
Utility	Louisiana Electric Company Inc.	Affiliated Computer Services, Inc.	NA	NA	96	
Finance	Bank Leumi Trust Company of NY	Alltel Information Services	NA	NA	96	
Finance	KeyCorp	Alltel Information Services	NA	NA	96	
Finance	Rockland Trust Company	Alltel Information Services	NA	NA	96	
Finance	Financial Services Company	Andersen Consulting	72	NA	95	
Finance	Financial Services Company	Andersen Consulting	0.25	NA	95	Argentina
Proc Mfg	British Petroleum	Andersen Consulting	120	10	96	
Retail	Sears Plc	Andersen Consulting	535	NA	96	UK
Utility	Thames Water	Andersen Consulting	NA	NA	95	UK
Miscellaneous	McDermott International, Inc.	AT & T	24	5	96	
Telecom	CSX Transportation	AT & T	NA	10	96	
Health Care	Methodist Healthcare System	Baxter Healthcare Corporation	NA	NA	96	
Insurance	Independent Order of Foresters (IOF)	Continuum Company, Inc.	16	3.5	96	
Disc. Mfg	ICI Paints	CSC	NA	5	95	UK
Govt	Fema	CSC	79.4	5	96	
Health Care	John Hopkins Health Systems	CSC	NA	5	96	
Proc Mfg	Ampol	CSC	NA	3	96	Australia
Telecom	CommNet Cellular Inc.	CSC	20	5	96	
Telecom	CommNet Cellular Inc.	CSC	20	5	96	
Govt	U.S. Department of the Treasury	Dynamics Research Corporation	200	1	96	
Construction	Bechtel	EDS	NA	NA	95	
Disc Mfg	Rank Xerox Hong Kong	EDS	NA	9	95	Hong Kong
Disc. Mfg	Microsoft Corporation	EDS	NA	3	96	
Finance	Girobank	EDS	NA	NA	95	UK
Finance	National Account Service Company	EDS	250	NA	96	
Foreign	Agroman	EDS	NA	10	95	Spain
Foreign	DataNet	EDS	NA	51/2	95	Argentina
Foreign	Nederlandse Spoorwegen (NS)	EDS	NA	10	95	Netherlands
Foreign	Repsol	EDS	NA	NA	95	Spain

INPUT OUTSOURCING
NEW CONTRACTS

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Hexcel Corporation	APPL OPER		X				
Banco de Credito del Peru	APPL MGT						X
GATX Capital Corporation	APPL OPER		X				
American Medical Association	APPL OPER		X				X
Scripps Health	APPL OPER		X				
Louisiana Electric Company Inc.	BUSINESS OPER					X	
Bank Leumi Trust Company of NY	NETWORK MGT			X	X		X
KeyCorp	BUSINESS OPER					X	
Rockland Trust Company	APPL OPER		X	X			
Financial Services Company	APPL MGT						X
Financial Services Company	APPL MGT						X
British Petroleum	BUSINESS OPER					X	
Sears Plc	BUSINESS OPER					X	
Thames Water	BUSINESS OPER					X	
McDermott International, Inc.	NETWORK MGT			X			
CSX Transportation	NETWORK MGT			X			
Methodist Healthcare System	APPL OPER		X				
Independent Order of Foresters (IOF)	APPL OPER		X				X
ICI Paints	APPL OPER		X				
Fema	BUSINESS OPER					X	
John Hopkins Health Systems	APPL OPER		X				
Ampol	APPL OPER		X				
CommNet Cellular Inc.	BUSINESS OPER					X	
CommNet Cellular Inc.	BUSINESS OPER					X	
U.S. Department of the Treasury	APPL OPER		X			X	
Bechtel	DESKTOP SVC				X		
Rank Xerox Hong Kong	APPL OPER		X				
Microsoft Corporation	NETWORK MGT			X			
Girobank	BUSINESS OPER		X			X	
National Account Service Company	APPL OPER		X				
Agroman	APPL OPER		X				
DataNet	APPL OPER		X				
Nederlandse Spoorwegen (NS)	APPL OPER		X				
Repsol	BUSINESS OPER					X	

INPUT OUTSOURCING
NEW CONTRACTS

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S
Foreign	UK Ministry of Defence	EDS	NA	NA	95	UK
Health Care	Delaware Health and Social Services	EDS	NA	NA	95	
Health Care	NASCO	EDS	NA	NA	95	
Health Care	State of Mississippi/Medicaid	EDS	NA	1	96	
Insurance	Blue Shield of California	EDS	NA	6	95	
Insurance	Industrial Risk Insurers (IRI)	EDS	NA	5	95	
Insurance	National Account Service Company	EDS	250	5	96	
Proc Mfg	Anheuser Busch, Inc.	EDS	NA	5	96	
Proc Mfg	Favorite Brands International	EDS	NA	NA	96	
Proc Mfg	Mohawk Oil	EDS	NA	NA	95	Canada
Proc Mfg	Fujitsu's Gresham Manufacturing	EDS	NA	10	95	
State/Local	Arkansas Medical Services	EDS	NA	7	96	
State/Local	Charlotte-Mecklenburg Police Dept	EDS	NA	7	95	
State/Local	North Carolina Wildlife Resources	EDS	NA	NA	96	
Telecom	DDB Needham Worldwide	EDS	NA	1	96	
Telecom	Alcatel	EDS	NA	8	95	Switzerland
Transportation	Aeromexico Airlines	EDS	NA	10	96	Mexico
Transportation	Cunard Line Limited	EDS	NA	5	96	
Transportation	Cunard Lines Limited	EDS	NA	5	96	
Disc Mfg	AVL	EDS Austria	NA	10	96	Austria
Proc Mfg	Nettingsdorfer PapierFabrik AG	EDS Austria	NA	10	96	
Retail	Software Maintenance Specialists	Esprit de Corporation	25	NA	96	
Telecom	DunsNet	Eunetcom	NA	NA	94	
Finance	Bank of America	IBM (ISSC)	NA	7	96	
Health Care	MetraHealth Companies, Inc.	IBM (ISSC)	NA	10	96	
Retail	Flagstar Companies, Inc.	IBM (ISSC)	323	10	95	
Disc Mfg	Entex	Microsoft	250	3	96	
Disc Mfg	Entex Information Services	Microsoft	50	3	96	
Disc Mfg	Vanstar Corp	Microsoft	250	3	96	
Finance	Commonwealth Bank	NCR	NA	3	96	
Finance	American Saving Bank	SHL	NA	5	95	
State/Local	City of Gloucester	SHL	NA	3	96	UK
Retail	Eagle Food Center, Inc	SHL	50	NA	96	
Disc Mfg	Rohr Aero Services Inc.	Software Maintenance Specialist	NA	5	96	

INPUT OUTSOURCING
NEW CONTRACTS

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
UK Ministry of Defence	APPL OPER		X				
Delaware Health and Social Services	BUSINESS OPER					X	
NASCO	APPL OPER		X				
State of Mississippi/Medicaid	BUSINESS OPER					X	
Blue Shield of California	DESKTOP SVS				X		
Industrial Risk Insurers (IRI)	APPL OPER		X				
National Account Service Company	APPL OPER		X				
Anheuser Busch, Inc.	NETWORK MGT			X	X		X
Favorite Brands International	APPL OPER		X				X
Mohawk Oil	DESKTOP SVS				X		
Fujitsu's Gresham Manufacturing	APPL OPER		X	X	X		
Arkansas Medical Services	BUSINESS OPER					X	
Charlotte-Mecklenburg Police Dept	BUSINESS OPER					X	
North Carolina Wildlife Resources	APPL OPER		X				
DDB Needham Worldwide	APPL OPER		X				
Alcatel	APPL OPER		X				
Aeromexico Airlines	APPL OPER					X	X
Cunard Line Limited	NETWORK MGT						X
Cunard Lines Limited	APPL OPER		X				X
AVL	APPL OPER		X	X			X
Nettingsdorfer PapierFabrik AG	APPL OPER		X				
Software Maintenance Specialists	APPL OPER		X				
DunsNet	NETWORK MGT			X			
Bank of America	APPL OPER		X		X		X
MetraHealth Companies, Inc.	APPL OPER		X				
Flagstar Companies, Inc.	APPL OPER		X				
Entex	DESKTOP SVS				X		
Entex Information Services	DESKTOP SVS				X		
Vanstar Corp	DESKTOP SVS				X		
Commonwealth Bank	DESKTOP SVS			X	X		
American Saving Bank	NETWORK MGT			X			
City of Gloucester	APPL OPER		X	X			
Eagle Food Center, Inc	APPL OPER		X	X			X
Rohr Aero Services Inc.	APPL OPER		X				

INPUT OUTSOURCING
NEW CONTRACTS

INDUSTRY	CUSTOMER	VENDOR	VALUE ($M)	LENGTH	YEAR	NON U.S
Disc Mfg	Applied Magnetics	Software Maintenance Specialist	NA	5	95	
Disc Mfg	Mattel Inc.	Software Maintenance Specialist	NA	2	95	
Disc Mfg	RainBird Sprinkler Manufacturing Co	Software Maintenance Specialist	NA	3	94	
Finance	Avco Financial Services Inc.	Software Maintenance Specialist	NA	NA	96	
Health Care	Allergan, Inc.	Software Maintenance Specialist	NA	3	94	
Health Care	McGaw, Inc.	Software Maintenance Specialist	NA	3	93	
Proc Mfg	Nestle, Inc	Software Maintenance Specialist	NA	1.33	95	
Transportation	Rockwell Space Systems Division	Software Maintenance Specialist	NA	2	94	
Retail	Sizzler International	Software Maintenance Specialist	NA	NA	96	
Finance	Savings Bank of Utica	Unisys	3.9	5	95	
Insurance	Associated Group (The)	Unisys	100	5	96	
Retail	Cole National Corporation	Unisys	90	10	95	
Retail	Redbook Florist Services	Unisys	10.6	3	96	
Insurance	The Associated Group	Unisys	100	5	96	
State/Local	Oklahoma Health Care Authority	Unisys	35	5	96	

INPUT OUTSOURCING
NEW CONTRACTS

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Applied Magnetics	APPL OPER		X	X	X		X
Mattel Inc.	APPL OPER		X				
RainBird Sprinkler Manufacturing Co	APPL OPER		X				
Avco Financial Services Inc.	PLATFORM OPER	X					
Allergan, Inc.	APPL OPER		X				
McGaw, Inc.	PLATFORM OPER	X					
Nestle, Inc	APPL MGT						X
Rockwell Space Systems Division	APPL OPER		X				
Sizzler International	APPL OPER		X	X	X		X
Savings Bank of Utica	BUSINESS OPER					X	
Associated Group (The)	APPL OPER		X				
Cole National Corporation	APPL OPER		X	X			X
Redbook Florist Services	DESKTOP SVS				X		
The Associated Group	APPL OPER		X				
Oklahoma Health Care Authority	BUSINESS OPER		X				X

INPUT OUTSOURCING
NEW CONTRACTS

DO NOT MAIL OUT TO CLIENT WITH REFER NO. (HIDE IT FIRST)

1Q96

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Disc Mfg	Hexcel Corporation	ACS	1Q96 8	NA	NA	96	
Finance	Banco de Credito del Peru	ACS	1Q96 1	NA	NA	96	Peru
Finance	GATX Capital Corporation	ACS	1Q96 16	NA	NA	96	
Health Care	American Medical Association	ACS	1Q96 17	NA	NA	96	
Health Care	Scripps Health	ACS	1Q96 2	NA	3	96	
Utility	Louisiana Electric Company Inc.	Affiliated Computer Services, Inc.	1Q96 64	NA	NA	96	
Finance	Bank Leumi Trust Company of NY	Alltel Information Services	1Q96 81	NA	NA	96	
Finance	KeyCorp	Alltel Information Services	1Q96 59	NA	NA	96	
Finance	Rockland Trust Company	Alltel Information Services	1Q96 82	NA	NA	96	
Finance	Financial Services Company	Andersen Consulting	1Q96 22	72	NA	95	
Finance	Financial Services Company	Andersen Consulting	1Q96 23	0.25	NA	95	Argentina
Proc Mfg	British Petroleum	Andersen Consulting	1Q96 60	120	10	96	
Retail	Sears Plc	Andersen Consulting	1Q96 19	535	NA	96	UK
Utility	Thames Water	Andersen Consulting	1Q96 76	NA	NA	95	UK
Miscellaneous	McDermott International, Inc.	AT & T	1Q96 68	24	5	96	
Telecom	CSX Transportation	AT & T	1Q96 69	NA	10	96	
Health Care	Methodist Healthcare System	Baxter Healthcare Corporation	1Q96 70	NA	NA	96	
Insurance	Independent Order of Foresters (IOF)	Continuum Company, Inc.	1Q96 61	16	3 1/2	96	
Disc. Mfg	ICI Paints	CSC	1Q96 77	NA	5	95	UK
Govt	Fema	CSC	1Q96 4	79.4	5	96	
Health Care	John Hopkins Health Systems	CSC	1Q96 66	NA	5	96	
Proc Mfg	Ampol	CSC	1Q96 20	NA	3	96	Australia
Telecom	CommNet Cellular Inc.	CSC	1Q96 71	20	5	96	
Telecom	CommNet Cellular Inc.	CSC	1Q96 21	20	5	96	
Govt	U.S. Department of the Treasury	Dynamics Research Corporation	1Q96 11	200	1	96	
Construction	Bechtel	EDS	1Q96 27	NA	NA	95	
Disc Mfg	Rank Xerox Hong Kong	EDS	1Q96 38	NA	9	95	Hong Kong
Disc. Mfg	Microsoft Corporation	EDS	1Q96 79	NA	3	96	
Finance	Girobank	EDS	1Q96 73	NA	NA	95	UK
Finance	National Account Service Company	EDS	1Q96 74	250	NA	96	
Foreign	Agroman	EDS	1Q96 42	NA	10	95	Spain
Foreign	DataNet	EDS	1Q96 43	NA	51/2	95	Argentina
Foreign	Nederlandse Spoorwegen (NS)	EDS	1Q96 28	NA	10	95	Netherlands
Foreign	Repsol	EDS	1Q96 44	NA	NA	95	Spain
Foreign	UK Ministry of Defence	EDS	1Q96 48	NA	NA	95	UK

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Hexcel Corporation	APPL OPER		X				
Banco de Credito del Peru	APPL MGT						X
GATX Capital Corporation	APPL OPER		X				
American Medical Association	APPL OPER		X				X
Scripps Health	APPL OPER		X				
Louisiana Electric Company Inc.	BUSINESS OPER					X	
Bank Leuml Trust Company of NY	NETWORK MGT			X	X		X
KeyCorp	BUSINESS OPER					X	
Rockland Trust Company	APPL OPER		X	X			
Financial Services Company	APPL MGT						X
Financial Services Company	APPL MGT						X
British Petroleum	BUSINESS OPER					X	
Sears Plc	BUSINESS OPER					X	
Thames Water	BUSINESS OPER					X	
McDermott International, Inc.	NETWORK MGT			X			
CSX Transportation	NETWORK MGT			X			
Methodist Healthcare System	APPL OPER		X				
Independent Order of Foresters (IOF)	APPL OPER		X				X
ICI Paints	APPL OPER		X				
Fema	BUSINESS OPER					X	
John Hopkins Health Systems	APPL OPER		X				
Ampol	APPL OPER		X				
CommNet Cellular Inc.	BUSINESS OPER					X	
CommNet Cellular Inc.	BUSINESS OPER					X	
U.S. Department of the Treasury	APPL OPER		X			X	
Bechtel	DESKTOP SVC				X		
Rank Xerox Hong Kong	APPL OPER		X				
Microsoft Corporation	NETWORK MGT			X			
Girobank	BUSINESS OPER		X			X	
National Account Service Company	APPL OPER		X				
Agroman	APPL OPER		X				
DataNet	APPL OPER		X				
Nederlandse Spoorwegen (NS)	APPL OPER		X				
Repsol	BUSINESS OPER					X	
UK Ministry of Defence	APPL OPER		X				

INPUT OUTSOURCING
NEW CONTRACTS

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Health Care	Delaware Health and Social Services	EDS	1Q96 45	NA	NA	95	
Health Care	NASCO	EDS	1Q96 46	NA	NA	95	
Health Care	State of Mississippi/Medicaid	EDS	1Q96 33	NA	1	96	
Insurance	Blue Shield of California	EDS	1Q96 37	NA	6	95	
Insurance	Industrial Risk Insurers (IRI)	EDS	1Q96 40	NA	5	95	
Insurance	National Account Service Company	EDS	1Q96 36	250	5	96	
Proc Mfg	Anheuser Busch, Inc.	EDS	1Q96 34	NA	5	96	
Proc Mfg	Favorite Brands International	EDS	1Q96 31	NA	NA	96	
Proc Mfg	Mohawk Oil	EDS	1Q96 47	NA	NA	95	Canada
Proc Mfg	Fujitsu's Gresham Manufacturing	EDS	1Q96 62	NA	10	95	
State/Local	Arkansas Medical Services	EDS	1Q96 80	NA	7	96	
State/Local	Charlotte-Mecklenburg Police Dept	EDS	1Q96 39	NA	7	95	
State/Local	North Carolina Wildlife Resources	EDS	1Q96 15	NA	NA	96	
Telecom	DDB Needham Worldwide	EDS	1Q96 78	NA	1	96	
Telecom	Alcatel	EDS	1Q96 41	NA	8	95	Switzerland
Transportation	Aeromexico Airlines	EDS	1Q96 6	NA	10	96	Mexico
Transportation	Cunard Line Limited	EDS	1Q96 14	NA	5	96	
Transportation	Cunard Lines Limited	EDS	1Q96 35	NA	5	96	
Disc Mfg	AVL	EDS Austria	1Q96 32	NA	10	96	Austria
Proc Mfg	Nettingsdorfer PapierFabrik AG	EDS Austria	1Q96 30	NA	10	96	
Retail	Software Maintenance Specialists	Esprit de Corporation	1Q96 7	25	NA	96	
Telecom	DunsNet	Eunetcom	1Q96 57	NA	NA	94	
Finance	Bank of America	IBM (ISSC)	1Q96 18	NA	7	96	
Health Care	MetraHealth Companies, Inc.	IBM (ISSC)	1Q96 9	NA	10	96	
Retail	Flagstar Companies, Inc.	IBM (ISSC)	1Q96 49	323	10	95	
Disc Mfg	Entex	Microsoft	1Q96 65	250	3	96	
Disc Mfg	Entex Information Services	Microsoft	1Q96 63	50	3	96	
Disc Mfg	Vanstar Corp	Microsoft	1Q96 65	250	3	96	
Finance	Commonwealth Bank	NCR	1Q96 72	NA	3	96	
Finance	American Saving Bank	SHL	1Q96 67	NA	5	95	
State/Local	City of Gloucester	SHL	1Q96 75	NA	3	96	UK
Retail	Eagle Food Center, Inc	SHL	1Q96 13	50	NA	96	
Disc Mfg	Rohr Aero Services Inc.	Software Maintenance Specialist	1Q96 29	NA	5	96	
Disc Mfg	Applied Magnetics	Software Maintenance Specialist	1Q96 56	NA	5	95	
Disc Mfg	Mattel Inc.	Software Maintenance Specialist	1Q96 55	NA	2	95	

INPUT OUTSOURCING
NEW CONTRACTS

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
Delaware Health and Social Services	BUSINESS OPER					X	
NASCO	APPL OPER		X				
State of Mississippi/Medicaid	BUSINESS OPER					X	
Blue Shield of California	DESKTOP SVS				X		
Industrial Risk Insurers (IRI)	APPL OPER		X				
National Account Service Company	APPL OPER		X				
Anheuser Busch, Inc.	NETWORK MGT			X	X		X
Favorite Brands International	APPL OPER		X				X
Mohawk Oil	DESKTOP SVS				X		
Fujitsu's Gresham Manufacturing	APPL OPER		X	X	X		
Arkansas Medical Services	BUSINESS OPER					X	
Charlotte-Mecklenburg Police Dept	BUSINESS OPER					X	
North Carolina Wildlife Resources	APPL OPER		X				
DDB Needham Worldwide	APPL OPER		X				
Alcatel	APPL OPER		X				
Aeromexico Airlines	APPL OPER					X	X
Cunard Line Limited	NETWORK MGT						X
Cunard Lines Limited	APPL OPER		X				X
AVL	APPL OPER		X	X			X
NettingsdorferPapierFabrik AG	APPL OPER		X				
Software Maintenance Specialists	APPL OPER		X				
DunsNet	NETWORK MGT			X			
Bank of America	APPL OPER		X		X		X
MetraHealth Companies, Inc.	APPL OPER		X				
Flagstar Companies, Inc.	APPL OPER		X				
Entex	DESKTOP SVS				X		
Entex Information Services	DESKTOP SVS				X		
Vanstar Corp	DESKTOP SVS				X		
Commonwealth Bank	DESKTOP SVS			X	X		
American Saving Bank	NETWORK MGT			X			
City of Gloucester	APPL OPER		X	X			
Eagle Food Center, Inc	APPL OPER			X			X
Rohr Aero Services Inc.	APPL OPER		X				
Applied Magnetics	APPL OPER		X	X	X		X
Mattel Inc.	APPL OPER		X				

INPUT OUTSOURCING
NEW CONTRACTS

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Disc Mfg	RainBird Sprinkler Manufacturing Co	Software Maintenance Specialist	1Q96 53	NA	3	94	
Finance	Avco Financial Services Inc.	Software Maintenance Specialist	1Q96 10	NA	NA	96	
Health Care	Allergan, Inc.	Software Maintenance Specialist	1Q96 51	NA	3	94	
Health Care	McGaw, Inc.	Software Maintenance Specialist	1Q96 54	NA	3	93	
Proc Mfg	Nestle, Inc	Software Maintenance Specialist	1Q96 50	NA	16 months	95	
Transportation	Rockwell Space Systems Division	Software Maintenance Specialist	1Q96 52	NA	2	94	
Retail	Sizzler International	Software Maintenance Specialist	1Q96 3	NA	NA	96	
Finance	Savings Bank of Utica	Unisys	1Q96 25	3.9	5	95	
Insurance	Associated Group (The)	Unisys	1Q96 26	100	5	96	
Retail	Cole National Corporation	Unisys	1Q96 24	90	10	95	
Retail	Redbook Florist Services	Unisys	1Q96 58	10.6	3	96	
Insurance	The Associated Group	Unisys	1Q96 5	100	5	96	
State/Local	Oklahoma Health Care Authority	Unisys	1Q96 12	35	5	96	

INPUT OUTSOURCING
NEW CONTRACTS

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS	APPLICATION MANAGEMENT
RainBird Sprinkler Manufacturing Co	APPL OPER		X				
Avco Financial Services Inc.	PLATFORM OPER	X					
Allergan, Inc.	APPL OPER		X				
McGaw, Inc.	PLATFORM OPER	X					
Nestle, Inc	APPL MGT						X
Rockwell Space Systems Division	APPL OPER		X				
Sizzler International	APPL OPER			X	X		X
Savings Bank of Utica	BUSINESS OPER					X	
Associated Group (The)	APPL OPER		X				
Cole National Corporation	APPL OPER		X	X			X
Redbook Florist Services	DESKTOP SVS				X		
The Associated Group	APPL OPER		X				
Oklahoma Health Care Authority	BUSINESS OPER		X				X

1Q96
~~4Q95~~

INPUT OUTSOURCING
FULL LIST

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Health Care	NA	ABR Information Services		NA	5	95	
Cross Industry	TRW Space & Electronics Group	ACS		50.0	NA	95	
Disc Mfg	Hexcel Corporation	ACS	1Q96 8	NA	NA	96	0
Disc Mfg	Hexcel Corporation	ACS	1Q96 8	NA	NA	96	
Disc Mfg	Huntsman Packaging	ACS		5.0	8	92	
Disc Mfg	IBM	ACS		400.0	7	95	
Disc Mfg	Zebco (Division of Brunswick Corp)	ACS		NA	3	95	
Finance	Austin Municipal Federal Credit Union, TX	ACS		1.0	NA	92	
Finance	Banco de Credito del Peru	ACS	1Q96 1	NA	NA	96	
Finance	Bank of America	ACS		150.0	6	89	
Finance	Community Sate Bank, (The) in Iola, TX	ACS		2.0	NA	92	
Finance	First National Bank of Trenton, TX	ACS		2.0	NA	92	
Finance	North Dallas Bank & Trust Co.	ACS		2.0	5	92	
Finance	Security Federal Savings and Loan	ACS		NA	NA	93	
Health Care	American Medical Association	ACS	1Q96 17	NA	NA	96	
Health Care	Casemark	ACS		88.0	10	93	
Health Care	Takecare Corp	ACS		1.2	5	91	
Proc Mfg	Hexcel Corporation	ACS		NA	NA	95	
Proc Mfg	Pope & Talbot	ACS		6.0	5	94	
Retail	Associated Stationers	ACS		84.0	10	92	
Retail	Southland Corp	ACS		130.0	10	94	
Retail	Morningstar Group	ACS		8.0	10	89	
State/Local	Los Angeles - County of	ACS		15.0	5	91	
State/Local	Maryland Benefits System	ACS		25.0	5	91	
Telecom	NYNEX	ACS		16.0	3	94	
Telecom	Transportation National Communications	ACS		4.5	5	92	
Telecom	US Long Distance	ACS		5.5	6	90	
Transportation	Greyhound	ACS		40.0	10	92	
Transportation	Harper Group, (The)	ACS		15.0	7	94	
Wholesale	Gold Coast Beverage	ACS		4.6	7	93	
Insurance	All State Insurance	Acxiom		NA	5	93	
Insurnace	Claims Solutions Group (ADP)	Acxiom		NA	NA	95	
Services	Guideposts Associates Inc	Acxiom		NA	8	89	
Services	M/A/R/C	Acxiom		NA	5	89	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
NA	BUSINESS OPER					X
TRW Space & Electronics Group			X			
Hexcel Corporation	APPL OPER					
Hexcel Corporation	APPL OPER		X			
Huntsman Packaging						
IBM	DESKTOP SVCS				X	
Zebco (Division of Brunswick Corp)			X			
Austin Municipal Federal Credit Union, TX						
Banco de Credito del Peru	APPL MGT		0			
Bank of America						
Community Sate Bank, (The) in Iola, TX						
First National Bank of Trenton, TX						
North Dallas Bank & Trust Co.						
Security Federal Savings and Loan						
American Medical Association	APPL OPER		X			
Casemark						
Takecare Corp						
Hexcel Corporation	BUSINESS OPER					X
Pope & Talbot		X				
Associated Stationers						
Southland Corp						
Morningstar Group						
Los Angeles - County of						
Maryland Benefits System						
NYNEX						
Transportation National Communications						
US Long Distance						
Greyhound						
Harper Group, (The)						
Gold Coast Beverage		X	X			
All State Insurance		X				
Claims Solutions Group (ADP)			X			
Guideposts Associates Inc			X			
M/A/R/C		X				

CUSTOMER	APPLICATION MANAGEMENT
NA	
TRW Space & Electronics Group	
Hexcel Corporation	0
Hexcel Corporation	
Huntsman Packaging	
IBM	
Zebco (Division of Brunswick Corp)	
Austin Municipal Federal Credit Union, TX	
Banco de Credito del Peru	
Bank of America	
Community Sate Bank, (The) in Iola, TX	
First National Bank of Trenton, TX	
North Dallas Bank & Trust Co.	
Security Federal Savings and Loan	
American Medical Association	X
Casemark	
Takecare Corp	
Hexcel Corporation	
Pope & Talbot	
Associated Stationers	
Southland Corp	
Morningstar Group	
Los Angeles - County of	
Maryland Benefits System	
NYNEX	
Transportation National Communications	
US Long Distance	
Greyhound	
Harper Group, (The)	
Gold Coast Beverage	
All State Insurance	
Claims Solutions Group (ADP)	
Guideposts Associates Inc	
M/A/R/C	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Services	Polk Company (The)	Acxiom		16.0	NA	95	
Services	Transportation Union of Chicago	Acxiom		125.0	10	94	
Services	Transportation Union of Chicago	Acxiom		200.0	10	92	
Disc Mfg	Ford New Holland Inc.	Advantis		8.0	3	93	
Finance	Capital Bank	Advantis		0.8	NA	94	
Finance	First Interstate Bank	Advantis		10.0	3	93	
Finance	First National Bank, Inc	Advantis		22.0	3	93	
Retail	Sears Technology Svcs (STS)	Advantis		NA	NA	92	
Services	BICC Cables Corp	Advantis		NA	5	92	
Finance	GATX Capital Corporation	Affiliated Computer Services	1Q96 16	NA	NA	96	
Utility	Louisiana Electric Company Inc.	Affiliated Computer Services, Inc.	1Q96 64	NA	NA	96	
Finance	Banco Inverlat, S.A.	Alltel Information Services		NA	NA	95	Mexico
Finance	Bank Leumi Trust Company of NY	Alltel Information Services	1Q96 81	NA	NA	96	
Finance	KeyCorp	Alltel Information Services	1Q96 59	NA	NA	96	
Finance	Rockland Trust Company	Alltel Information Services	1Q96 82	NA	NA	96	
Foreign	Metropolitan Bank & Trust Company	Alltel Information Services		NA	NA	95	Philippines
Telecom	Citizens Utilities	Alltel Information Services		NA	10	94	
Disc Mfg	IBM	Ameritech		200.0	7	95	
Foreign	Canadian Airlines	AMR		2000.0	20	93	Canada
Services	Alaska Airlines	AMR Info Systems		5.0	10	92	
Federal	US Department of Interior - MMS	AMS		54.0	NA	91	
Disc Mfg	Apple Computer	Andersen Consulting		3.5	1	93	
Disc Mfg	CISA	Andersen Consulting		6.0	2.5	92	Argentina
Disc Mfg	LTV Corporation	Andersen Consulting		350.0	10	95	
Disc Mfg	Marsulex	Andersen Consulting		7.2	5	90	Canada
Disc Mfg	Siderca	Andersen Consulting		2.1	3	91	Argentina
Disc Mfg	Timken (Ball Berrings)	Andersen Consulting		125.0	NA	91	
Disc Mfg	Villares	Andersen Consulting		4.5	3	91	Brazil
Finance	AISG	Andersen Consulting		1.5	3	90	
Finance	Continental Bank Corp.	Andersen Consulting		175.0	10	91	
Finance	Financial Services Company	Andersen Consulting	1Q96 22	72	NA	95	
Finance	Financial Services Company	Andersen Consulting	1Q96 23	0.25	NA	95	Argentina
Finance	SCOR	Andersen Consulting		1.0	3	91	
Foreign	BP Exploration - UK	Andersen Consulting		100.0	5	95	UK
Foreign	H.J. Heinz Co - UK	Andersen Consulting		10.0	NA	90	UK

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Polk Company (The)	APPL OPER		X			
Transportation Union of Chicago			X			
Transportation Union of Chicago			X			
Ford New Holland Inc.						
Capital Bank						
First Interstate Bank						
First National Bank, Inc						
Sears Technology Svcs (STS)						
BICC Cables Corp						
GATX Capital Corporation	APPL OPRT		X			
Louisiana Electric Company Inc.	BUSINESS OPER					X
Banco Inverlat, S.A.						
Bank Leumi Trust Company of NY	NETWORK MGT			X	X	
KeyCorp	BUSINESS OPER					X
Rockland Trust Company	APPL OPER		X	X		
Metropolitan Bank & Trust Company	APPL OPER		X			
Citizens Utilities			X			
IBM	DESKTOP SVCS				X	
Canadian Airlines						
Alaska Airlines						
US Department of Interior - MMS						
Apple Computer		X	X	X		
CISA			X			
LTV Corporation	APPL OPER		X	X	X	
Marsulex			X			
Siderca			X			
Timken (Ball Berrings)						
Villares		X	X			
AISG		X		X		
Continental Bank Corp.						
Financial Services Company	APPL MGT					
Financial Services Company	APPL MGT					
SCOR			X			
BP Exploration - UK						X
H.J. Heinz Co - UK						

CUSTOMER	APPLICATION MANAGEMENT
Polk Company (The)	
Transportation Union of Chicago	
Transportation Union of Chicago	
Ford New Holland Inc.	
Capital Bank	
First Interstate Bank	
First National Bank, Inc	
Sears Technology Svcs (STS)	
BICC Cables Corp	
GATX Capital Corporation	
Louisiana Electric Company Inc.	
Banco Inverlat, S.A.	X
Bank Leumi Trust Company of NY	X
KeyCorp	
Rockland Trust Company	
Metropolitan Bank & Trust Company	X
Citizens Utilities	
IBM	
Canadian Airlines	
Alaska Airlines	
US Department of Interior - MMS	
Apple Computer	
CISA	
LTV Corporation	
Marsulex	
Siderca	
Timken (Ball Berrings)	
Villares	
AISG	
Continental Bank Corp.	
Financial Services Company	X
Financial Services Company	
SCOR	
BP Exploration - UK	
H.J. Heinz Co - UK	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Govt	Canada Post	Andersen Consulting		2.0	3	90	Canada
Govt	Depart of Planning/Devel/Victoria	Andersen Consulting		NA	5	95	Australia
Health Care	Centenary Hospital	Andersen Consulting		1.7	3	90	Canada
Health Care	John L. Doyne Hospital	Andersen Consulting		14.0	4	91	
Health Care	Voluntary Hospital of America	Andersen Consulting		50.0	10	90	
Insurance	CSB Insurance	Andersen Consulting		3.5	3	94	Brazil
Proc Mfg	Americhem	Andersen Consulting		2.0	3	95	
Proc Mfg	Ashland Chemical	Andersen Consulting		10.5	NA	89	
Proc Mfg	BP Exploration Operation Company	Andersen Consulting		NA	5	95	UK
Proc Mfg	British Petroleum	Andersen Consulting	1Q96 60	120	10	96	
Proc Mfg	Conoco	Andersen Consulting		NA	NA	95	UK
Proc Mfg	Dial corp - consumer Products Division	Andersen Consulting		10.0	4	90	
Proc Mfg	FMI	Andersen Consulting		25.0	5	89	
Proc Mfg	Geon	Andersen Consulting		1.7	3	95	
Proc Mfg	LTV Corporation	Andersen Consulting		350.0	10	95	
Proc Mfg	Maxus	Andersen Consulting		17.0	6	89	
Proc Mfg	Maxus Energy Corp.	Andersen Consulting		17.0	6	89	
Proc Mfg	New Holland	Andersen Consulting		240.0	10	95	Italy
Proc Mfg	O Globo	Andersen Consulting		2.5	2	94	Brazil
Proc Mfg	Quantum Chemical	Andersen Consulting		1.0	2	95	
Proc Mfg	Revlon	Andersen Consulting		9.5	3	92	
Proc Mfg	Schuller Intl (FKA manville Sales)	Andersen Consulting		16.5	3	92	
Proc Mfg	Stanchem	Andersen Consulting		6.1	5	91	Canada
Proc Mfg	Sun Regining & Marketing Co.	Andersen Consulting		154.0	10	90	
Proc Mfg	Sunoco	Andersen Consulting		4.7	4	92	Canada
Retail	Filene's Basement	Andersen Consulting		10.0	5	94	
Retail	Sears Plc	Andersen Consulting	1Q96 19	535	NA	96	UK
Service	Sky Chefs	Andersen Consulting		9.9	3	94	
State/Local	State of Nebraska	Andersen Consulting		7.8	3	95	
State/Local	State of Texas	Andersen Consulting		NA	NA	93	
Telcom	Nynex	Andersen Consulting		37.0	5	95	
Telcom	Sky Shop	Andersen Consulting		6.1	7	95	Brazil
Transportation	PRA Solutions	Andersen Consulting		125.0	5	93	
Transportation	Yellow Freight	Andersen Consulting		1.5	3	93	
Utilities	BC Gas	Andersen Consulting		7.5	5	92	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Canada Post		X	X	X		
Depart of Planning/Devel/Victoria						X
Centenary Hospital			X			
John L. Doyne Hospital						X
Voluntary Hospital of America						X
CSB Insurance		X	X			
Americhem	APPL MGT					
Ashland Chemical						
BP Exploration Operation Company						X
British Petroleum	BUSINESS OPER					X
Conoco						X
Dial corp - consumer Products Division			X	X		
FMI			X			
Geon	APPL MGT					
LTV Corporation						X
Maxus		X	X	X		
Maxus Energy Corp.						
New Holland	BUSINESS OPER					X
O Globo		X	X			
Quantum Chemical	APPL MGT					
Revlon			X	X		
Schuller Intl (FKA manville Sales)		X	X			
Stanchem		X	X	X		
Sun Regining & Marketing Co.		X		X		
Sunoco		X	X			
Filene's Basement			X			
Sears Plc	BUSINESS OPER					X
Sky Chefs		X	X	X		
State of Nebraska	APPL MGT					
State of Texas						
Nynex	APPL MGT					
Sky Shop	NETWORK MGT			X		
PRA Solutions						X
Yellow Freight			X			
BC Gas						

CUSTOMER	APPLICATION MANAGEMENT
Canada Post	
Depart of Planning/Devel/Victoria	
Centenary Hospital	
John L. Doyne Hospital	
Voluntary Hospital of America	
CSB Insurance	
Americhem	X
Ashland Chemical	
BP Exploration Operation Company	
British Petroleum	
Conoco	
Dial corp - consumer Products Division	
FMI	
Geon	X
LTV Corporation	
Maxus	
Maxus Energy Corp.	
New Holland	
O Globo	
Quantum Chemical	X
Revlon	
Schuller Intl (FKA manville Sales)	
Stanchem	
Sun Regining & Marketing Co.	
Sunoco	
Filene's Basement	
Sears Plc	
Sky Chefs	
State of Nebraska	X
State of Texas	
Nynex	X
Sky Shop	
PRA Solutions	
Yellow Freight	
BC Gas	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Utilities	Florida Power	Andersen Consulting		35.0	5	94	
Utilities	Wood Group	Andersen Consulting		0.5	1	95	UK
Utility	Thames Water	Andersen Consulting	1Q96 76	NA	NA	95	UK
Miscellaneous	McDermott International, Inc.	AT & T	1Q96 68	24	5	96	
Telecomm	CSX Transportation	AT & T	1Q96 69	NA	10	96	
Federal	DOT/FAA	AT&T		80.0	NA	89	
Federal	DOT/FAA	AT&T		850.0	NA	91	
Insurance	Metropolitan Life Insurance	AT&T		115.0	4	93	
Finance	Chase Manhattan Bank	AT&T (AMS)		NA	NA	94	
Retail	Southland Corp	AT&T Accumaster Mgmt		5.0	5	93	
Foreign	Worldspand Travel Information Services	AT&T Istel		50.0	NA	93	
Finance	Great Western Bank	AT&T Solutions		160.0	7	95	
Transportation	CSX Transportation	AT&T Solutions		250.0	10	95	
Disc Mfg	General Dynamics	ATI		1.5	NA	89	
Transportation	Delta Airlines	ATT-GIS		2800.0	10	94	
Health Care	Methodist Healthcare System	Baxter Healthcare Corporation	1Q96 70	NA	NA	96	
Transportation	USAIR	Bell Atlantic		140.0	5 1/2	95	
Finance	Greater Bethlehem Savings & Loan	Bisys		2.0	NA	92	
Disc Mfg	Gillette Co.	British Telecom		16.0	NA	92	
Retail	Pitman-Moore	British Telecom		NA	NA	92	
Telecom	JP Morgan & Co.	British Telecom		20.0	5	92	
Services	Dialog Information Services	BT North America		17.5	NA	93	
Proc Mfg	NJ, State of - Dept of Treasury	Bull HN Info Sys		15.5	NA	92	
Federal	US Department of State	CAC		48.0	5	92	
Proc Mfg	Ralcorp Holding, Inc.	CAP Gemini America		100.0	5	95	
Proc Mfg	Total Petroleum	CAP Gemini America		6.0	5	93	
Federal	Department of Transportation	CBIS		41.0	5	93	
Telecom	Ameritech	CBIS		50.0	4	93	
Telecom	Centennial Cellular Corporation	CBIS		17.0	5	94	
Telecom	McCaw Cellular Communication	CBIS		600.0	5	94	
Telecom	Unitel Communications of Toronto	CBIS		8.5	NA	NA	
Federal	Walson Air Force Hospital	CIS Technologies		NA	NA	92	
Services	Advertising Checking Bureau Inc.	Compusource		NA	NA	93	
Proc Mfg	Freeport McMoran	Computerland		NA	5	92	
Insurance	Sun Alliance Group plc	Continuum Company		NA	5	95	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Florida Power			X			X
Wood Group	BUSINESS OPER					X
Thames Water	BUSINESS OPER					X
McDermott International, Inc.	NETWORK MGT			X		
CSX Transportation	NETWORK MGT			X		
DOT/FAA						
DOT/FAA						
Metropolitan Life Insurance						
Chase Manhattan Bank						
Southland Corp						
Worldspand Travel Information Services						
Great Western Bank				X		
CSX Transportation	NETWORK MGT			X		
General Dynamics						
Delta Airlines		X	X	X	X	
Methodist Healthcare System	APPL OPER		X			
USAIR				X		
Greater Bethlehem Savings & Loan						
Gillette Co.						
Pitman-Moore						
JP Morgan & Co.						
Dialog Information Services						
NJ, State of - Dept of Treasury						
US Department of State						
Ralcorp Holding, Inc.			X			
Total Petroleum						
Department of Transportation						
Ameritech			X			
Centennial Cellular Corporation			X			
McCaw Cellular Communication			X			
Unitel Communications of Toronto			X			
Walson Air Force Hospital						
Advertising Checking Bureau Inc.						
Freeport McMoran						
Sun Alliance Group plc						X

CUSTOMER	APPLICATION MANAGEMENT
Florida Power	
Wood Group	
Thames Water	
McDermott International, Inc.	
CSX Transportation	
DOT/FAA	
DOT/FAA	
Metropolitan Life Insurance	
Chase Manhattan Bank	
Southland Corp	
Worldspand Travel Information Services	
Great Western Bank	
CSX Transportation	
General Dynamics	
Delta Airlines	
Methodist Healthcare System	
USAIR	
Greater Bethlehem Savings & Loan	
Gillette Co.	
Pitman-Moore	
JP Morgan & Co.	
Dialog Information Services	
NJ, State of - Dept of Treasury	
US Department of State	
Ralcorp Holding, Inc.	
Total Petroleum	
Department of Transportation	
Ameritech	
Centennial Cellular Corporation	
McCaw Cellular Communication	
Unitel Communications of Toronto	
Walson Air Force Hospital	
Advertising Checking Bureau Inc.	
Freeport McMoran	
Sun Alliance Group plc	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Insurance	Independent Order of Foresters (IOF)	Continuum Company, Inc.	1Q96 61	16	3 1/2	96	
Disc Mfg	AMFUEL	CSC		NA	5	94	
Disc Mfg	British Aerospace	CSC		1500.0	10	93	U.K.
Disc Mfg	Ford of Europe	CSC		NA	5	94	U.K.
Disc Mfg	General Dynamics	CSC		3000.0	10	91	
Disc Mfg	Guiness Brewing Great Britaln	CSC		NA	10	95	UK
Disc Mfg	Hughes Aircraft	CSC		1500.0	8	95	
Disc Mfg	James River Corporation	CSC		200-300	7	95	
Disc Mfg	Polaroid	CSC		10.0	5	95	
Disc Mfg	Sun Micro Systems	CSC		27.0	3	93	
Disc. Mfg	ICI Paints	CSC	1Q96 77	NA	5	95	UK
Federal	Defense Commissary Agency	CSC		58.1	8	95	
Federal	Department of Defense	CSC		90.0	6	95	
Federal	Department of Labor	CSC		50.0	4	93	
Federal	Environmental Protection Agency	CSC		302.0	5	92	
Federal	Federal Aviation Administration	CSC		207.1	5	95	
Federal	FEMA - WYO	CSC		48.6	4.3	94	
Federal	General Services Administration (GSA)	CSC		157.0	4	94	
Federal	Nasa langley	CSC		200.0	8	93	
Federal	NASA, Ames Research Center	CSC		220.0	NA	89	
Federal	National Weather Services	CSC		30.5	5	95	
Federal	SEMCOR,Inc.	CSC		11.0	NA	95	
Federal	US Department of Education	CSC		12.0	5	92	
Federal	US Environmental Protection Agency	CSC		30.0	NA	91	
Federal	US Navy Command & Control Ocean Surv.	CSC		13.0	5	94	
Federal	US Navy Command & Control Ocean Surv.	CSC		38.6	5	94	
Federal	US Small Business Administration	CSC		45.0	7	90	
Federal	US Space & Naval Warfare System Command	CSC		21.3	5	95	
Finance	Mutual Life Insurance Company (The) of New York (MONY)	CSC		NA	7	94	
Foreign	Australian Mutual Provident Society, Sydney, Australia	CSC		1500.0	10	92	Australia
Foreign	British Home Stores	CSC		NA	NA	92	UK

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Independent Order of Foresters (IOF)	APPL OPER		X			
AMFUEL		X	X	X	X	
British Aerospace		X	X	X		
Ford of Europe		X	X			
General Dynamics						
Guiness Brewing Great Britain			X		X	
Hughes Aircraft		X	X	X	X	
James River Corporation			X			
Polaroid		x				
Sun Micro Systems		X	X			
ICI Paints	APPL OPER		X			
Defense Commissary Agency				X		
Department of Defense	APPL OPER		X			
Department of Labor						
Environmental Protection Agency						
Federal Aviation Administration			X			
FEMA - WYO		X				X
General Services Administration (GSA)			x			
Nasa langley						
NASA, Ames Research Center						
National Weather Services		x				
SEMCOR,Inc.			X			
US Department of Education						
US Environmental Protection Agency						
US Navy Command & Control Ocean Surv.		X	X	X		
US Navy Command & Control Ocean Surv.		X	X	X		
US Small Business Administration						
US Space & Naval Warfare System Command			X			
Mutual Life Insurance Company (The) of New York (MONY)		X	X	X	X	
Australian Mutual Provident Society, Sydney, Australia						
British Home Stores						

CUSTOMER	APPLICATION MANAGEMENT
Independent Order of Foresters (IOF)	X
AMFUEL	
British Aerospace	
Ford of Europe	
General Dynamics	
Guiness Brewing Great Britain	
Hughes Aircraft	
James River Corporation	
Polaroid	
Sun Micro Systems	
ICI Paints	
Defense Commissary Agency	
Department of Defense	
Department of Labor	
Environmental Protection Agency	
Federal Aviation Administration	
FEMA - WYO	
General Services Administration (GSA)	
Nasa langley	
NASA, Ames Research Center	
National Weather Services	
SEMCOR,Inc.	
US Department of Education	
US Environmental Protection Agency	
US Navy Command & Control Ocean Surv.	
US Navy Command & Control Ocean Surv.	
US Small Business Administration	
US Space & Naval Warfare System Command	
Mutual Life Insurance Company (The) of New York (MONY)	
Australian Mutual Provident Society, Sydney, Australia	
British Home Stores	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Foreign	ICI Agrochemicals	CSC		10.0	3	92	
Foreign	Inland Revenue	CSC		NA	3	95	
Govt	Fema	CSC	1Q96 4	79.4	5	96	
Health Care	American Medical Response	CSC		55.0	7	94	
Health Care	Health Care Financing Administration	CSC		58.1	5	95	
Health Care	John Hopkins Health Systems	CSC	1Q96 66	NA	5	96	
Health Care	National Health Service in Scotland	CSC		160.0	3	95	UK
Health Care	United Healthcare Corporation	CSC		NA	NA		
Insurance	Australian Mutual Provident Society, Sydney, Australia	CSC		NA	10	93	Australia
Proc Mfg	Ampol	CSC	1Q96 20	NA	3	96	Australia
Proc Mfg	ICI PAINTS	CSC		50.0	5	95	
Proc Mfg	Scott Paper Company of Philadelphia	CSC		30.0	1+	94	
Proc Mfg	WCI Steel	CSC		64.0	10	92	
Retail	BhS	CSC		200.0	11	93	U.K.
Retail Dist	British Home Stores	CSC		100.0	4	95	UK
Service	RAET	CSC		90.0	5	93	Holland
Services	Autoglass	CSC		50.0	10	95	
Services	Standared Register Corporation	CSC		50.0	10	95	
State/Local	NY - State of - Medicaid	CSC		149.0	7	91	
Telecom	CommNet Cellular Inc.	CSC	1Q96 21	20	5	96	
Telecom	Grupo Iusacell	CSC		50.0	5	94	
Telecom	Southern New England Telecommunications	CSC		200.0	7	95	
Telecom	US West	CSC		50.0	5	95	
Telecomm	CommNet Cellular	CSC	1Q96 71	20	5	96	
Utilities	San Diego Gas & Electric	CSC			10	94	
Utilities	United Illuminating Company	CSC		26.7	10	93	
Wholesale	Watlee Burpee & Co	CSC		1.8	5	92	
Federal	US ARMY	CSC (SUBCONTRACT TO SAIC)		25.0	5	95	
Federal	Resolution Trust Corp	CSC - Logic Subsidiary		15.0	5	92	
Health Care	Major Health Care	CSC Partners		20.0	NA	90	
Health Care	EPIC Healthcare Group	Data General		10.0	5	91	
Disc Mfg	GE Aircraft Engines	Digital		NA	NA	94	
Disc Mfg	Microsoft	Digital		NA	5	94	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
ICI Agrochemicals						
Inland Revenue					X	
Fema	BUSINESS OPER				X	
American Medical Response		X	X	X		
Health Care Financing Administration		X				
John Hopkins Health Systems	APPL OPER		X			
National Health Service in Scotland			X			
United Healthcare Corporation						X
Australian Mutual Provident Society, Sydney, Australia		X		X		
Ampol	APPL OPER		X			
ICI PAINTS		X	X	X	X	
Scott Paper Company of Philadelphia		X	X			
WCI Steel						
BhS		X	X	X	X	
British Home Stores			X			
RAET		X		X		
Autoglass		X	X	X	X	
Standared Register Corporation			X			
NY - State of - Medicaid						
CommNet Cellular Inc.	BUSINESS OPER					X
Grupo Iusacell						X
Southern New England Telecommunications		x	x			
US West						
CommNet Cellular	BUSINESS OPER					X
San Diego Gas & Electric		X				
United Illuminating Company		X				
Watlee Burpee & Co						
US ARMY			X			
Resolution Trust Corp						
Major Health Care						
EPIC Healthcare Group						
GE Aircraft Engines		X			X	
Microsoft				X	X	

CUSTOMER	APPLICATION MANAGEMENT
ICI Agrochemicals	
Inland Revenue	
Fema	
American Medical Response	
Health Care Financing Administration	
John Hopkins Health Systems	
National Health Service In Scotland	
United Healthcare Corporation	
Australian Mutual Provident Society, Sydney, Australia	
Ampol	
ICI PAINTS	
Scott Paper Company of Philadelphia	
WCI Steel	
BhS	
British Home Stores	
RAET	
Autoglass	
Standared Register Corporation	
NY - State of - Medicaid	
CommNet Cellular Inc.	
Grupo Iusacell	
Southern New England Telecommunications	
US West	
CommNet Cellular	
San Diego Gas & Electric	
United Illuminating Company	
Watlee Burpee & Co	
US ARMY	
Resolution Trust Corp	
Major Health Care	
EPIC Healthcare Group	
GE Aircraft Engines	
Microsoft	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Disc Mfg	Packard Hughes Interconnect	Digital		1.8	3	93	
Foreign	Optus Communications, Australia	Digital		1000.0	10	92	
Foreign	Transportationalta Utilities (Alberta, Canada)	Digital		150.0	5	93	
Services	AMC Entertainment Inc. Kn City, MO	Digital		50.0	10	92	
Wholesale	Earle M Jorgensen Co	Digital		16.0	5	92	
Proc Mfg	Imperial Oil, LTD	Digital - Canada		8.0	NA	92	
Foreign	Compagnie Generale Maritime SA (CGM)	Digital - Singapore		NA	NA	92	
Govt	U.S. Department of the Treasury	Dynamics Research Corporation	1Q96 11	200	1	96	
Construction	Bechtel	EDS	1Q96 27	NA	NA	95	
Disc Mfg	Amdahl	EDS		NA	10	94	
Disc Mfg	Anchor Glass	EDS		30.0	NA	92	
Disc Mfg	Bechtel	EDS		NA	NA	95	
Disc Mfg	Bethlehem Steel	EDS		500.0	10	93	
Disc Mfg	Campbell Taggart	EDS		NA	1	94	
Disc Mfg	Cummins Engine	EDS		90.0	10	90	
Disc Mfg	Frigidaire	EDS		NA	10	93	
Disc Mfg	General Motors	EDS		NA	5	91	
Disc Mfg	Hughes Space & Communications	EDS		NA	5	94	
Disc Mfg	Memorex Telex Corp.	EDS		12.0	NA	92	
Disc Mfg	Meredith Corporation	EDS		25.0	8	91	
Disc Mfg	Northrop Corp	EDS		20.0	NA	92	
Disc Mfg	Portable Computer 1	EDS		250.0	NA	95	
Disc Mfg	Pyramid Technology	EDS		NA	10	94	
Disc Mfg	Rank Xerox Hong Kong	EDS	1Q96 38	NA	9	95	Hong Kong
Disc Mfg	Rolls-Royce Aerospace Group	EDS		900.0	10	95	UK
Disc Mfg	Tandem Computers	EDS		NA	5	94	
Disc Mfg	Vereinigte Schmiedewerke	EDS		NA	10	94	Germany
Disc Mfg	Xerox	EDS		3200.0	10	94	
Disc. Mfg	Microsoft Corporation	EDS	1Q96 79	NA	3	96	
Federal	DOT/FAA	EDS		500.0	NA	92	
Federal	US Defense Communications Agency	EDS		55.0	NA	91	
Federal	US Department of Commerce - NOAA	EDS		26.4	5	90	
Federal	US Department of Education	EDS		NA	6	95	
Finance	American Express	EDS		350.0	10	94	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Packard Hughes Interconnect						
Optus Communications, Australia						
Transportationalta Utilities (Alberta, Canada)						
AMC Entertainment Inc. Kn City, MO						
Earle M Jorgensen Co						
Imperial Oil, LTD						
Compagnie Generale Maritime SA (CGM)						
U.S. Department of the Treasury	APPL OPER		X			X
Bechtel	DESKTOP SVC				X	
Amdahl						
Anchor Glass						
Bechtel				X	X	
Bethlehem Steel						
Campbell Taggart		X	X			
Cummins Engine						
Frigidaire						
General Motors						
Hughes Space & Communications					X	
Memorex Telex Corp.						
Meredith Corporation						
Northrop Corp						
Portable Computer 1	DESKTOP SVCS				X	
Pyramid Technology						X
Rank Xerox Hong Kong	APPL OPER		X			
Rolls-Royce Aerospace Group	APPL OPER		X			
Tandem Computers					X	X
Vereinigte Schmiedewerke		X				
Xerox		X	Maint.	X	X	
Microsoft Corporation	NETWORK MGT			X		
DOT/FAA						
US Defense Communications Agency						
US Department of Commerce - NOAA						
US Department of Education						X
American Express		X	X			

CUSTOMER	APPLICATION MANAGEMENT
Packard Hughes Interconnect	
Optus Communications, Australia	
Transportationalta Utilities (Alberta, Canada)	
AMC Entertainment Inc. Kn City, MO	
Earle M Jorgensen Co	
Imperial Oil, LTD	
Compagnie Generale Maritime SA (CGM)	
U.S. Department of the Treasury	
Bechtel	
Amdahl	
Anchor Glass	
Bechtel	
Bethlehem Steel	
Campbell Taggart	
Cummins Engine	
Frigidaire	
General Motors	
Hughes Space & Communications	
Memorex Telex Corp.	
Meredith Corporation	
Northrop Corp	
Portable Computer 1	
Pyramid Technology	
Rank Xerox Hong Kong	
Rolls-Royce Aerospace Group	
Tandem Computers	
Vereinigte Schmiedewerke	
Xerox	
Microsoft Corporation	
DOT/FAA	
US Defense Communications Agency	
US Department of Commerce - NOAA	
US Department of Education	
American Express	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Finance	Banc One - Texas	EDS		50.0	NA	92	
Finance	California Medicaid Program	EDS		399.0	4	91	
Finance	CC-Banque - Belgium	EDS		NA	NA	92	Belgium
Finance	CLS Corp	EDS		NA	5	94	
Finance	Denver Credit Union	EDS		6.0	5	91	
Finance	District Government Employees Credit Union	EDS		4.5	NA	91	
Finance	Federal Home Loan Bank of Seattle	EDS		8.0	5	90	
Finance	First City Bancorp - Houston, TX	EDS		600.0	10	90	
Finance	First Fidelity Bancorp, NJ	EDS		450.0	10	92	
Finance	Girobank	EDS	1Q96 73	NA	NA	95	UK
Finance	Household Credit Services/GM	EDS		500.0	NA	92	
Finance	Los Angeles County Teachers Credit Union	EDS		4.0	NA	90	
Finance	Motorola Credit Union-West	EDS		15.0	NA	91	
Finance	National Account Service Company	EDS	1Q96 74	250	NA	96	
Finance	Nevada Credit Union	EDS		2.0	NA	93	
Finance	Orange County Federal Credit Union	EDS		22.5	NA	91	
Finance	Republic National Bank of New York	EDS		22.0	NA	93	
Finance	Republic Services Corp	EDS		NA	17	93	
Finance	River Forest Bancorp.	EDS		13.0	5	91	
Finance	Signet Bank Corp	EDS		300.0	10	91	
Finance	Texas Credit Union	EDS		12.0	8	91	
Finance	United New Mexico Financial Corp	EDS		5.0	NA	92	
Finance	US Central Credit Union - KS	EDS		5.0	NA	92	
Finance	Washington State Employees Federal Credit Union	EDS		8.0	NA	91	
Finance	Westwood Equities Corp - LA, CA - Terminated	EDS		40.0	NA	90	
Finance	Bank El Paso	EDS		15.0	NA	91	
Foreign	Agroman	EDS	1Q96 42	NA	10	95	Spain
Foreign	Atlas Copco Airpower NV - Belgium	EDS		NA	NA	92	Belgium
Foreign	Bertin and CIE - Europe	EDS		NA	NA	92	
Foreign	British Nuclear Fuels Ltd	EDS		NA	NA	92	UK
Foreign	British Petroleum Exploration (BPX)	EDS		NA	NA	93	UK
Foreign	Chausson (Renault/Peugeot)	EDS		10.0	NA	91	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Banc One - Texas						
California Medicaid Program						
CC-Banque - Belgium						
CLS Corp						X
Denver Credit Union						
District Government Employees Credit Union						
Federal Home Loan Bank of Seattle						
First City Bancorp - Houston, TX						
First Fidelity Bancorp, NJ						
Girobank	BUSINESS OPER		X			X
Household Credit Services/GM						
Los Angeles County Teachers Credit Union						
Motorola Credit Union-West						
National Account Service Company	APPL OPER		X			
Nevada Credit Union						
Orange County Federal Credit Union						
Republic National Bank of New York						
Republic Services Corp				X		
River Forest Bancorp.						
Signet Bank Corp						
Texas Credit Union						
United New Mexico Financial Corp						
US Central Credit Union - KS						
Washington State Employees Federal Credit Union						
Westwood Equities Corp - LA, CA - Terminated						
Bank El Paso						
Agroman	APPL OPER		X			
Atlas Copco Airpower NV - Belgium						
Bertin and CIE - Europe						
British Nuclear Fuels Ltd						
British Petroleum Exploration (BPX)						
Chausson (Renault/Peugeot)						

CUSTOMER	APPLICATION MANAGEMENT
Banc One - Texas	
California Medicaid Program	
CC-Banque - Belgium	
CLS Corp	
Denver Credit Union	
District Government Employees Credit Union	
Federal Home Loan Bank of Seattle	
First City Bancorp - Houston, TX	
First Fidelity Bancorp, NJ	
Girobank	
Household Credit Services/GM	
Los Angeles County Teachers Credit Union	
Motorola Credit Union-West	
National Account Service Company	
Nevada Credit Union	
Orange County Federal Credit Union	
Republic National Bank of New York	
Republic Services Corp	
River Forest Bancorp.	
Signet Bank Corp	
Texas Credit Union	
United New Mexico Financial Corp	
US Central Credit Union - KS	
Washington State Employees Federal Credit Union	
Westwood Equities Corp - LA, CA - Terminated	
Bank El Paso	
Agroman	
Atlas Copco Airpower NV - Belgium	
Bertin and CIE - Europe	
British Nuclear Fuels Ltd	
British Petroleum Exploration (BPX)	
Chausson (Renault/Peugeot)	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Foreign	Compagnie Generale Maritime SA (CGM)	EDS		NA	NA	93	
Foreign	Credit Lyonnais	EDS		NA	5	91	
Foreign	DataNet	EDS	1Q96 43	NA	51/2	95	Argentina
Foreign	Distribuidora Benedetti - Venezuela	EDS		NA	NA	92	Venezuella
Foreign	Grupo Mazon - Mexico	EDS		NA	NA	92	
Foreign	Grupo Santander (Madrid, Spain)	EDS		100.0	10	93	
Foreign	Kloeckner-Humboldt-Deutz	EDS		NA	NA	91	
Foreign	Lagoven (Petroleos de Venezuela)	EDS		NA	5	91	
Foreign	Midland Bank PLC - UK	EDS		NA	7	91	UK
Foreign	National Rubber Co	EDS		NA	NA	93	
Foreign	Nederlandse Spoorwegen (NS)	EDS	1Q96 28	NA	10	95	Netherlands
Foreign	Pilkington PLC	EDS		NA	NA	92	
Foreign	Polska Telefonia Komorkona	EDS		NA	NA	92	
Foreign	Repsol	EDS	1Q96 44	NA	NA	95	Spain
Foreign	SAAB - Stockholm	EDS		360.0	10	90	
Foreign	Sasse Seguros - Brazil	EDS		NA	NA	92	
Foreign	Shell Brasil S.A.	EDS		50.0	4	90	
Foreign	Time Life U.K.	EDS		NA	NA	93	U.K.
Foreign	Toronto Metro	EDS		NA	5	91	
Foreign	UK Ministry of Defence	EDS	1Q96 48	NA	NA	95	UK
Foreign	United Kingdom Dept of Social Security	EDS		NA	5	91	
Foreign	United Kingdom Dept of Social Security	EDS		1.0	10	95	
Foreign	Whitehall Insurance Holding Ltd	EDs		35.0	12	90	
Govt	Borough of Brent	EDS		75.0	8	95	UK
Govt	Dutch Railways	EDS		1.0	10	95	Netherlands
Govt	General Motors Corporation	EDS		500.0	9	95	
Govt	INS	EDS		300.0	5	94	
Govt	Istituto Nazionale Delle Assicurazioni	EDS		400.0	10	94	
Govt	Michigan End User Computer	EDS		300.0	NA	95	
Govt	South Austrailia Government	EDS		600.0	9	94	Australia
Govt	UK Inland Revenue	EDS		1500.0	10	93	U.K.
Govt	US Navy PC-Lan	EDS		332.0	1	95	
Health	California Medicaid (Medical)	EDS		250.0	NA	92	
Health	Texas Medicaid (Title XIX)	EDS		500.0	NA	89	
Health Care	Blue Cross & Blue Shield of MD	EDS		NA	NA	93	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Compagnie Generale Maritime SA (CGM)						
Credit Lyonnais						
DataNet	APPL OPER		X			
Distribuidora Benedetti - Venezuela						
Grupo Mazon - Mexico						
Grupo Santander (Madrid, Spain)						
Kloeckner-Humboldt-Deutz						
Lagoven (Petroleos de Venezuela)						
Midland Bank PLC - UK						
National Rubber Co						
Nederlandse Spoorwegen (NS)	APPL OPER		X			
Pilkington PLC						
Polska Telefonia Komorkona						
Repsol	BUSINESS OPER					X
SAAB - Stockholm						
Sasse Seguros - Brazil						
Shell Brasil S.A.						
Time Life U.K.						X
Toronto Metro						
UK Ministry of Defence	APPL OPER		X			
United Kingdom Dept of Social Security						
United Kingdom Dept of Social Security						
Whitehall Insurance Holding Ltd						
Borough of Brent	BUSINESS OPER					X
Dutch Railways						
General Motors Corporation	APPL OPER	X		X		
INS		X	X	X	X	
Istituto Nazionale Delle Assicurazioni		X	X	X	X	X
Michigan End User Computer				X	X	
South Australia Government	APPL OPER	X		X	X	
UK Inland Revenue		X	X			
US Navy PC-Lan				X	X	X
California Medicaid (Medical)		X	X	X	X	X
Texas Medicaid (Title XIX)		X	X	X	X	X
Blue Cross & Blue Shield of MD		X		X		

CUSTOMER	APPLICATION MANAGEMENT
Compagnie Generale Maritime SA (CGM)	
Credit Lyonnais	
DataNet	
Distribuidora Benedetti - Venezuela	
Grupo Mazon - Mexico	
Grupo Santander (Madrid, Spain)	
Kloeckner-Humboldt-Deutz	
Lagoven (Petroleos de Venezuela)	
Midland Bank PLC - UK	
National Rubber Co	
Nederlandse Spoorwegen (NS)	
Pilkington PLC	
Polska Telefonia Komorkona	
Repsol	
SAAB - Stockholm	
Sasse Seguros - Brazil	
Shell Brasil S.A.	
Time Life U.K.	
Toronto Metro	
UK Ministry of Defence	
United Kingdom Dept of Social Security	
United Kingdom Dept of Social Security	
Whitehall Insurance Holding Ltd	
Borough of Brent	
Dutch Railways	
General Motors Corporation	X
INS	X
Istituto Nazionale Delle Assicurazioni	X
Michigan End User Computer	
South Austrailia Government	
UK Inland Revenue	
US Navy PC-Lan	
California Medicaid (Medical)	X
Texas Medicaid (Title XIX)	X
Blue Cross & Blue Shield of MD	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Health Care	Delaware Health and Social Services	EDS	1Q96 45	NA	NA	95	
Health Care	Diversified Pharmaceutical Services, Inc.	EDS		NA	7	94	
Health Care	Georgia - State of - Medicaid	EDS		77.9	5	91	
Health Care	Health Management Alternatives	EDS		8.0	NA	92	
Health Care	NASCO	EDS	1Q96 46	NA	NA	95	
Health Care	State of Mississippi/Medicaid	EDS	1Q96 33	NA	1	96	
Insurance	Blue Cross & Blue Shield of MD	EDS		12.0	10	93	
Insurance	Blue Cross/Blue Shield - Massachusetts	EDS		800.0	10	92	
Insurance	Blue Cross/Blue Shield of Arkansas	EDS		NA	8	94	
Insurance	Blue Shield of California	EDS	1Q96 37	NA	6	95	
Insurance	Blueshield of CA	EDS		120.0	10	91	
Insurance	Freemont General Corp.	EDS		10.0	10	92	
Insurance	Fremont Pacific Insurance Group	EDS		NA	10	92	
Insurance	Indiana - State of - Medicaid	EDS		20.0	4	91	
Insurance	Industrial Risk Insurers (IRI)	EDS	1Q96 40	NA	5	95	
Insurance	Jackson National Life Insurance Co.	EDS		200.0	10	86	
Insurance	Mississippi Medicaid	EDS		NA	2.8	94	
Insurance	National Account Service Company	EDS	1Q96 36	250	5	96	
Insurance	Security Mutual Life of NY	EDS		30.0	12	90	
Insurance	Hartford Underwriters Insurance Co.	EDS		NA	2	95	
Proc Mfg	Anheuser Busch, Inc.	EDS	1Q96 34	NA	5	96	
Proc Mfg	Enron Corp.	EDS		750.0	4	90	
Proc Mfg	Favorite Brands International	EDS	1Q96 31	NA	NA	96	
Proc Mfg	Fresenius	EDS		NA	2.75	94	Germany
Proc Mfg	General Electric	EDS		500.0	10	91	
Proc Mfg	Hunt Energy Corp	EDS		28.0	5	90	
Proc Mfg	Mohawk Oil	EDS	1Q96 47	NA	NA	95	Canada
Proc Mfg	Moore Corp Ltd	EDS		700.0	10	94	Canada
Proc Mfg	North American Phillips (Signetics)	EDS		100.0	10	91	
Proc Mfg	Permian Corp/Permian Partners	EDS		20.0	10	90	
Proc Mfg	Placid Oil Co.	EDS		20.0	5	90	
Proc Mfg	PPG	EDS		34.0	10	91	
Proc Mfg	Presidents Baking	EDS		NA	5	93	
Proc Mfg	United States Borax and Chemical Corp	EDS		10.0	NA	92	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Delaware Health and Social Services	BUSINESS OPER					X
Diversified Pharmaceutical Services, Inc.		x		x		
Georgia - State of - Medicaid						
Health Management Alternatives						
NASCO	APPL OPER		X			
State of Mississippi/Medicaid	BUSINESS OPER					X
Blue Cross & Blue Shield of MD						
Blue Cross/Blue Shield - Massachusetts						
Blue Cross/Blue Shield of Arkansas						
Blue Shield of California	DESKTOP SVS				X	
Blueshield of CA						
Freemont General Corp.						
Fremont Pacific Insurance Group						
Indiana - State of - Medicaid						
Industrial Risk Insurers (IRI)	APPL OPER		X			
Jackson National Life Insurance Co.						
Mississippi Medicaid						
National Account Service Company	APPL OPER		X			
Security Mutual Life of NY						
Hartford Underwriters Insurance Co.						
Anheuser Busch, Inc.	NETWORK MGT			X	X	
Enron Corp.						
Favorite Brands International	APPL OPER		X			
Fresenius		X				
General Electric				X	X	
Hunt Energy Corp						
Mohawk Oil	DESKTOP SVS				X	
Moore Corp Ltd		X	X	X	X	
North American Phillips (Signetics)						
Permian Corp/Permian Partners						
Placid Oil Co.						
PPG						
Presidents Baking						
United States Borax and Chemical Corp						

CUSTOMER	APPLICATION MANAGEMENT
Delaware Health and Social Services	
Diversified Pharmaceutical Services, Inc.	
Georgia - State of - Medicaid	
Health Management Alternatives	
NASCO	
State of Mississippi/Medicaid	
Blue Cross & Blue Shield of MD	
Blue Cross/Blue Shield - Massachusetts	
Blue Cross/Blue Shield of Arkansas	
Blue Shield of California	
Blueshield of CA	
Freemont General Corp.	
Fremont Pacific Insurance Group	
Indiana - State of - Medicaid	
Industrial Risk Insurers (IRI)	
Jackson National Life Insurance Co.	
Mississippi Medicaid	
National Account Service Company	
Security Mutual Life of NY	
Hartford Underwriters Insurance Co.	X
Anheuser Busch, Inc.	X
Enron Corp.	
Favorite Brands International	X
Fresenius	
General Electric	
Hunt Energy Corp	
Mohawk Oil	
Moore Corp Ltd	
North American Phillips (Signetics)	
Permian Corp/Permian Partners	
Placid Oil Co.	
PPG	
Presidents Baking	
United States Borax and Chemical Corp	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Proc Mfg	Westmoreland Coal Co - Valley Forge, PA	EDS		35.0	10	90	
Proc. Mfg	Fujitsu's Gresham Manufacturing	EDS	1Q96 62	NA	10	95	
Retail	Bruno's	EDS		20.0	10	92	
Retail	Harris Teeter	EDS		NA	10	94	
Retail	Kooperative Forbundet (KF Group)	EDS		1100.0	10	93	Sweden
Retail	London Fog	EDS		NA	NA	94	
Retail	Montgomery Ward & Co.	EDS		100.0	NA	92	
Retail	Pearle Vision	EDS		20.0	NA	91	
Retail	RJR-MacDonald Inc.	EDS		45.0	3	91	
Retail	Smith's Food & Drug Center	EDS		160.0	10	92	
Retail	Southland Corp	EDS		NA	10	93	
Services	Amusement & Music Operator Assoc	EDS		NA	10	94	
Services	ASK Computer Systems	EDS		53.0	10	90	
Services	Capitol Records-EMI Music	EDS		35.0	3	91	
Services	Emergency Networks Corp	EDS		10.0	NA	92	
Services	HFS Brands (Hotel Chain)	EDS		200.0	15	91	
Services	Hospitality Franchise Systems Inc	EDS		88.0	10	91	
Services	Loews Anatole Hotel, Dallas, TX	EDS		4.5	10	90	
Services	Marine Spill Response Corp.	EDS		5.0	5	91	
Services	National Car Rental	EDS		500.0	10	91	
Services	NielsenMarketing Research	EDS		400.0	10	93	
Services	Postal Buddy Corp	EDS		50.0	9	91	
Services	United Inns inc (Days Inn)	EDS		10.0	10	92	
Services	Video Lottery Technology	EDS		NA	10	94	
State/Local	Arkansas Medical Services	EDS	1Q96 80	NA	7	96	
State/Local	Charlotte-Mecklenburg Police Dept	EDS	1Q96 39	NA	7	95	
State/Local	City of Chicago	EDS		40.0	5+	90	
State/Local	City of Chicago/Parking Program	EDS		40.0	5	92	
State/Local	Florida, State of	EDS		8.0	NA	93	
State/Local	Massachusetts Registry of Motor Vehicles	EDS		NA	12	84	
State/Local	Michigan Department of Natural Resources	EDS		NA	5	94	
State/Local	Michigan, Dept of Social Services Medical Services Administration	EDS		2.5	5	91	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Westmoreland Coal Co - Valley Forge, PA						
Fujitsu's Gresham Manufacturing	APPL OPER		X	X	X	
Bruno's						
Harris Teeter						
Kooperative Forbundet (KF Group)		X	X	X	X	X
London Fog		X	X	X		X
Montgomery Ward & Co.						
Pearle Vision						
RJR-MacDonald Inc.						
Smith's Food & Drug Center						
Southland Corp				X	X	
Amusement & Music Operator Assoc						
ASK Computer Systems						
Capitol Records-EMI Music						
Emergency Networks Corp						
HFS Brands (Hotel Chain)						
Hospitality Franchise Systems Inc						
Loews Anatole Hotel, Dallas, TX						
Marine Spill Response Corp.						
National Car Rental						
NielsenMarketing Research		X				X
Postal Buddy Corp						
United Inns inc (Days Inn)						
Video Lottery Technology						
Arkansas Medical Services	BUSINESS OPER					X
Charlotte-Mecklenburg Police Dept	BUSINESS OPER					X
City of Chicago	APPL OPER	X				
City of Chicago/Parking Program						
Florida, State of						
Massachusetts Registry of Motor Vehicles	APPL OPER	X				
Michigan Department of Natural Resources						X
Michigan, Dept of Social Services Medical Services Administration						

CUSTOMER	APPLICATION MANAGEMENT
Westmoreland Coal Co - Valley Forge, PA	
Fujitsu's Gresham Manufacturing	
Bruno's	
Harris Teeter	
Kooperative Forbundet (KF Group)	
London Fog	
Montgomery Ward & Co.	
Pearle Vision	
RJR-MacDonald Inc.	
Smith's Food & Drug Center	
Southland Corp	
Amusement & Music Operator Assoc	
ASK Computer Systems	
Capitol Records-EMI Music	
Emergency Networks Corp	
HFS Brands (Hotel Chain)	
Hospitality Franchise Systems Inc	
Loews Anatole Hotel, Dallas, TX	
Marine Spill Response Corp.	
National Car Rental	
NielsenMarketing Research	
Postal Buddy Corp	
United Inns Inc (Days Inn)	
Video Lottery Technology	
Arkansas Medical Services	
Charlotte-Mecklenburg Police Dept	
City of Chicago	
City of Chicago/Parking Program	
Florida, State of	
Massachusetts Registry of Motor Vehicles	
Michigan Department of Natural Resources	
Michigan, Dept of Social Services Medical Services Administration	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
State/Local	New York City Department of Transportation	EDS		NA	NA	93	
State/Local	North Carolina Wildlife Resources	EDS	1Q96 15	NA	NA	96	
State/Local	Texas - State of	EDS		20.0	NA	90	
State/Local	Texas Comptroller's Office	EDS		15.0	6	91	
State/Local	WI, State of	EDS		40.0	NA	92	
Telecom	Advanced Telecommunications Corp.	EDS		NA	7	91	
Telecom	Ameritech-Empower	EDS		550.0	10	95	
Telecom	Fujitsu Network Transmission Systems	EDS		NA	10	95	
Telecom	LDDS Communications	EDS		NA	NA	92	
Telecom	Lenfest Group PA	EDS		5.0	NA	92	
Telecom	Neodata Services and Information	EDS		5.0	10	91	
Telecom	Singapore Cablevision PTE, LTD	EDS		NA	NA	92	
Telecom	Western Union Corp	EDS		250.0	10	90	
Telecomm	Alcatel	EDS	1Q96 41	NA	8	95	Switzerland
Telecomm	DDB Needham Worldwide	EDS	1Q96 78	NA	1	96	
Transportation	Aeromexico Airlines	EDS	1Q96 6	NA	10	96	Mexico
Transportation	Bulk Materials Inc (BMI)	EDS		NA	NA	93	
Transportation	Continental Airlines Holding	EDS		2100.0	10	91	
Transportation	Cunard Line Limited	EDS	1Q96 14	NA	5	96	
Transportation	Cunard Lines Limited	EDS	1Q96 35	NA	5	96	
Transportation	Lufthansa German Airline	EDS		NA	10	95	Germany
Transportation	USTravel	EDS		800.0	10	94	
Utilities	Wahington Water Power	EDS		50.0	10	92	
Wholesale	Del Monte Foods	EDS		150.0	10	92	
	Computer Resource Nucleus-CORN	EDS		500.0	NA	92	
	CSC Corp	EDS		NA	5	94	
	Small Multi-user Computer	EDS		800.0	NA	90	
	Unified Local Area Network Architecture II	EDS		700.0	NA	94	
Foreign	Lever Nederland BV	EDS		NA	3	91	
Services	Hitachi Data systems North America	EDS		20.0	NA	90	
Services	World Cup USA	EDS		6.0	NA	94	
Disc Mfg	CAMI Automotive Inc - Toronto Canada	EDS - Canada		5.0	5	90	Canada
Disc Mfg	AVL	EDS Austria	1Q96 32	NA	10	96	Austria
Proc Mfg	Nettingsdorfer PapierFabrik AG	EDS Austria	1Q96 30	NA	10	96	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
New York City Department of Transportation						
North Carolina Wildlife Resources	APPL OPER		X			
Texas - State of						
Texas Comptroller's Office						
WI, State of						
Advanced Telecommunications Corp.						
Ameritech-Empower						
Fujitsu Network Transmission Systems						
LDDS Communications						
Lenfest Group PA						
Neodata Services and Information						
Singapore Cablevision PTE, LTD						
Western Union Corp						
Alcatel	APPL OPER		X			
DDB Needham Worldwide	APPL OPER		X			
Aeromexico Airlines	APPL OPER					X
Bulk Materials Inc (BMI)						
Continental Airlines Holding						
Cunard Line Limited	NETWORK MGT					
Cunard Lines Limited	APPL OPER		X			
Lufthansa German Airline			X			
USTravel			X	X	X	X
Wahington Water Power						
Del Monte Foods						
Computer Resource Nucleus-CORN						
CSC Corp						
Small Multi-user Computer	DESKTOP SVCS				X	
Unified Local Area Network Architecture II				X	X	
Lever Nederland BV						
Hitachi Data systems North America						
World Cup USA						
CAMI Automotive Inc - Toronto Canada						
AVL	APPL OPER		X	X		
Nettingsdorfer PapierFabrik AG	APPL OPER		X			

CUSTOMER	APPLICATION MANAGEMENT
New York City Department of Transportation	
North Carolina Wildlife Resources	
Texas - State of	
Texas Comptroller's Office	
WI, State of	
Advanced Telecommunications Corp.	
Ameritech-Empower	
Fujitsu Network Transmission Systems	X
LDDS Communications	
Lenfest Group PA	
Neodata Services and Information	
Singapore Cablevision PTE, LTD	
Western Union Corp	
Alcatel	
DDB Needham Worldwide	
Aeromexico Airlines	X
Bulk Materials Inc (BMI)	
Continental Airlines Holding	
Cunard Line Limited	X
Cunard Lines Limited	X
Lufthansa German Airline	
USTravel	
Wahington Water Power	
Del Monte Foods	
Computer Resource Nucleus-CORN	
CSC Corp	
Small Multi-user Computer	
Unified Local Area Network Architecture II	
Lever Nederland BV	
Hitachi Data systems North America	
World Cup USA	
CAMI Automotive Inc - Toronto Canada	
AVL	X
Nettingsdorfer PapierFabrik AG	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Proc Mfg	Cyprus Minerals	EDS Energy Division		16.0	10	90	
Disc Mfg	Microsoft Corporation	Entex Information Services		40.0	3	95	
Retail	Software Maintenance Specialists	Esprit de Corporation	1Q96 7	25	NA	96	
Telecom	DunsNet	Eunetcom	1Q96 57	NA	NA	94	
Finance	Chase Manhatten Bank	FIServ		40.0	12	95	
Finance	Community Federal Savings & Loan	FIServ		12.0	NA	91	
Finance	Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	FIServ		30.0	NA	92	
Finance	Federal Home Loan Bank - Milwaukee, WI	FIServ		13.0	NA	91	
Other	Dobbs Houses Inc	FIServ		10.0	6	92	
State/Local	NY State Dept of Taxation	Fleet Fin		197.0	10	94	
Finance	Eastman Kodak Credit Corp	General Electric		NA	NA	92	
Disc Mfg	Earle M. Jorgensen	Genis		12.0	5	94	
Disc Mfg	AM General Division of LTV Corp	Genix		30.0	3	93	
Disc Mfg	Armco Advanced Materials Co	Genix		5.0	5	93	
Disc Mfg	Bailey Controls - Cleveland	Genix		4.0	NA	90	
Disc Mfg	Comshare	Genix		NA	3	94	
Disc Mfg	Crain Communications	Genix		1.0	2	95	
Disc Mfg	Duracell Inc, Bethel, CT	Genix		11.0	5	90	
Disc Mfg	Handleman Company	Genix		100.0	5	95	
Disc Mfg	Jervis B Webb Company	Genix		100.0	1	94	
Disc Mfg	Libbey=Owens Ford	Genix		NA	3	93	
Disc Mfg	New York Daily News	Genix		6.2	5	93	
Disc Mfg	Remington Arms	Genix		5.0	5	95	
Disc Mfg	Tran Company, (The)	Genix		14.0	3	93	
Disc Mfg	United Technologies Automotive	Genix		14.5	5	93	
Disc Mfg	UTA	Genix		14.5	5	93	
Education	Community College of Philadelphia	Genix		4.0	6	93	
Insurance	Royal Insurance of Charlotte	Genix		NA	NA	94	
Other	Scripps Howard	Genix		15.0	NA	92	
Proc Mfg	American Tobacco	Genix		5.5	5	90	
Proc Mfg	Bordon	Genix		12.0	5.5	93	
Proc Mfg	Copperweld Corp	Genix		8.0	5	93	
Proc Mfg	Dravo Corporation	Genix		1.0	2	95	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Cyprus Minerals						
Microsoft Corporation				X	X	
Software Maintenance Specialists	APPL OPER		X			
DunsNet	NETWORK MGT			X		
Chase Manhatten Bank						
Community Federal Savings & Loan						
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)						
Federal Home Loan Bank - Milwaukee, WI						
Dobbs Houses Inc						
NY State Dept of Taxation		X	X			
Eastman Kodak Credit Corp						
Earle M. Jorgensen						
AM General Division of LTV Corp						
Armco Advanced Materials Co						
Bailey Controls - Cleveland						
Comshare		X		X	X	
Crain Communications						
Duracell Inc, Bethel, CT						
Handleman Company		X				
Jervis B Webb Company			X			
Libbey=Owens Ford						
New York Daily News						
Remington Arms						
Tran Company, (The)		X				
United Technologies Automotive		X				
UTA						
Community College of Philadelphia		X				
Royal Insurance of Charlotte		X		X		X
Scripps Howard						
American Tobacco						
Bordon		X				
Copperweld Corp						
Dravo Corporation						

CUSTOMER	APPLICATION MANAGEMENT
Cyprus Minerals	
Microsoft Corporation	
Software Maintenance Specialists	
DunsNet	
Chase Manhatten Bank	
Community Federal Savings & Loan	
Credit Unions (Forenbord Federal, West Penn Power Affiliated &)	
Federal Home Loan Bank - Milwaukee, WI	
Dobbs Houses Inc	
NY State Dept of Taxation	
Eastman Kodak Credit Corp	
Earle M. Jorgensen	
AM General Division of LTV Corp	
Armco Advanced Materials Co	
Bailey Controls - Cleveland	
Comshare	
Crain Communications	
Duracell Inc, Bethel, CT	
Handleman Company	
Jervis B Webb Company	
Libbey=Owens Ford	
New York Daily News	
Remington Arms	
Tran Company, (The)	
United Technologies Automotive	
UTA	
Community College of Philadelphia	
Royal Insurance of Charlotte	
Scripps Howard	
American Tobacco	
Bordon	
Copperweld Corp	
Dravo Corporation	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Proc Mfg	Heinz USA	Genix		10.0	7	89	
Proc Mfg	Michcon	Genix		30.0	NA	92	
Proc Mfg	Ralcorp Holdings, Inc.	Genix		NA	5	95	
Proc Mfg	Whelling - Pittsburgh Steel Corp	Genix		70.0	NA	91	
Retail	Gantos	Genix		11.0	NA	92	
Services	Computer Technology Management	Genix		25.0	5	91	
Services	Master Data Center, Inc	Genix		0.8	3	92	
Health Care	Maricopa County Health Care Systems	HBO and Company		70.0	5	95	
State/Local	North General Services Corporation of NY	HBO and Company			7	95	
Disc Mfg	Ford Motor Company	Hewlett-Packard		18.0	3	95	
Disc Mfg	GE Industrial and Power Systems (GE Power Systems)	Hewlett-Packard		3.0	NA	94	
Disc Mfg	Trumph	Hewlett-Packard		3.3	5	95	
Health Care	Fox Meyer Health Corporation	Hewlett-Packard		0.8	3	95	
Miscel Industry	Thyssen-Schachtbau	Hewlett-Packard		1.0	5	95	
Proc Mfg	Alcoa	Hewlett-Packard		150.0	5	95	
Proc Mfg	Bridgestone-Firestone Europe	Hewlett-Packard		NA	NA	95	
Proc Mfg	Cott Corporation	Hewlett-Packard		6.5	5	95	Canada
Proc Mfg	Keramag AG	Hewlett-Packard		NA	NA	95	Germany
Retail	Shiseido	Hewlett-Packard		NA	1	95	Japan
Telecom	Northern Telecom	Hewlett-Packard		12.0	NA	89	
Foreign	IBM Canada	Hoskyns Group		NA	NA	92	
Foreign	Bank of England	Hoskyns Group PLC		6.0	3	92	UK
Foreign	Granada Group PLC	Hoskyns Group PLC		50.0	5	92	
Telecom	Opel-Vauxhall	Hughes Olivetti Telecom		NA	7	95	Europe
Disc Mfg	LSI Logic	I-NET		NA	5	94	
Proc Mfg	Continental AG	IBM		NA	NA	95	Germany
Proc Mfg	Schneider	IBM		NA	NA	95	Germany
Cross Industry	Ceridian Corp	IBM (ISSC)		100.0	10	95	
Cross Industry	Lurgi	IBM (ISSC)		NA	7	95	Germany
Disc Mfg	Kodak	IBM (ISSC)		NA	5	95	
Disc Mfg	McDonnell Douglas	IBM (ISSC)		3000.0	10	93	
Disc Mfg	NTN	IBM (ISSC)		NA	5	95	Japan
Disc Mfg	United Technologies	IBM (ISSC)		1000.0	10	91	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Heinz USA						
Michcon						
Ralcorp Holdings, Inc.						
Whelling - Pittsburgh Steel Corp						
Gantos						
Computer Technology Management						
Master Data Center, Inc						
Maricopa County Health Care Systems						X
North General Services Corporation of NY						
Ford Motor Company				x		
GE Industrial and Power Systems (GE Power Systems)		x			X	
Trumph	NETWORK MTG			X		
Fox Meyer Health Corporation						
Thyssen-Schachtbau	NETWORK MTG			X		
Alcoa	DESKTOP SVCS				X	
Bridgestone-Firestone Europe				X		
Cott Corporation				X		
Keramag AG				X		
Shiseido	NETWORK MTG			X		
Northern Telecom						
IBM Canada						
Bank of England						
Granada Group PLC						
Opel-Vauxhall	NETWORK MTG			X		
LSI Logic		X		X		
Continental AG			X			
Schneider			X			
Ceridian Corp			X			
Lurgi						
Kodak				X		
McDonnell Douglas						
NTN				x		
United Technologies						

CUSTOMER	APPLICATION MANAGEMENT
Heinz USA	
Michcon	
Ralcorp Holdings, Inc.	
Whelling - Pittsburgh Steel Corp	
Gantos	
Computer Technology Management	
Master Data Center, Inc	
Maricopa County Health Care Systems	
North General Services Corporation of NY	
Ford Motor Company	
GE Industrial and Power Systems (GE Power Systems)	
Trumph	
Fox Meyer Health Corporation	
Thyssen-Schachtbau	
Alcoa	
Bridgestone-Firestone Europe	
Cott Corporation	
Keramag AG	
Shiseido	
Northern Telecom	
IBM Canada	
Bank of England	
Granada Group PLC	
Opel-Vauxhall	
LSI Logic	
Continental AG	
Schneider	
Ceridian Corp	
Lurgi	
Kodak	
McDonnell Douglas	
NTN	
United Technologies	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Fiance	Long Island Savings	IBM (ISSC)		NA	NA	95	
Finance	Bank of America	IBM (ISSC)	1Q96 18	NA	7	96	
Finance	Bank South Corp.	IBM (ISSC)		120.0	10	90	
Finance	California, State of - Social Services	IBM (ISSC)		80.0	NA	92	
Finance	Capital Bank	IBM (ISSC)		NA	5	91	
Finance	Chase Manhattan Bank of CT	IBM (ISSC)		10.0	NA	91	
Finance	Comdata	IBM (ISSC)		120.0	10	91	
Finance	Commerce Bancshares-Inc	IBM (ISSC)		25.0	10	91	
Finance	Continental Bank Corp.	IBM (ISSC)		700.0	10	91	
Finance	First American National	IBM (ISSC)		NA	10	91	
Finance	First Boston	IBM (ISSC)		900.0	7	91	
Finance	First Tennesse Bank	IBM (ISSC)		150.0	10	90	
Finance	Hibernia National Bank	IBM (ISSC)		150.0	9	89	
Finance	Riggs National Bank Corp.	IBM (ISSC)		150.0	10	90	
Finance	Southeast Banking Corp - Miami	IBM (ISSC)		25.0	10	91	
Foreign	Colombia Pension Systems	IBM (ISSC)		NA	NA	95	Columbia
Foreign	Equifax Europe	IBM (ISSC)		35.0	5	92	
Health Care	El Camino Hospital	IBM (ISSC)		NA	NA	93	
Health Care	Health Dimensions Inc	IBM (ISSC)		20.0	5	92	
Health Care	Kaiser Permanente (Oakland, CA)	IBM (ISSC)		70.0	NA	93	
Health Care	MetraHealth Companies, Inc.	IBM (ISSC)	1Q96 9	NA	10	96	
Insurance	Blue Cross & Blue Shield of NJ	IBM (ISSC)		52.0	5	92	
Insurance	Equifax	IBM (ISSC)		650.0	10	93	
Proc Mfg	Allied Signal Aerospace	IBM (ISSC)		NA	3	94	
Proc Mfg	Armco Steel Corp	IBM (ISSC)		18.0	10	93	
Proc Mfg	Campbell Soup Company	IBM (ISSC)		NA	10	95	
Proc Mfg	Freeport McMoran	IBM (ISSC)		18.0	5	92	
Proc Mfg	Georgia Pacific	IBM (ISSC)		NA	NA	95	
Proc Mfg	Goodyear Tire & Rubber Company	IBM (ISSC)		NA	7	95	
Proc Mfg	Rhone-Poulenc	IBM (ISSC)		NA	5	95	
Proc Mfg	Texaco, Inc.	IBM (ISSC)		NA	5	95	
Retail	American's Favorite Chicken Co	IBM (ISSC)		110.0	10	94	
Retail	Cullum Companies Inc	IBM (ISSC)		60.0	NA	91	
Retail	Flagstar Companies, Inc.	IBM (ISSC)	1Q96 49	323	10	95	
Retail	Harvest Foods	IBM (ISSC)		20.0	10	92	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Long Island Savings						
Bank of America	APPL OPER		X		X	
Bank South Corp.						
California, State of - Social Services						
Capital Bank						
Chase Manhattan Bank of CT						
Comdata						
Commerce Bancshares-Inc						
Continental Bank Corp.						
First American National						
First Boston						
First Tennesse Bank						
Hibernia National Bank						
Riggs National Bank Corp.						
Southeast Banking Corp - Miami						
Colombia Pension Systems						X
Equifax Europe						
El Camino Hospital		X			X	
Health Dimensions Inc						
Kaiser Permanente (Oakland, CA)						
MetraHealth Companies, Inc.	APPL OPER		X			
Blue Cross & Blue Shield of NJ						
Equifax		X		X		
Allied Signal Aerospace		X		X		
Armco Steel Corp						
Campbell Soup Company			X			
Freeport McMoran						
Georgia Pacific						
Goodyear Tire & Rubber Company				X	X	
Rhone-Poulenc						
Texaco, Inc.					X	
American's Favorite Chicken Co		X	X	X		
Cullum Companies Inc						
Flagstar Companies, Inc.	APPL OPER		X			
Harvest Foods						

CUSTOMER	APPLICATION MANAGEMENT
Long Island Savings	
Bank of America	X
Bank South Corp.	
California, State of - Social Services	
Capital Bank	
Chase Manhattan Bank of CT	
Comdata	
Commerce Bancshares-Inc	
Continental Bank Corp.	
First American National	
First Boston	
First Tennesse Bank	
Hibernia National Bank	
Riggs National Bank Corp.	
Southeast Banking Corp - Miami	
Colombia Pension Systems	
Equifax Europe	
El Camino Hospital	
Health Dimensions Inc	
Kaiser Permanente (Oakland, CA)	
MetraHealth Companies, Inc.	
Blue Cross & Blue Shield of NJ	
Equifax	
Allied Signal Aerospace	
Armco Steel Corp	
Campbell Soup Company	
Freeport McMoran	
Georgia Pacific	
Goodyear Tire & Rubber Company	
Rhone-Poulenc	
Texaco, Inc.	
American's Favorite Chicken Co	
Cullum Companies Inc	
Flagstar Companies, Inc.	
Harvest Foods	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Retail	Hook Superx	IBM (ISSC)		70.0	NA	93	
Retail	Jack EckerdCorp.	IBM (ISSC)		320.0	10	93	
Retail	Miresel, Inc.	IBM (ISSC)		NA	5	94	
Retail	Owen & Minor Inc.	IBM (ISSC)		45.0	4	94	
Retail	Supermarkets General Corp	IBM (ISSC)		75.0	NA	91	
Retail	Thrifty Drug	IBM (ISSC)		100.0	10	93	
Retail	United Retail Group	IBM (ISSC)		25.0	NA	92	
Retail	Zale Corp	IBM (ISSC)		200.0	10	92	
Services	Hertz Corp	IBM (ISSC)		80.0	NA	93	
State/Local	New York City Transportationit Authority	IBM (ISSC)		50.0	NA	91	
Telecom	Ameritech	IBM (ISSC)		200.0	7	95	
Transportation	Amtrak	IBM (ISSC)		500.0	10	94	
Transportation	Matson Navigation Co.	IBM (ISSC)		10.0	NA	91	
Transportation	Southern Pacific RR	IBM (ISSC)		415.0	10	93	
Transportation	Worldspan	IBM (ISSC)		50.0	NA	92	
Utilities	Peco Energy	IBM (ISSC)		450.0	10	94	
Utilities	Public Service Company of Colorado	IBM (ISSC)		500.0	10	95	
Utilities	Texas Utilities	IBM (ISSC)		NA	5	94	
Utilities	Yankee Gas Services Co	IBM (ISSC)		5.0	NA	91	
Disc Mfg	Bethship (Subsidiary of Bethlehem Steel)	IBM (ISSC0		NA	6	94	
Foreign	Chase Manhattan Bank - Brazilian Data Center	IBM - Brazil		22.0	5	92	Brazil
Foreign	Oficina de Normalizacion Previsional	IBM Peru		2.3	1	95	Peru
Proc Mfg	Continental Tire	IBM(ISSC)		NA	NA	95	Europe
Proc Mfg	DSM Resins	IBM(ISSC)		NA	NA	95	Europe
Foreign	Alberta Energy Company Ltd	ISM Information Manage		8.0	NA	93	
Foreign	Consumers Glass (of Consumer Packaging Inc)	ISM Information Manager		34.0	10	92	
Foreign	AGT	ISM Information Systems		200.0	5	93	
Foreign	Shell Canada	ISM Information Systems		NA	NA	93	
Disc. Mfg	Carrier Corporation	Keane, Inc.		NA	NA	94	
Retail	Addis & Dey - Syracuse, NY	Litton		15.0	NA	90	
Retail	Brooks Brothers - NY	Litton		12.0	NA	90	
Services	Quotron	Litton		10.0	5	91	
State/Local	New York, City of - Parking Violations Bureau	Lockheed - IMS		150.0	5	91	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Hook Superx						
Jack EckerdCorp.						
Miresel, Inc.		X				
Owen & Minor Inc.		X			X	
Supermarkets General Corp						
Thrifty Drug		X	X	X		
United Retail Group						
Zale Corp						
Hertz Corp						
New York City Transportationit Authority						
Ameritech	DESKTOP SVCS				X	
Amtrak		X		X	X	
Matson Navigation Co.						
Southern Pacific RR		X	X	X	X	
Worldspan						
Peco Energy		X	X	X	X	
Public Service Company of Colorado			X			
Texas Utilities						X
Yankee Gas Services Co						
Bethship (Subsidiary of Bethlehem Steel)		X	X		X	
Chase Manhattan Bank - Brazilian Data Center						
Oficina de Normalizacion Previsional						X
Continental Tire				X		
DSM Resins						
Alberta Energy Company Ltd						
Consumers Glass (of Consumer Packaging Inc)						
AGT						
Shell Canada						
Carrier Corporation	APPL MGT					X
Addis & Dey - Syracuse, NY						
Brooks Brothers - NY						
Quotron						
New York, City of - Parking Violations Bureau						

CUSTOMER	APPLICATION MANAGEMENT
Hook Superx	
Jack EckerdCorp.	
Miresel, Inc.	
Owen & Minor Inc.	
Supermarkets General Corp	
Thrifty Drug	
United Retail Group	
Zale Corp	
Hertz Corp	
New York City Transportationit Authority	
Ameritech	
Amtrak	
Matson Navigation Co.	
Southern Pacific RR	
Worldspan	
Peco Energy	
Public Service Company of Colorado	
Texas Utilities	
Yankee Gas Services Co	
Bethship (Subsidiary of Bethlehem Steel)	
Chase Manhattan Bank - Brazilian Data Center	
Oficina de Normalizacion Previsional	
Continental Tire	
DSM Resins	
Alberta Energy Company Ltd	
Consumers Glass (of Consumer Packaging Inc)	
AGT	
Shell Canada	
Carrier Corporation	
Addis & Dey - Syracuse, NY	
Brooks Brothers - NY	
Quotron	
New York, City of - Parking Violations Bureau	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Federal	Veterans Affairs	Lockheed Integrated Solutions		153.0	NA	91	
Retail	Melville Corporation	Lockheed Martin		244.0	10	95	
State/Local	Washigton, City of - Parking Ticket Processing	Lockheed-IMS		30.0	11	92	
Disc Mfg	Hewlett-Packard	Logistix		NA	NA	95	
Finance	D&N Bank (S/O D&N Financial Corp)	M&I Data Services		6.0	NA	92	
Finance	IBJ Schroder Baqnk & Trust Co	M&I Data Services		2.0	10	92	
Federal	US Department of Housing & Urban Dev	Martin Marietta		525.0	10	91	
Retail	BKDA (Burger King)	Martin Marietta		15.0	NA	93	
State/Local	Utah, State of, Department of Employment Security	Martin Marietta		6.8	5	92	
Wholesale	J P Food Service	Martin Marietta		15.0	NA	93	
Wholesale	Monarch Foods	Martin Marietta		20.0	5	91	
Finance	J.P. Morgan	MCI		80.0	5	93	
Finance	Merrill Lynch & Co.	MCI		150.0	5	90	
State/Local	Minnesota, State of	MCI		150.0	8	92	
Services	NASDAQ Stock Market	MCI Communications		150.0	6	93	
Telecom	Microsoft	MCI Communications		150.0	5	95	
Proc Mfg	National Steel Company	Mellon Bank - Financial		300.0	NA	92	
Finance	Bank of Oklahoma	Mellon Bank Corp		5.0	NA	92	
Finance	Dollar Dry Dock Bank - White Plains, NY	Mellon Bank Corp		30.0	6	90	
Finance	First Eastern Bank	Mellon Bank Corp		5.0	NA	92	
Proc Mfg	BP Oil Co.	Mellon Bank Corp		20.0	NA	92	
	DXI Inc	Mellon Bank Corp.		10.0	NA	92	
Finance	Bank of Baltimore	Mellon Info Services		5.0	5	92	
Retail	Southland Corp	Micro Solutions		1.7	5	93	
Disc. Mfg	Entex	Microsoft	1Q96 65	250	3	96	
Disc. Mfg	Entex Information Services	Microsoft	1Q96 63	50	3	96	
Disc. Mfg	Vanstar Corp	Microsoft	1Q96 65	250	3	96	
Foreign	BP Canada Inc (Talisman Energy as of 1/1/93)	Minerva Technology Inc		7.0	5	93	Canada
State/Local	TN, State of	Motorola Comm Sys Div		55.0	NA	90	
Telecom	Hewlett-Packard	National Techteam, Inc.		10.0	1	95	
Finance	Commonwealth Bank	NCR	1Q96 72	NA	3	96	
Finance	3 New Jersey Savings Banks	NCR Data Center		1.2	NA	90	
Finance	Broad National Bank	Newtrend		NA	7	93	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Veterans Affairs						
Melville Corporation	APPL OPER			X	X	
Washigton, City of - Parking Ticket Processing						
Hewlett-Packard	BUSINESS OPER					X
D&N Bank (S/O D&N Financial Corp)						
IBJ Schroder Baqnk & Trust Co						
US Department of Housing & Urban Dev						
BKDA (Burger King)						
Utah, State of, Department of Employment Security						
J P Food Service						
Monarch Foods						
J.P. Morgan						
Merrill Lynch & Co.						
Minnesota, State of						
NASDAQ Stock Market						
Microsoft	BUSINESS OPER					
National Steel Company						
Bank of Oklahoma						
Dollar Dry Dock Bank - White Plains, NY						
First Eastern Bank						
BP Oil Co.						
DXI Inc						
Bank of Baltimore						
Southland Corp						
Entex	DESKTOP SVS				X	
Entex Information Services	DESKTOP SVS				X	
Vanstar Corp	DESKTOP SVS				X	
BP Canada Inc (Talisman Energy as of 1/1/93)						
TN, State of						
Hewlett-Packard						X
Commonwealth Bank	DESKTOP SVS			X	X	
3 New Jersey Savings Banks						
Broad National Bank						

CUSTOMER	APPLICATION MANAGEMENT
Veterans Affairs	
Melville Corporation	
Washigton, City of - Parking Ticket Processing	
Hewlett-Packard	
D&N Bank (S/O D&N Financial Corp)	
IBJ Schroder Baqnk & Trust Co	
US Department of Housing & Urban Dev	
BKDA (Burger King)	
Utah, State of, Department of Employment Security	
J P Food Service	
Monarch Foods	
J.P. Morgan	
Merrill Lynch & Co.	
Minnesota, State of	
NASDAQ Stock Market	
Microsoft	
National Steel Company	
Bank of Oklahoma	
Dollar Dry Dock Bank - White Plains, NY	
First Eastern Bank	
BP Oil Co.	
DXI Inc	
Bank of Baltimore	
Southland Corp	
Entex	
Entex Information Services	
Vanstar Corp	
BP Canada Inc (Talisman Energy as of 1/1/93)	
TN, State of	
Hewlett-Packard	
Commonwealth Bank	
3 New Jersey Savings Banks	
Broad National Bank	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Finance	Financial Information Trust	Newtrend		40.0	NA	92	
Foreign	Daikyaku Life Insurance	Nomura Research Institute		NA	5	92	
Telecom	Telefonica (Spain)	Olivetti		NA	NA	95	Spain
Financial	Commercial Credit	Olivetti North America		NA	NA	95	
Financial	InterWest Bank	Olivetti North America		NA	NA	95	
Financial	Magnolia Federal Bank for Saving	Olivetti North America		NA	NA	95	
Financial	Middlesex Saving Bank	Olivetti North America		NA	NA	95	
Foreign	Canadian Post Office - Toronto	PC Service Partners		8.0	5	90	
Disc Mfg	Volkswagen of America	Perot Systems		100.0	10	91	
Foreign	East Midlands Electricity	Perot Systems		650.0	12	92	
Foreign	Europcar	Perot Systems		450.0	10	92	
Finance	First American Bankshares	Perot systems Corp		400.0	10	92	
Finance	NCNB Cor - Dallas	Perot Systems Corp		200.0	10	92	
Finance	SBC Warburg	Perot Systems Corp		NA	NA	95	Swiss
Insurance	Robert Plan Corp.	Perot Systems Corp		100.0	10	91	
Health Care	American Medical Intl Inc.	Perot Systems Corp.		100.0	5	90	
Insurance	Farmers Insurance Group	Policy Management Systems		6.0	NA	93	
Education	University of Tennessee	Pomeroy Computer Resources		13.0	NA	95	
Disc Mfg	Lofland Brothers	Power Computing		2.0	NA	90	
Health Care	EPIC Healthcare Group	Power Computing		12.0	5	93	
Proc Mfg	Apache Corp	Power Computing		7.2	5	91	
Proc Mfg	Cincinnati Milacron	Power Computing		12.0	NA	92	
Proc Mfg	Ocean Drilling & Exploration Co	Power Computing		2.5	NA	91	
Proc Mfg	ORYX Energy Company	Power Computing		6.0	3	92	
Services	Third Party Claims Management/Millennium Healthcare Inc.	Power Computing		2.5	3	93	
Utilities	American Ultramar Ltd - Terrytown, NJ	Power Computing		15.0	NA	90	
Disc Mfg	Black & Decker	PRC		20.0	5	91	
Federal	FBI	PRC		75.0	8	94	
Federal	U.S. Navy Space & Warfare Command	PRC		77.0	5	95	
Foreign	British Petroleum Co.	SAIC		NA	NA	93	UK
Education	Fairfield University	SCT		17.0	7	93	
Education	Florida Institute of Tech	SCT		8.0	7	92	
Education	George Washington Univ	SCT		42.0	5	91	
Education	Norwich University - VT	SCT		8.0	5	92	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Financial Information Trust						
Daikyaku Life Insurance						
Telefonica (Spain)	DESKTOP SVCS				X	
Commercial Credit	DESKTOP SVCS				X	
InterWest Bank	DESKTOP SVCS				X	
Magnolia Federal Bank for Saving	DESKTOP SVCS				X	
Middlesex Saving Bank	DESKTOP SVCS				X	
Canadian Post Office - Toronto						
Volkswagen of America						
East Midlands Electricity						
Europcar						
First American Bankshares						
NCNB Cor - Dallas						
SBC Warburg			X			
Robert Plan Corp.						
American Medical Intl Inc.						
Farmers Insurance Group						
University of Tennessee	X		X			
Lofland Brothers						
EPIC Healthcare Group						
Apache Corp						
Cincinnati Milacron						
Ocean Drilling & Exploration Co						
ORYX Energy Company						
Third Party Claims Management/Millennium Healthcare Inc.						
American Ultramar Ltd - Terrytown, NJ						
Black & Decker						
FBI			X			
U.S. Navy Space & Warfare Command	APPL MGT					
British Petroleum Co.						
Fairfield University						
Florida Institute of Tech						
George Washington Univ						
Norwich University - VT						

CUSTOMER	APPLICATION MANAGEMENT
Financial Information Trust	
Daikyaku Life Insurance	
Telefonica (Spain)	
Commercial Credit	
InterWest Bank	
Magnolia Federal Bank for Saving	
Middlesex Saving Bank	
Canadian Post Office - Toronto	
Volkswagen of America	
East Midlands Electricity	
Europcar	
First American Bankshares	
NCNB Cor - Dallas	
SBC Warburg	
Robert Plan Corp.	
American Medical Intl Inc.	
Farmers Insurance Group	
University of Tennessee	
Loffland Brothers	
EPIC Healthcare Group	
Apache Corp	
Cincinnati Milacron	
Ocean Drilling & Exploration Co	
ORYX Energy Company	
Third Party Claims Management/Millennium Healthcare Inc.	
American Ultramar Ltd - Terrytown, NJ	
Black & Decker	
FBI	
U.S. Navy Space & Warfare Command	X
British Petroleum Co.	
Fairfield University	
Florida Institute of Tech	
George Washington Univ	
Norwich University - VT	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Education	Unidentified University	SCT		13.0	5	92	
Education	University of the Pacific, CA	SCT		14.6	7	91	
State/Local	City of Indianapolis/Marion County	SCT		NA	NA	95	
State/Local	Peoria County, IL	SCT		16.0	7	92	
State/Local	Tooele County, UT	SCT		5.0	10	91	
State/Local	TX, Dallas, County of	SCT		35.0	7	91	
Foreign	British Petroleum Co.	Sema Group		NA	NA	93	UK
Finance	American Saving Bank	SHL	1Q96 67	NA	5	95	
State/Local	City of Gloucester	SHL	1Q96 75	NA	3	96	UK
Disc Mfg	Pneumo Abex Corp.	SHL Systemhouse		3.5	NA	91	
Disc. Mfg	National Steel Corporation	SHL Systemhouse		70.0	7	95	
Education	National Education Corp.	SHL Systemhouse		6.0	3	92	
Federal	US Department of Treasury	SHL Systemhouse		13.9	5	90	
Federal	US Postal Service	SHL Systemhouse		270.0	5	91	
Finance	Royal Bank of Canada	SHL Systemhouse		5.0	3	95	UK
Foreign	The Student Loan Company	SHL Systemhouse		NA	3	95	
Foreign	AMOCO Petroleum Co, Calgary, Alberta	SHL Systemhouse		90.0	5	92	
Foreign	Central Guaranty Trust company (Halifax, Nova Scotia)	SHL Systemhouse				92	
Foreign	Mexican Finance Ministry	SHL Systemhouse		500.0	10	92	
Foreign	Nova Scotia Government	SHL Systemhouse		50.0	7	92	
Foreign	Petro-Canada, LTD	SHL Systemhouse		2.0	NA	92	Canada
Foreign	Pro. Nova Scotia/MTT	SHL Systemhouse		100.0	7	92	
Foreign	Transportation Canada	SHL Systemhouse		NA	10	93	
Foreign	TRW Steering Systems, Ltd	SHL Systemhouse		NA	3	95	
Foreign	Ultramar Corporation	SHL Systemhouse		75.0	5	93	
Foreign	Vons Companies, The	SHL Systemhouse		NA	10	94	
Health Care	IBAX Healthcare Sol - NY	SHL Systemhouse		40.0	7	92	
Health Care	McGaw, Inc.	SHL Systemhouse		4.0	3	92	
Other	Fluor Daniel	SHL Systemhouse		30.0	5	92	
Proc. Mfg	FMC Corp	SHL Systemhouse		100.0	7	95	
Retail	Carl's Jr.	SHL Systemhouse		10.0	3	95	
Retail	Eagle Food Centers, Inc.	SHL Systemhouse	1Q9613	50	NA	96	
Retail	Safeway	SHL Systemhouse		12.0	NA	92	
Services	Browning-Ferris Industries	SHL Systemhouse		6.0	5	92	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Unidentified University						
University of the Pacific, CA						
City of Indianapolis/Marion County	APPL OPER	X	X		X	
Peoria County, IL						
Tooele County, UT						
TX, Dallas, County of						
British Petroleum Co.						
American Saving Bank	NETWORK MGT			X		
City of Gloucester	APPL OPER		X	X		
Pneumo Abex Corp.						
National Steel Corporation			X			
National Education Corp.						
US Department of Treasury						
US Postal Service						
Royal Bank of Canada		X				
The Student Loan Company						
AMOCO Petroleum Co, Calgary, Alberta						
Central Guaranty Trust company (Halifax, Nova Scotia)						
Mexican Finance Ministry						
Nova Scotia Government						
Petro-Canada, LTD						
Pro. Nova Scotia/MTT						
Transportation Canada						
TRW Steering Systems, Ltd			X			
Ultramar Corporation						
Vons Companies, The		X			X	
IBAX Healthcare Sol - NY						
McGaw, Inc.						
Fluor Daniel						
FMC Corp				X		
Carl's Jr.				X		
Eagle Food Centers, Inc.	APPL OPER			X		
Safeway						
Browning-Ferris Industries						

CUSTOMER	APPLICATION MANAGEMENT
Unidentified University	
University of the Pacific, CA	
City of Indianapolis/Marion County	X
Peoria County, IL	
Tooele County, UT	
TX, Dallas, County of	
British Petroleum Co.	
American Saving Bank	
City of Gloucester	
Pneumo Abex Corp.	
National Steel Corporation	
National Education Corp.	
US Department of Treasury	
US Postal Service	
Royal Bank of Canada	
The Student Loan Company	
AMOCO Petroleum Co, Calgary, Alberta	
Central Guaranty Trust company (Halifax, Nova Scotia)	
Mexican Finance Ministry	
Nova Scotia Government	
Petro-Canada, LTD	
Pro. Nova Scotia/MTT	
Transportation Canada	
TRW Steering Systems, Ltd	
Ultramar Corporation	
Vons Companies, The	
IBAX Healthcare Sol - NY	
McGaw, Inc.	
Fluor Daniel	
FMC Corp	
Carl's Jr.	
Eagle Food Centers, Inc.	X
Safeway	
Browning-Ferris Industries	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
State/Local	California Unemployment Insurance Appls Brd	SHL Systemhouse		2.5	NA	92	
State/Local	California, LA, County Superior Court	SHL Systemhouse		6.0	NA	92	
State/Local	MD, Sate of, Dept of H.R.	SHL Systemhouse		20.7	NA	90	
State/Local	Northampton County, PA	SHL Systemhouse		47.0	10	95	
Telecom	Motorola - Chicago	SHL Systemhouse		6.0	NA	92	
Finance	CIBC/Wood Gundy	SHL Systemhouse		NA	5	94	Canada
Govt	Alberta Municipal Affairs Dept	SHL Systemhouse		37.0	7	94	Canada
Govt	Canada Post	SHL Systemhouse		1000.0	10	93	Canada
Transportation	Greyhound of Canada	SHL Systemhouse		27.0	5	94	Canada
Disc Mfg	AdobeAir	SMS		NA	5	94	
Disc Mfg	Esprit	SMS		NA	NA	95	
Disc Mfg	Rohr Inc.	SMS		12.0	NA	95	
Disc Mfg	Varian Associates, Inc.	SMS		NA	3	95	
Telecom	Cox Communications	SMS		NA	NA	95	
Disc Mfg	Rohr Aero Services Inc.	Software Maintenance Specialist	1Q96 29	NA	5	96	
Disc. Mfg	Applied Magnetics	Software Maintenance Specialist	1Q96 56	NA	5	95	
Disc. Mfg	Mattel Inc.	Software Maintenance Specialist	1Q96 55	NA	2	95	
Disc. Mfg	RainBird Sprinkler Manufacturing Co	Software Maintenance Specialist	1Q96 53	NA	3	94	
Finance	Avco Financial Services Inc.	Software Maintenance Specialist	1Q96 10	NA	NA	96	
Health Care	Allergan, Inc.	Software Maintenance Specialist	1Q96 51	NA	3	94	
Health Care	McGaw, Inc.	Software Maintenance Specialist	1Q96 54	NA	3	93	
Proc Mfg	Nestle, Inc	Software Maintenance Specialist	1Q96 50	NA	16 months	95	
Transportation	Rockwell Space Systems Division	Software Maintenance Specialist	1Q96 52	NA	2	94	
Retail	Sizzler International	Software Maintenance Specialists	1Q96 3	NA	NA	96	
Foreign	Canadian Dept of Energy, Mines & Resources	STM Systems Corp		2.0	NA	91	
Foreign	Regional Municipality of Peel	STM Systems Corp		1.7	NA	90	
Foreign	Supply & Services Canada	STM Systems Corp		5.2	4	90	
Foreign	Supply & Services Canada	STM Systems Corp		3.5	5	90	
Foreign	Transportation Canada	STM Systems Corp		0.8	4	90	
Retail	Woodwards Limited	STM Systems Corp		9.0	5	90	
Federal	Department of Labor	Sungaurd Computer		12.0	5	92	
Disc Mfg	Playtex Apparel	Sungaurd Computer Service		17.0	5	92	
Foreign	British Petroleum Co.	Syncordia		12.0	5	93	UK

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
California Unemployment Insurance Appls Brd						
California, LA, County Superior Court						
MD, Sate of, Dept of H.R.						
Northampton County, PA	APPL OPER		X	X		X
Motorola - Chicago						
CIBC/Wood Gundy						X
Alberta Municipal Affairs Dept		X	X			
Canada Post		X	X	X	X	
Greyhound of Canada		X	X	X	X	
AdobeAir		X	X			
Esprit			X			
Rohr Inc.						
Varian Associates, Inc.						
Cox Communications	APPL OPER		X	X		
Rohr Aero Services Inc.	APPL OPER		X			
Applied Magnetics	APPL OPER		X	X	X	
Mattel Inc.	APPL OPER		X			
RainBird Sprinkler Manufacturing Co	APPL OPER		X			
Avco Financial Services Inc.	PLATFORM OPER	X				
Allergan, Inc.	APPL OPER		X			
McGaw, Inc.	PLATFORM OPER	X				
Nestle, Inc	APPL MGT					
Rockwell Space Systems Division	APPL OPER		X			
Sizzler International	APPL OPER		X	X		X
Canadian Dept of Energy, Mines & Resources						
Regional Municipality of Peel						
Supply & Services Canada						
Supply & Services Canada						
Transportation Canada						
Woodwards Limited						
Department of Labor						
Playtex Apparel						
British Petroleum Co.						

CUSTOMER	APPLICATION MANAGEMENT
California Unemployment Insurance Appls Brd	
California, LA, County Superior Court	
MD, Sate of, Dept of H.R.	
Northampton County, PA	X
Motorola - Chicago	
CIBC/Wood Gundy	
Alberta Municipal Affairs Dept	
Canada Post	
Greyhound of Canada	
AdobeAir	
Esprit	
Rohr Inc.	
Varian Associates, Inc.	
Cox Communications	X
Rohr Aero Services Inc.	
Applied Magnetics	X
Mattel Inc.	
RainBird Sprinkler Manufacturing Co	
Avco Financial Services Inc.	
Allergan, Inc.	
McGaw, Inc.	
Nestle, Inc	X
Rockwell Space Systems Division	
Sizzler International	
Canadian Dept of Energy, Mines & Resources	
Regional Municipality of Peel	
Supply & Services Canada	
Supply & Services Canada	
Transportation Canada	
Woodwards Limited	
Department of Labor	
Playtex Apparel	
British Petroleum Co.	

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Finance	Anchor Savings Bank Fsb	Systematics		8.0	6	92	
Finance	Bank of A. Levy	Systematics		5.0	5	90	
Finance	Chittenden Bank	Systematics		1.0	5	91	
Finance	Federal Home Loan Bank of San Francisco	Systematics		80.0	5	91	
Finance	First Los Angeles Bank	Systematics		7.0	5	90	
Finance	Guaranty Fed Savings bank	Systematics		4.0	5	92	
Finance	Integra Bank	Systematics		8.0	5	91	
Finance	Liberty National Bancorp	Systematics		20.0	3	92	
Finance	Nationsbanc	Systematics		8.0	5	92	
Finance	Prudentil Bank & Trust - Atlanta, GA	Systematics		10.0	NA	90	
Finance	Republic Bank	Systematics		16.0	NA	91	
Finance	Republic National Bank of New York	Systematics		NA	NA	93	
Finance	San Francisco Federal S&L	Systematics		4.0	NA	90	
Finance	San Francisco Home Loan Bank	Systematics		80.0	5	92	
Finance	Terre Haute First National Bank	Systematics		3.0	NA	92	
Finance	Western Farm Credit Bank	Systematics		NA	5	94	
Health Care	Beverly Enterprises	Systematics		50.0	7	92	
State/Local	California Federal Bank	Systematics		5.0	NA	92	
Telecom	GTE Corp	Systematics		NA	10	93	
Federal	Ministry of Finance	Systematics/Gervassi		500.0	10	92	
Insurance	Four Insurance CCS. (Financial Holding Corp)	The Continuim Company		10.6	4	92	
Insurance	Allianz Life Insurance Co of North America	The Continuum Co.		25.0	10	93	
Finance	Nationsbank Forp	Total System Services				92	
Finance	Prudential Bank	Total Systems		35.0	5	93	
State/Local	NY, NY City HSNG/Presearvation/Dev	UKN		3.0	NA	92	
Federal	Department of Justice	Unisys		100.0	5	94	
Finance	Banco Espirioto Santo	Unisys		4.4	NA	94	
Finance	Banco Espiroto Santo	Unisys		4.4	NA	94	
Finance	Chase Manhattan Bank	Unisys		8.0	NA	94	
Finance	Chemical Bank	Unisys		NA	3	95	
Finance	Co-operative Bank	Unisys		NA	10	94	
Finance	Coutts & Co. AG	Unisys		16.0	3	95	Swiss
Finance	Midland Bank	Unisys		15.0	5	95	UK

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Anchor Savings Bank Fsb						
Bank of A. Levy						
Chittenden Bank						
Federal Home Loan Bank of San Francisco						
First Los Angeles Bank						
Guaranty Fed Savings bank						
Integra Bank						
Liberty National Bancorp						
Nationsbanc						
Prudentil Bank & Trust - Atlanta, GA						
Republic Bank						
Republic National Bank of New York						
San Francisco Federal S&L						
San Francisco Home Loan Bank						
Terre Haute First National Bank						
Western Farm Credit Bank		X	X			
Beverly Enterprises						
California Federal Bank						
GTE Corp						
Ministry of Finance						
Four Insurance CCS. (Financial Holding Corp)						
Allianz Life Insurance Co of North America						
Nationsbank Forp						
Prudential Bank						
NY, NY City HSNG/Presearvation/Dev						
Department of Justice		X		X		
Banco Espirioto Santo			X			
Banco Espiroto Santo			X			
Chase Manhattan Bank		X	X			
Chemical Bank					X	
Co-operative Bank		X	X			X
Coutts & Co. AG			X			
Midland Bank						

CUSTOMER	APPLICATION MANAGEMENT
Anchor Savings Bank Fsb	
Bank of A. Levy	
Chittenden Bank	
Federal Home Loan Bank of San Francisco	
First Los Angeles Bank	
Guaranty Fed Savings bank	
Integra Bank	
Liberty National Bancorp	
Nationsbanc	
Prudentil Bank & Trust - Atlanta, GA	
Republic Bank	
Republic National Bank of New York	
San Francisco Federal S&L	
San Francisco Home Loan Bank	
Terre Haute First National Bank	
Western Farm Credit Bank	
Beverly Enterprises	
California Federal Bank	
GTE Corp	
Ministry of Finance	
Four Insurance CCS. (Financial Holding Corp)	
Allianz Life Insurance Co of North America	
Nationsbank Forp	
Prudential Bank	
NY, NY City HSNG/Presearvation/Dev	
Department of Justice	
Banco Espirioto Santo	
Banco Espiroto Santo	
Chase Manhattan Bank	
Chemical Bank	
Co-operative Bank	
Coutts & Co. AG	
Midland Bank	X

INDUSTRY	CUSTOMER	VENDOR	REFER NO	VALUE ($M)	LENGTH	YEAR	NON U.S
Finance	Mitsui & Co.	Unisys		2.0	3	94	
Finance	People's Bank of Connecticut	Unisys		1.6	NA	95	
Finance	Savings Bank of Utica	Unisys	1Q96 25	3.9	5	95	
Finance	TSB Bank	Unisys		23.0	3	95	UK
Foreign	Ferro AB of Sweden	Unisys		13.0	5	92	Sweden
Govt	South Australia	Unisys		500.0	9	95	Australia
Govt	Swedish National Police	Unisys		3.5	3	95	Sweden
Insurance	Associated Group (The)	Unisys	1Q96 26	100	5	96	
Insurance	Target Life	Unisys		9.0	5	94	
Proc Mfg	BASF Corporation	Unisys		4.4	5	95	
Proc Mfg	Rexene Products Co.	Unisys		6.0	2	92	
Retail	Bass Taverns	Unisys		3.9	NA	94	
Retail	Circle K Corporation	Unisys		NA	5	94	
Retail	Cole National Corporation	Unisys	1Q96 24	90	10	95	
Retail	Dairy Mart Convenience Stores, Inc	Unisys		NA	5	94	
Retail	Redbook Florist Services	Unisys	1Q96 58	10.6	3	96	
Retail	Supermercado Zona Sul	Unisys		2.5	5	94	
Services	Pitney Bowes	Unisys		2.2	NA	95	France, UK
State/Local	California Republic Bank	Unisys		56.0	10	92	
State/Local	Chicago Parks	Unisys		8.0	7	94	
State/Local	Oklahoma Health Care Authority	Unisys	1Q96 12	35	5	96	
State/Local	State of Ohio	Unisys		50.0	1	95	
State/Local	U.S. Department of Treasury	Unisys		107.0	9	95	
Telecom	AG Telecom	Unisys		NA	NA	95	Brazil
Transporattion	Mexicana Airlines	Unisys		NA	5	95	Mexico
Transportation	Ford Motor Co.	Unisys		30.0	5	92	
Transportation	Subaru of America	Unisys		7.0	7	92	
State/Local	Florida's Health Care Administration	Unisys (Health Inform Mgnt Unit)		86.0	4	95	
Federal	Nasa - Larc	Unisys (SMG)		20.0	5	90	
Disc Mfg	McDonnell Douglas	Unisys (SUBCONTRACT TO ISSC)		47.0	10	94	
Insurance	The Associated Group	Unisys Corporation	1Q96 5	100	5	96	
Telecom	Continental Bank Corp.	Wiltel Comm Systems		70.0	5	92	
Transportation	GE Aerospace	Wiltel Comm Systems		20.0	7	92	
Transportation	Delta Airlines (Reservation Systems)	Worldspan		40.0	1	94	

CUSTOMER	OUTSOURCING TYPE	PLATFORM OPERATIONS	APPLICATION OPERATIONS	NETWORK MANAGEMENT	DESKTOP SERVICES	BUSINESS OPERATIONS
Mitsui & Co.			X			X
People's Bank of Connecticut					X	
Savings Bank of Utica	BUSINESS OPER					X
TSB Bank					X	
Ferro AB of Sweden						
South Australia		X		X	X	
Swedish National Police	Desktop Services				X	
Associated Group (The)	APPL OPER		X			
Target Life		X				
BASF Corporation	APPL OPER		X			
Rexene Products Co.						
Bass Taverns			X			
Circle K Corporation		X	X	X	X	
Cole National Corporation	APPL OPER		X	X		
Dairy Mart Convenience Stores, Inc		X	X			
Redbook Florist Services	DESKTOP SVS				X	
Supermercado Zona Sul		X	X	X		
Pitney Bowes					X	
California Republic Bank						
Chicago Parks					X	
Oklahoma Health Care Authority	BUSINESS OPER		X			
State of Ohio	Desktop Services				X	
U.S. Department of Treasury			X			
AG Telecom						X
Mexicana Airlines			X			
Ford Motor Co.						
Subaru of America						
Florida's Health Care Administration						X
Nasa - Larc						
McDonnell Douglas		X		X	X	
The Associated Group	APPL OPER		X			
Continental Bank Corp.						
GE Aerospace						
Delta Airlines (Reservation Systems)		X	X			

CUSTOMER	APPLICATION MANAGEMENT
Mitsui & Co.	
People's Bank of Connecticut	
Savings Bank of Utica	
TSB Bank	
Ferro AB of Sweden	
South Australia	X
Swedish National Police	
Associated Group (The)	
Target Life	
BASF Corporation	
Rexene Products Co.	
Bass Taverns	
Circle K Corporation	
Cole National Corporation	X
Dairy Mart Convenience Stores, Inc	
Redbook Florist Services	
Supermercado Zona Sul	
Pitney Bowes	
California Republic Bank	
Chicago Parks	
Oklahoma Health Care Authority	X
State of Ohio	
U.S. Department of Treasury	
AG Telecom	
Mexicana Airlines	
Ford Motor Co.	
Subaru of America	
Florida's Health Care Administration	
Nasa - Larc	
McDonnell Douglas	
The Associated Group	
Continental Bank Corp.	
GE Aerospace	
Delta Airlines (Reservation Systems)	